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Tender

Leasing of Vehicles and Telematics System via Contract Hire

Govia Thames Link Railway Limited

F05: Contract notice - utilities

Notice identifier: 2023/S 000-036070

Procurement identifier (OCID): ocds-h6vhtk-03cf43

Published 7 December 2023, 12:05pm

Section I: Contracting entity

I.1) Name and addresses

Govia Thames Link Railway Limited

Monument Place, 24 Monument Street

London

EC3R 8AJ

Contact

Darren Pallett

Email

Darren.pallett@gtrailway.com

Telephone

+44 7815016610

Country

United Kingdom

Region code

UKJ - South East (England)

Internet address(es)

Main address

https://gtrailway.com/

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.bipsolutions.com

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.delta-esourcing.com/

Tenders or requests to participate must be submitted to the above-mentioned address

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Leasing of Vehicles and Telematics System via Contract Hire

Reference number

GTR0599

II.1.2) Main CPV code

34100000 - Motor vehicles

II.1.3) Type of contract

Supplies

II.1.4) Short description

At present GTR run a fleet of 87 Diesel vehicles consisting primarily of 18 Large, 24 Medium, 16 Small and 2 Micro Panel Vans as well as 3 large, and 19 Medium passenger cars. Although our aim is still to reduce the environmental impact of the fleet of road vehicles we run, we acknowledge that market conditions and GTR's infrastructure for EV charging may not allow GTR to change all of its vehicles to electric/hybrid versions at this time, GTR's requirements are a combination of diesel and hybrid vehicles. The vehicle requirements will be separated into 2 lots. To allow GTR to select the most suitable vehicle for each activity this requirement. An additional Lot is included for a telematics system to assist in managing the fleet and understanding the vehicle utilisation. The telematic system is being tendered as is a separate Lot to allow the vehicle Lots to be awarded independently whilst also ensuring a standardisation for the telematics.

II.1.5) Estimated total value

Value excluding VAT: £3,580,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 3

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

If the same Bidder is the Preferred Bidder for two or more Lots, in accordance with Regulation 65(5) UCR;

II.2) Description

II.2.1) Title

Euro 6 Diesel Panel Van

Lot No

1

II.2.2) Additional CPV code(s)

• 34136200 - Panel vans

II.2.3) Place of performance

NUTS codes

• IE052 - South-East

Main site or place of performance

South-East

II.2.4) Description of the procurement

36 month lease for Large, Medium, Small and Micro Panels vans of various wheelbases and heights with specific options all as detailed within the tender pack. All leases will be on a Contract Hire basis.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,600,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

GTR is expecting the leases of the fleet to commence at different times over a period of

months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Self-Charging Hybrid Cars

Lot No

2

II.2.2) Additional CPV code(s)

• 34110000 - Passenger cars

II.2.3) Place of performance

NUTS codes

• UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

II.2.4) Description of the procurement

36 month lease for medium and small Self Charging Hybrid passenger cars, with specific options all as detailed within the tender pack. All leases will be on a Contract Hire basis.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £900,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

GTR is expecting the leases of the fleet to commence at different times over a period of months. To aid with aligning the end dates of the vehicles GTR may extend the lease of certain vehicles for up to an additional 12 months period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Telematic system

Lot No

3

II.2.2) Additional CPV code(s)

• 32441300 - Telematics system

II.2.3) Place of performance

NUTS codes

• UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

II.2.4) Description of the procurement

The telematics system to be offered under Lot 3 will be provided for the total number of vehicles procured by GTR under Lots 1 and 2 currently envisaged as being 87 in total, on a 3-year closed end lease and is to be fully inclusive of all hardware, installation, software licencing, Software as a Service (SaaS) costs and removal costs at the end of the lease period.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £78,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

GTR is expecting the leases of the telematic system to commence at different times over a period of months. To aid with aligning the end dates of the systems GTR may extend the lease of certain systems for up to an additional 12 months period.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

A bidder wishing to participate in the Procurement must provide the information requested in the SQ, failure to do so may result in a bidder's response being deemed non-compliant and exclusion from the Procurement process without further notice. Following the evaluation of the SQ responses GTR intends that four bidders will be invited to participate in the negotiation stage for each lot and this will be based on the highest scoring bids. If there are less than four (4) bidders successfully passing the SQ stage then GTR will invite those bidders to negotiate. In the event that there is more than one bidder placed in 4th position, GTR will invite all 4th place bidders to proceed to negotiation stage.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

GTR is expecting the leases of the telematic system to commence at different times over a period of months. To aid with aligning the end dates of the systems GTR may extend the lease of certain systems for up to an additional 12 months period.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

In accordance with the Utilities Contracts Regulations 2016, applicants will be assessed on the basis of information provided in response to the Selection Questionnaire

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2023/S 000-014872

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 December 2023

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 6 June 2024

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 36 months

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-London:-Motor-vehicles./PX6MX3EV35

To respond to this opportunity, please click here:

https://www.delta-esourcing.com/respond/PX6MX3EV35

GO Reference: GO-2023127-PRO-24711754

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

7 Rolls Building, Fetter Lane,

London,

EC4A 1NL

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

GTR will operate a minimum 10 calendar day standstill period at the point information on the award of the contract is communicated to tenderers to provide time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

Unsuccessful tenderers shall be notified by GTR as soon as possible after the decision is made as to the reasons why they were unsuccessful. The Utilities Contracts Regulations 2016 provide that aggrieved parties who have been harmed, or are at risk of harm, by breach of the rules are to take action in the High Court (England, Wales and Northern Ireland).