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Tender

## **Leasing of Vehicles and Telematics System via Contract Hire**

Govia Thames Link Railway Limited

F05: Contract notice – utilities

Notice identifier: 2023/S 000-036070

Procurement identifier (OCID): ocds-h6vhtk-03cf43

Published 7 December 2023, 12:05pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Govia Thames Link Railway Limited

Monument Place, 24 Monument Street

London

EC3R 8AJ

#### **Contact**

Darren Pallett

#### **Email**

[Darren.pallett@gtrailway.com](mailto:Darren.pallett@gtrailway.com)

#### **Telephone**

+44 7815016610

#### **Country**

United Kingdom

**Region code**

UKJ - South East (England)

**Internet address(es)**

Main address

<https://gtrainway.com/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.bipsolutions.com>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Railway services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Leasing of Vehicles and Telematics System via Contract Hire

Reference number

GTR0599

#### **II.1.2) Main CPV code**

- 34100000 - Motor vehicles

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

At present GTR run a fleet of 87 Diesel vehicles consisting primarily of 18 Large, 24 Medium, 16 Small and 2 Micro Panel Vans as well as 3 large, and 19 Medium passenger cars. Although our aim is still to reduce the environmental impact of the fleet of road vehicles we run, we acknowledge that market conditions and GTR's infrastructure for EV charging may not allow GTR to change all of its vehicles to electric/hybrid versions at this time, GTR's requirements are a combination of diesel and hybrid vehicles. The vehicle requirements will be separated into 2 lots. To allow GTR to select the most suitable vehicle for each activity this requirement. An additional Lot is included for a telematics system to assist in managing the fleet and understanding the vehicle utilisation. The telematic system is being tendered as is a separate Lot to allow the vehicle Lots to be awarded independently whilst also ensuring a standardisation for the telematics.

#### **II.1.5) Estimated total value**

Value excluding VAT: £3,580,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 3

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

If the same Bidder is the Preferred Bidder for two or more Lots, in accordance with Regulation 65(5) UCR;

## **II.2) Description**

### **II.2.1) Title**

Euro 6 Diesel Panel Van

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 34136200 - Panel vans

### **II.2.3) Place of performance**

NUTS codes

- IE052 - South-East

Main site or place of performance

South-East

### **II.2.4) Description of the procurement**

36 month lease for Large, Medium, Small and Micro Panels vans of various wheelbases and heights with specific options all as detailed within the tender pack. All leases will be on a Contract Hire basis.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £2,600,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

GTR is expecting the leases of the fleet to commence at different times over a period of

months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Self-Charging Hybrid Cars

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 34110000 - Passenger cars

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

### **II.2.4) Description of the procurement**

36 month lease for medium and small Self Charging Hybrid passenger cars, with specific options all as detailed within the tender pack. All leases will be on a Contract Hire basis.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £900,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

## **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: Yes

Description of options

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Telematic system

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 32441300 - Telematics system

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

### **II.2.4) Description of the procurement**

The telematics system to be offered under Lot 3 will be provided for the total number of vehicles procured by GTR under Lots 1 and 2 currently envisaged as being 87 in total, on a 3-year closed end lease and is to be fully inclusive of all hardware, installation, software licencing, Software as a Service (SaaS) costs and removal costs at the end of the lease period.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents



### **II.2.6) Estimated value**

Value excluding VAT: £78,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the telematic system to commence at different times over a period of months. To aid with aligning the end dates of the systems GTR may extend the lease of certain systems for up to an additional 12 months period.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

GTR is expecting the leases of the telematic system to commence at different times over a period of months. To aid with aligning the end dates of the systems GTR may extend the lease of certain systems for up to an additional 12 months period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

In accordance with the Utilities Contracts Regulations 2016, applicants will be assessed on the basis of information provided in response to the Selection Questionnaire

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-014872](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

22 December 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 6 June 2024

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 36 months

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Motor-vehicles./PX6MX3EV35>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/PX6MX3EV35>

GO Reference: GO-2023127-PRO-24711754

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

7 Rolls Building, Fetter Lane,

London,

EC4A 1NL

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

GTR will operate a minimum 10 calendar day standstill period at the point information on the award of the contract is communicated to tenderers to provide time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

Unsuccessful tenderers shall be notified by GTR as soon as possible after the decision is made as to the reasons why they were unsuccessful. The Utilities Contracts Regulations 2016 provide that aggrieved parties who have been harmed, or are at risk of harm, by breach of the rules are to take action in the High Court (England, Wales and Northern Ireland).