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Planning

Alternative Provider Medical Services (APMS) at Graham Road Surgery and Horizon Health Centre for NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board (ICB)

NHS BRISTOL, NORTH SOMERSET AND SOUTH GLOUCESTERSHIRE INTEGRATED CARE BOARD

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-035988

Procurement identifier (OCID): ocids-h6vhtk-055595

Published 30 June 2025, 10:07am

Section I: Contracting authority

I.1) Name and addresses

NHS BRISTOL, NORTH SOMERSET AND SOUTH GLOUCESTERSHIRE INTEGRATED CARE BOARD

Floor 2, North Wing, 100 Temple Street

Bristol

BS16AG

Contact

Jamie Mackay

Email

jamie.mackay1@nhs.net

Country

United Kingdom

Region code

UKK11 - Bristol, City of

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://bnssg.icb.nhs.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Alternative Provider Medical Services (APMS) at Graham Road Surgery and Horizon Health Centre for NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board (ICB)

Reference number

C371357

II.1.2) Main CPV code

- 85121000 - Medical practice services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board (ICB) is intending to undertake a procurement to commission Primary Medical Services for the population of patients registered with Graham Road Surgery and Horizon Health Centre in Weston-super-Mare to replace existing APMS contracts expiring in the Summer of 2026.

The planned Invitation to Tender (ITT) will be for the delivery of services across the two sites, under one APMS contract, with a contract term of 15 years, in line with specified requirements.

This notice is placed as a Prior Information Notice (PIN) to seek expressions of interest and a short question set to gain input and insight from providers in the market, which will inform the ITT process.

Interested parties should register their interest and complete their market engagement question responses by mid-day (12:00) 10th July 2025.

This exercise is being carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

II.1.5) Estimated total value

Value excluding VAT: £51,614,910

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 85121000 - Medical practice services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board (ICB) is intending to undertake a procurement to commission Primary Medical Services for the population of patients registered with Graham Road Surgery and Horizon Health Centre in Weston-super-Mare to replace existing APMS contracts expiring in the Summer of 2026.

The planned Invitation to Tender (ITT) will be for the delivery of services across the two sites, under one APMS contract, with a contract term of 15 years, in line with specified requirements.

TUPE will apply to the intended ITT process.

Interested parties should register their interest and complete their market engagement question responses by mid-day (12:00) 10th July 2025.

The planned ITT will be for the delivery of services across the two sites, under one APMS contract, with a contract term of 15 years, in line with specified requirements, and a start date of 01/06/2026.

1. Main site: Graham Road Surgery, 22 Graham Road, Weston-super-Mare, BS23 1YA

2. Branch site: Horizon Health Centre, Healthy Living Centre, Weston-super-Mare, BS23 3SJ

The practices are situated in extremely deprived areas of Weston-super-Mare. The aims of the service will be to:

- Deliver an operating model that responds to the specific population needs
- reduce health inequalities within the population
- Provide robust a robust workforce and leadership model which meets the needs of the population
- Provide value for money
- Deliver universal Primary Care Services to the registered patients of the two sites
- Provide continuity of care for the 15,420 registered patients (Graham Road Surgery - 9,741, and Horizon Health Centre - 5,679)
- Provide a Modern General Practice Model of Care
- Work in an integrated way with other primary care services, Primary Care Networks, mental health and community services and all acute care services
- Collaborate and engage with third sector organisations, the relevant Locality Partnership Board and other professional groups supporting residents, to increase uptake of health interventions to improve health outcomes for registered patients

Background

Graham Road Surgery is situated in the Weston-super-Mare Central ward of North Somerset, whilst Horizon Health Centre is situated in the Weston-super-Mare South ward. The practices are 1.6 miles apart, with a driving time of 6 mins, and a walking time of 29 mins .

In Weston-super-Mare Central, 95.2% of the population are White, and 2.1% are Mixed or Multiple ethnic groups. 85.6% of the population's first language is English, whilst 11.7% is European languages. Life expectancy at birth is 74.8 years, compared to the North Somerset average of 82.3. Six Lower Super Output Areas (LSOA) make up the ward; average IMD decile is 1.8 , compared to North Somerset at 6.9. The percentage of people who reported having a limiting long term illness of disability is 31.4%, compared to North Somerset at 19.1%.

In Weston-super-Mare South, 95.7% of the population are White, and 1.8% are Asian/Asian British. 92.4% of the population's first language is English, whilst 5.5% is European languages. Life expectancy at birth is 78 years, compared to the North Somerset average of 80.3. Six LSOAs make up the ward; the average IMD decile is 1.4 compared to North Somerset at 6.9. The percentage of people who reported having a limiting long term illness of disability is 24.3%, compared to North Somerset at 19.1%.

Further statistical and data can be found on the North Somerset Council website - North Somerset Insight: <https://n-somerset.gov.uk/council-democracy/north-somerset-insight-data-statistics>

Financial Information

Figures are indicative and represent the likely level of base income the provider will receive from the Commissioner. It does not represent a guaranteed level of income.

Graham Road Surgery and Horizon Health Centre have a combined weighted list size of 16,968

The estimate financial envelope is £3,440,994 per annum, meaning a potential total contract value of £51,614,910 over the intended 15-year term.

Contract values are subject to quarterly list size adjustments, Global Sum and Out of Hours adjustments. Additional income is available from the Quality Outcomes Framework, Direct Enhanced Services, and Local Enhanced Services (LES), noting Local Enhanced Services commissioned by the ICB are offered on an annual basis and are subject to change based on local commissioning priorities. A non-recurrent payment may also be made available to support transition costs.

Financial reviews are being undertaken by an independent specialist to support the financial resilience and sustainability of the contracts, and any recommendations from these reviews will be used when determining the final contract values. The ICB also wishes to engage with interested parties around the finances as part of this market engagement.

Practice Revenues for 2025/26 as a representation of the indicative base income are detailed in the table below: -

Global Sum before Out of Hours deduction £2,066,532.72

Temporary residents £4,757.65

Less Out of Hours deduction at 4.75% -£98,160.30

Net Global Sum payment after OOH deduction applied £1,973,130.06

Network Participation Payment (NPP) £29,722.16

Supplementary Services £160,587.19

Practice prescribing £103,888.81

Prescribing Fees £11,479.82

Advice & Guidance £21,555.00

Subtotal for Core practice revenue £2,300,363.04

QOF £293,720.00

LES £65,223.80

DES £16,016.96

Subtotal Inc Addn contract revenues* £2,675,323.79

Fairshare PCN revenue £765,669.84

Total Including attributable PCN revenue £3,440,993.63

This exercise is being carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

II.2.14) Additional information

Interested providers will be able to view this opportunity via the live opportunities list on the 'Health Family' e-procurement system, Atamis. Click on 'View our Live Opportunities' from the home page, available on the following link: <https://health-family.force.com/s/Welcome>.

Once you have found the opportunity (via the search function, using the title or reference number), to gain full access to the relevant information, you will need to click on 'Register interest' - this will take you to the log-in page. If you are not already registered on the system, you will need to do so before gaining full access to the documentation and to be able to submit your expression of interest.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act 2023 do not apply to this award.

II.3) Estimated date of publication of contract notice

13 August 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes