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Award

Upgrade of Automatic Ticket Gates with EMV Readers, associated software and integration services.

NORTHERN TRAINS LIMITED

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-035934

Procurement identifier (OCID): ocds-h6vhtk-055580 ([view related notices](#))

Published 28 June 2025, 5:06pm

Scope

Description

Upgrade of Automatic Ticket Gates (ATGs) with EMV (Europay, Mastercard and Visa) readers and associated software. This will integration into the into the Transport for Greater Manchester (TfGM) Bee Network (Phase 1).

The contract will upgrade existing ATG equipment and software to allow payment transactions to integrate into the TfGM Account-Based Ticketing (ABT) scheme. The activities will include as minimum:

- Software development.
- Upgrade of payment readers to accept contactless EMV physical and virtual cards on devices alongside existing fare media
- Deployment of a supplier middle office.
- Integration from the supplier middle office to the TfGM Secure Middle Office (SMO).
- PCI certification.

- Supply & Install of EMV readers.
 - Commissioning of devices for use at various stations on the operating networks of Northern Trains Limited 'NTL', TransPenine Trains Limited 'TPT', and First Trenitalia West Coast Rail Limited 'Avanti'.
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Contract 1

Supplier

- CUBIC TRANSPORTATION SYSTEMS LIMITED

Contract value

- £1,592,485.01 excluding VAT
- £1,910,982 including VAT

Above the relevant threshold

Earliest date the contract will be signed

10 July 2025

Contract dates (estimated)

- 10 July 2025 to 31 December 2026
- 1 year, 5 months, 22 days

Main procurement category

Goods

CPV classifications

- 30123100 - Ticket-validation machines

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Special regime

Utilities

Direct award justification

- Single supplier - intellectual property or exclusive rights
- Single supplier - technical reasons

The supplies and services can only be supplied only by the particular supplier because the supplier owns the copyright and the IPR in the relevant software and equipment. The absence of competition is not the result of an artificial narrowing down of the parameters of the procurement.

Supplier

CUBIC TRANSPORTATION SYSTEMS LIMITED

- Companies House: 01381707
- Public Procurement Organisation Number: PJPP-2848-LRTL

Afc House

Salfords Redhill

RH1 5LA

United Kingdom

Email: tsgovernance@cubic.com

Website: <http://www.cubic.com>

Region: UKJ26 - East Surrey

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

NORTHERN TRAINS LIMITED

- Companies House: 03076444
- Public Procurement Organisation Number: PZCJ-2164-HJQZ

George Stephenson House

York

YO1 6JT

United Kingdom

Email: procurement@northernrailway.co.uk

Region: UKE21 - York

Organisation type: Public authority - central government

