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Tender

Recycling and Resource Management Tender at Manchester and East Midlands Airports

MAG AIRPORT LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-035936

Procurement identifier (OCID): ocids-h6vhtk-055581

Published 29 June 2025, 2:30pm

Scope

Reference

WS2525702015

Description

The objective of this procurement is to secure a partnership with a key strategic partner to provide best-in-class Recycling and Resource Management services at Manchester and East Midlands Airports, and support MAG on developing and achieving its Recycling Strategy.

In addition, this Procurement supports our strategic CSR objective which commits our airports to be net zero carbon by 2038 by cutting our remaining carbon emissions to zero and removing the need for carbon offsets. Working in partnership with a strategic partner which supports this objective is fundamental as well as ensuring Continuous Improvement on recycling and waste reduction.

The minimum requirement for the successful supplier(s) at Manchester and East Midlands Airport, will be to implement a solution that enables on-site waste segregation and

ensures compliance with Simpler Recycling Legislation from 1st April 2026 at both airports.

Total value (estimated)

- £16,000,000 excluding VAT
- £19,200,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2033
- 7 years

Description of possible extension:

The Contract (s) will be let for a period of 4 (four) years, with the option for MAG to extend for a further 3 (three) years (1+1+1 years) after the initial 4 (four) year term. The extensions may be exercised at MAG's discretion based on a range of factors including business needs and circumstances.

Main procurement category

Services

CPV classifications

- 90500000 - Refuse and waste related services

Not the same for all lots

Contract locations are shown in Lot sections, because they are not the same for all lots.

Lot 1. Manchester Airport

Description

Provision of Recycling and Resource Management services at Manchester Airport.

The minimum requirement for the successful supplier, will be to implement a solution that enables on-site waste segregation and ensures compliance with Simpler Recycling Legislation from 1st April 2026 at Manchester Airport.

Lot value (estimated)

- £14,400,000 excluding VAT
- £17,280,000 including VAT

Contract locations

- UKD3 - Greater Manchester

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. East Midlands Airport

Description

Provision of Recycling and Resource Management services at East Midlands Airport.

The minimum requirement for the successful supplier, will be to implement a solution that enables on-site waste segregation and ensures compliance with Simpler Recycling Legislation from 1st April 2026 at East Midlands Airport.

Lot value (estimated)

- £1,600,000 excluding VAT
- £1,920,000 including VAT

Contract locations

- UKF - East Midlands (England)

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Submission

Enquiry deadline

18 July 2025, 12:00pm

Submission type

Requests to participate

Deadline for requests to participate

25 July 2025, 12:00pm

Submission address and any special instructions

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

<https://www.magairports.com/work-with-us/procurement-and-contracts/>

Once you have registered please email gregory.mina@stanstedairport.com and advise that you have registered on the Portal. You will then be given access to the project documents via SAP Ariba.

Details on how to provide a response to MAG are detailed in the documentation.

Bidders must submit their Pre-Qualification Questionnaires via the SAP Ariba Portal.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

28 November 2025

Award criteria

Name	Description	Type	Weighting
Technical	Technical Weighting, including the below criteria: - Mobilisation & Resource Management - Service Delivery - Environmental, Social and Governance (ESG), Innovation and Technology	Quality	55%
Commercial	Technical Weighting, including the below criteria: - Mobilisation & Resource Management - Service Delivery - Environmental, Social and Governance (ESG), Innovation and Technology	Cost	40%
Contract	Technical Weighting, including the below criteria: - Mobilisation & Resource Management - Service Delivery - Environmental, Social and Governance (ESG), Innovation and Technology	Quality	5%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

MAG is issuing this Tender Notice to commence a Pre-qualification Questionnaire (PQQ) to parties interested in taking part in the procurement process in relation to a proposed contract for Recycling and Resource Management Services at both Manchester and East Midlands Airports.

The purpose of the pre-qualification process is to provide MAG with sufficient information to select a shortlist of qualified applicants who will be invited to participate in a competitive tender process.

MAG is following the competitive flexible procedure in line with the Regulations of the Procurement Act 2023 and following the PQQ stage (subject to a sufficient number of compliant PQQ responses being received), MAG intends to select the Applicants who have achieved an overall PQQ Score of at least 60% for each Lot to be invited to submit a tender.

Following the PQQ, MAG will commence the Invitation to Negotiate (ITN) with the shortlisted Bidders from the PQQ.

Following the conclusion of the evaluation process of the initial tender submissions, MAG intends to take forward the 3 (three) top scoring Bidders at the ITN stage from the Lot

which is the most economically advantageous to MAG to the Presentations and Best and Final Offers ("BAFO") stage. MAG reserves the right to take forward more Bidders in the event of a tie.

Contracting authority

MAG AIRPORT LIMITED

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- Public Procurement Organisation Number: PHNZ-5718-LHXL

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Organisation type: Public undertaking (commercial organisation subject to public authority oversight)