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Tender

## **Sheffield Catalyst Sites - Furnace Hill and Neepsend Development Opportunity**

Homes England (the name adopted by the Homes and Communities Agency)

F02: Contract notice

Notice identifier: 2024/S 000-035990

Procurement identifier (OCID): ocds-h6vhtk-049327

Published 6 November 2024, 5:01pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Homes England (the name adopted by the Homes and Communities Agency)

The Lumen, St James Boulevard, Newcastle Helix

Newcastle upon Tyne

NE4 5BZ

#### **Email**

[furnacehillneepsend@homesengland.gov.uk](mailto:furnacehillneepsend@homesengland.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKC - North East (England)

#### **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/homes-england>

Buyer's address

<https://www.gov.uk/government/organisations/homes-england>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert?advertId=b653ca9c-9c97-ef11-8132-005056b64545&fromRfxSummary=True&rfxId=163b0c25-9d97-ef11-8132-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert?advertId=b653ca9c-9c97-ef11-8132-005056b64545&fromRfxSummary=True&rfxId=163b0c25-9d97-ef11-8132-005056b64545>

### **I.4) Type of the contracting authority**

National or federal Agency/Office

### **I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Sheffield Catalyst Sites - Furnace Hill and Neepsend Development Opportunity

Reference number

DN739377

#### **II.1.2) Main CPV code**

- 45211100 - Construction work for houses

#### **II.1.3) Type of contract**

Works

#### **II.1.4) Short description**

Homes England is seeking Development Partners with the requisite skills, expertise, resource and creativity to deliver the comprehensive development of two significantly important and ambitious residential-led mixed use development opportunities in Sheffield City Centre. The development opportunities comprise two separate Lots. Following the initial selection stage, Homes England will shortlist three bidders for each of the following Lots:

- Lot 1 Furnace Hill; and
- Lot 2 Neepsend.

Homes England has jointly prepared a Development Framework with Sheffield City Council to guide the delivery of each site and established the following Vision:

“To transform Furnace Hill & Neepsend into two distinct and vibrant, urban neighbourhoods, capitalising upon their historic and natural assets to create a varied townscape, with a network of new public spaces and streets to improve legibility and connections between the City Centre and Kelham Island”

Homes England is committed to developing a long-term relationship with Development Partners who have a proven track record in successfully delivering sustainable and high quality residential-led regeneration, matching the scale of Homes England’s ambition for these two sites and Sheffield’s huge potential.

Furnace Hill and Neepsend each have an industrial heritage but inherently different characteristics with the potential for each neighbourhood to provide a distinct and varied residential offer that will play a pivotal role in meeting Sheffield's housing needs. Homes England is therefore presenting this opportunity for the appointment of a Development Partner for each site which can be delivered independently of each other.

#### **II.1.5) Estimated total value**

Value excluding VAT: £290,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

### **II.2) Description**

#### **II.2.1) Title**

Furnace Hill

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 45211000 - Construction work for multi-dwelling buildings and individual houses

#### **II.2.3) Place of performance**

NUTS codes

- UKE32 - Sheffield

#### **II.2.4) Description of the procurement**

Working closely with Sheffield City Council through the Sheffield Together Partnership, Homes England is progressing a comprehensive programme of place-based regeneration activity in Sheffield City Centre.

The Council has identified two principal sites within Furnace Hill and Neepsend as catalysts for the regeneration of its urban core. The vision is for these sites to become two

distinct, vibrant new neighbourhoods for people to live, work and play in the heart of the City.

#### Lot 1 Furnace Hill Description:

Furnace Hill is located as a key northern gateway to the City Centre bounded by the major arterial routes of Hoyle Street and Shalesmoor to the west and north respectively. The site is bound by Shepherd Street to the east and by Meadow Street to the south. The site is currently under-utilised and mainly comprises a mix of vacant land and vacant/derelict industrial buildings. The site extends to approximately 2.57 hectares.

The site holds historical significance and includes a range of designated and non-designated heritage assets including the Hoyle Street Cementation Furnace (Scheduled Monument); the last intact cementation furnace in Sheffield, and Don Cutlery Works (Grade II Listed); a rare surviving mid-to-late 19th century metal works. Furnace Hill Conservation Area extends through part of the site.

Key aspects identified in the Development Framework include:

- 825 new homes
- 1,900 sqm of non-residential uses
- Mix of one, two and three bedroom mid to high rise apartments and maisonettes
- Landmark tall building of exceptional quality at the corner of Shalesmoor/Hoyle Street
- Repurposed and transformed Don Cutlery Works
- High quality public realm including the new “Furnace Square”
- Indicative GDV of £165,000,000

#### Development Partner Requirements:

Homes England is seeking to appoint a Development Partner for Lot 1 (Furnace Hill) and a Developer Partner for Lot 2 (Neepsend) with the financial means and relevant experience, skills, and resources to deliver the comprehensive development of these strategically important Catalyst Sites.

The role of the Development Partner for each Lot will include:

- To produce a masterplan and scheme designs based on the Development Framework;

- To prepare and submit planning applications and secure planning approval for agreed schemes;
- To secure funding commitments from investment partners;
- To procure and manage construction contracts for the delivery of infrastructure and development works;
- To coordinate the marketing and sale process for individual phases of development, and where appropriate the operational and letting/management arrangements for rented assets; and
- To manage the development process through to the completion of construction and sale/exit.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

#### **II.2.6) Estimated value**

Value excluding VAT: £165,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

No

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 3

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Neepsend

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 45211000 - Construction work for multi-dwelling buildings and individual houses

### **II.2.3) Place of performance**

NUTS codes

- UKE32 - Sheffield

### **II.2.4) Description of the procurement**

Working closely with Sheffield City Council through the Sheffield Together Partnership, Homes England is progressing a comprehensive programme of place-based regeneration activity in Sheffield City Centre.

The Council has identified two principal sites within Furnace Hill and Neepsend as catalysts for the regeneration of its urban core. The vision is for these sites to become two distinct, vibrant new neighbourhoods for people to live, work and play in the heart of the City.

Lot 2 Neepsend Description:

Neepsend is located along the River Don, just to the north of the A61 outside of the ring road, being bound by Penistone Road along its western boundary and Cornish Works to the south beyond which is the Kelham Island neighbourhood.

The site mainly comprises vacant and/or derelict industrial buildings together with two

operational uses (Wickes retail store and Westpack industrial building). The site extends to approximately 2.5 hectares.

The site holds historical significance and includes a range of designated and non-designated heritage assets such as Cornish Works (Grade II Listed) which encapsulates the historical evolution of the cutlery industry in Neepsend. Rutland Road Bridge and Insignia Works are located adjacent to the site boundary and are Grade II listed. The Kelham Island Industrial Conservation Area extends through the majority of the site.

Key aspects identified in the Development Framework include:

- 480 new homes
- 2,000 sqm of non-residential uses
- Wide range of typologies including maisonettes, townhouses, low and mid-rise apartments
- Repurposed and transformed Cornish Works
- High quality public realm including the new “Artisan Square” and riverside walkway & pocket park
- Indicative GDV of £125,000,000

Development Partner Requirements:

Homes England is seeking to appoint a Development Partner for Lot 1 (Furnace Hill) and a Developer Partner for Lot 2 (Neepsend) with the financial means and relevant experience, skills, and resources to deliver the comprehensive development of these strategically important Catalyst Sites.

The role of the Development Partner for each Lot will include:

- To produce a masterplan and scheme designs based on the Development Framework;
- To prepare and submit planning applications and secure planning approval for agreed schemes;
- To secure funding commitments from investment partners;
- To procure and manage construction contracts for the delivery of infrastructure and development works;



- To coordinate the marketing and sale process for individual phases of development, and where appropriate the operational and letting/management arrangements for rented assets; and
- To manage the development process through to the completion of construction and sale/exit.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

#### **II.2.6) Estimated value**

Value excluding VAT: £125,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

72

This contract is subject to renewal

No

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 3

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

In the procurement documents

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

In the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-027906](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

9 December 2024

Local time

5:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

20 January 2025

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

- 1) All values stated in the notice is the envisaged gross development value (GDV)
- 2) The information contained in this notice may be subject to change due to the impact of governance, assurance and regulatory changes. Insofar as permitted by law, Homes England shall not be liable for any losses incurred by any party as a result of reliance on the information contained/linked herein. Homes England may cancel or abandon this procurement at any time and may not award any contract and accepts no liability to bidders for their participation in this procurement;

The opportunity can be accessed via Home England's e-Tendering system. Tenderers wishing to be considered for this contract must register their expression of interest and submit a tender through our e-Tendering system. If not already registered, candidates should register at <https://procontract.due-north.com/Advert?advertId=b653ca9c-9c97-ef11-8132-005056b64545&fromRfxSummary=True&rfxId=163b0c25-9d97-ef11-8132-005056b64545>

All discussions, meetings, and communications will be conducted in English.

Homes England is committed to protecting the privacy and security of your personal data.

The privacy notice aims to give you information on how Homes England collects and processes personal data provided to us, including information that you provide directly, and tell you about your rights and how the law protects you. Please refer to our Privacy Notice at <https://www.gov.uk/government/organisations/homes-england/about/personal-information-charter> for further information.

The contract will be subject to English law. Tenders and all supporting documents must be priced in GBP and all payments under the contract will be made in GBP.

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Royal Courts of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom