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#### Tender

# WGCD Rock Salt and Associated Products Framework

Llywodraeth Cymru / Welsh Government - Commercial Delivery

F02: Contract notice Notice identifier: 2024/S 000-036087 Procurement identifier (OCID): ocds-h6vhtk-0492ac Published 7 November 2024, 12:49pm

# Section I: Contracting authority

## I.1) Name and addresses

Llywodraeth Cymru / Welsh Government - Commercial Delivery

Cathays Park, Cardiff

Caerphilly

CF10 3NQ

Email

commercialprocurement.buildings@gov.wales

#### Telephone

+44 3007900170

#### Country

United Kingdom

NUTS code

UKL - Wales

#### Internet address(es)

Main address

https://gov.wales/public-sector-procurement

Buyer's address

https://www.sell2wales.gov.wales/search/Search\_AuthProfile.aspx?ID=AA27760

# I.2) Information about joint procurement

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://supplierlive.proactisp2p.com

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

#### https://supplierlive.proactisp2p.com

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

https://supplierlive.proactisp2p.com

# I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

General public services

# Section II: Object

# II.1) Scope of the procurement

### II.1.1) Title

WGCD Rock Salt and Associated Products Framework

Reference number

WGCD-BU-131-24

#### II.1.2) Main CPV code

• 14410000 - Rock salt

#### II.1.3) Type of contract

Supplies

#### II.1.4) Short description

The purpose of this notice is to notify the market of the contract opportunity for the supply and distribution of rock salt and associated deicing products which is being conducted by the Welsh Government Commercial Delivery Division (WGCD).

The WGCD acts on behalf of the public sector in Wales to deliver value for money from the procurement of common and repetitive good and services for Wales.

The WGCD on behalf of the Welsh public sector wishes to establish a collaborative framework agreement for rock salt and associated deicing products. The framework will replace the current WGCD Rock Salt and Associated Products Framework (NPS-CFM-106-20) when it expires in 2025. The new framework will be made available for use by all WGCD customers.

The WGCD is striving to develop a vibrant Welsh economy capable of delivering strong and sustainable economic growth by providing opportunities for everyone in Wales. Sustainable development means ensuring that our actions contribute in the round to social, economic and environmental well-being now and in the future; improving the environment, building stronger communities, reducing social exclusion and poverty and encouraging the development of the economy.

The commitment to deliver 'Social Value' outcomes from our procurement activity is designed to ensure wider social and economic issues are taken into account when spending public money.

The intention is to achieve the very best value for money in the widest sense. Consequently, social value clauses will be considered as part of proposed procurement as core or non-core or a combination of both to address socio-economic and/or environmental issues.

#### II.1.5) Estimated total value

Value excluding VAT: £20,000,000

## II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

# **II.2) Description**

#### II.2.1) Title

6.3mm Rock salt

Lot No

1

## II.2.2) Additional CPV code(s)

• 14410000 - Rock salt

#### II.2.3) Place of performance

NUTS codes

• UKL - Wales

Main site or place of performance

Pan-Wales

## II.2.4) Description of the procurement

The supply of 6.3mm rock salt and pre-coated rock salt.

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# **II.2) Description**

#### II.2.1) Title

10mm Rock salt

Lot No

2

#### II.2.2) Additional CPV code(s)

• 14410000 - Rock salt

#### II.2.3) Place of performance

NUTS codes

• UKL - Wales

Main site or place of performance

## Pan-Wales

### II.2.4) Description of the procurement

The supply of 10mm rock salt and pre-coated rock salt

### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

## 48

This contract is subject to renewal

No

### II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: No

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# **II.2) Description**

## II.2.1) Title

6.3mm Marine Salt

Lot No

3

#### II.2.2) Additional CPV code(s)

- 14420000 Sea salt
- 14400000 Salt and pure sodium chloride

#### II.2.3) Place of performance

NUTS codes

• UKL - Wales

Main site or place of performance

Pan-Wales

#### II.2.4) Description of the procurement

The supply of 6.3mm marine salt

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

# **II.2) Description**

II.2.1) Title

Pure Dried Vacuum Salt

Lot No

## 4

#### II.2.2) Additional CPV code(s)

- 14420000 Sea salt
- 14400000 Salt and pure sodium chloride

#### II.2.3) Place of performance

NUTS codes

• UKL - Wales

Main site or place of performance

Pan-Wales

#### II.2.4) Description of the procurement

The supply of pure dried vacuum salt

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

#### 48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

#### II.2.1) Title

Potassium Acetate

Lot No

5

#### II.2.2) Additional CPV code(s)

- 14781000 Potassium
- 24951310 De-icing agents

#### II.2.3) Place of performance

NUTS codes

• UKL - Wales

Main site or place of performance

Pan-Wales

# II.2.4) Description of the procurement

The supply of potassium acetate

## II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# Section III. Legal, economic, financial and technical information

## III.1) Conditions for participation

#### III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

#### III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

# Section IV. Procedure

# **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

## IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 25

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: 2024/S 000-026713

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

9 December 2024

Local time

12:00pm

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English, Welsh

#### IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

#### IV.2.7) Conditions for opening of tenders

Date

10 December 2024

Local time

9:00am

Place

Virtual

# Section VI. Complementary information

## VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: November 2027

## VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

# VI.3) Additional information

Please Note: you must be registered on the Proactis Portal to be able to bid for this tender.

Tenderers must express an interest in this tender by completing the following process:

1. Log in to the Proactis Supplier Portal at https://supplierlive.proactisp2p.com/Account/Login

2. Click "Register" under the "Sign Up" option on the Portal homepage (If already registered go to "How to find a tender" below).

3. Enter your correct Organisation Name, Details and Primary Contact Details.

4. An activation email will be sent to the registration email address. Click on the link contained within the email to activate your account.

5. Please enter the information requested, clicking on the blue arrow to move on to the next stage and follow the instructions ensuring that you enter all applicable details.

6. In the Classification section please ensure that you select the Product Classification Codes (CPV Codes) that appear in the tender notice (if they apply to your business), it is essential that only CPV Codes, specific to your organisation are added to your profile.

7. Buyer Selection – At this stage you are required to indicate which Buyer Organisations you would like to register with. Please remember to register with Welsh Government, as this ensures that you will be alerted to all relevant opportunities.

8. Terms & Conditions - Read the terms and conditions of the use of this Supplier Portal and tick the box to denote you have read and understood the terms and that you agree to abide by them. If you do not agree you cannot complete the registration process. Once you have agreed click on the blue arrow to move on to the next stage.

9. Insert a password for the admin user and repeat it. The password MUST be between 6 and 50 characters in length. It must contain at least 2 number(s). Once completed select 'Complete Registration' and you will enter the Supplier Home page.

Note: If you forget your Password then visit the homepage and click "Cannot access your account?"

How To Find the Tender:

1. The tender reference for this opportunity is: RFX1000003.

2. Once logged in you must click on 'Opportunities' on the homepage

3. You can then search for the opportunity by the above reference and click on 'Register Interest'.

4. From the Home Page, go to the "Opportunities" icon, all current opportunities will be listed. You can search for an opportunity by using the above reference "RFX1000003" or by searching by buyers name. Click on the arrow under the field 'Show Me' of the relevant opportunity then click to register your interest on the applicable button.

5. You can now either complete your response or "Decline" this opportunity.

6. All queries must to be made via the messaging system on the Proactis portal. Please note we will NOT accept any questions/queries via telephone/email.

7. Should you have any questions regarding the tender, please use the 'Messages' area to contact the buyer directly – Please do not make contact via the email at the top of this notice.

NOTE: To register your interest in this notice and obtain any additional information please visit the Sell2Wales Web Site at <a href="https://www.sell2wales.gov.wales/Search/Search\_Switch.aspx?ID=144992">https://www.sell2wales.gov.wales/Search/Search\_Switch.aspx?ID=144992</a>.

Under the terms of this contract the successful supplier(s) will be required to deliver Community Benefits in support of the authority's economic and social objectives. Accordingly, contract performance conditions may relate in particular to social and environmental considerations. The Community Benefits included in this contract are:

Social value for this framework will focus on delivering environmental improvements and as such will be evaluated as part of the sustainability criterion. However, social value can be included as a criterion for Participating Organisations to utilise at call of contract level as required.

Social value proposals should be planned on a cost-neutral basis.

(WA Ref:144992)

The buyer considers that this contract is suitable for consortia.

## VI.4) Procedures for review

#### VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom

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