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Award

## **Upgrade of Automatic Ticket Gates with EMV Readers, associated software and integration services.**

NORTHERN TRAINS LIMITED

F15: Voluntary ex ante transparency notice

Notice identifier: 2025/S 000-035933

Procurement identifier (OCID): ocds-h6vhtk-05557f

Published 28 June 2025, 4:49pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

NORTHERN TRAINS LIMITED

George Stephenson House

York

YO16JT

#### **Contact**

Robin Horsman

#### **Email**

[Robin.Horsman@northernrailway.co.uk](mailto:Robin.Horsman@northernrailway.co.uk)

#### **Telephone**

+44 7827937566

#### **Country**

United Kingdom

**Region code**

UKE21 - York

**Companies House**

03076444

**Internet address(es)**

Main address

[www.northernrailway.co.uk](http://www.northernrailway.co.uk)

**I.6) Main activity**

Railway services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Upgrade of Automatic Ticket Gates with EMV Readers, associated software and integration services.

#### **II.1.2) Main CPV code**

- 30123100 - Ticket-validation machines

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Upgrade of Automatic Ticket Gates (ATGs) with EMV (Europay, Mastercard and Visa) readers, associated software and integration into the into the Transport for Greater Manchester (TfGM) Bee Network (Phase 1).

The contract will upgrade existing ATG equipment and software to allow payment transactions to integrate into the TfGM Account-Based Ticketing (ABT) scheme.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72212100 - Industry specific software development services
  - DA42 - Including installation

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber

- UKF - East Midlands (England)

#### **II.2.4) Description of the procurement**

Upgrade of Automatic Ticket Gates (ATGs) with EMV (Europay, Mastercard and Visa) readers and associated software. This will integrate into the into the Transport for Greater Manchester (TfGM) Bee Network (Phase 1).

The contract will upgrade existing ATG equipment and software to allow payment transactions to integrate into the TfGM Account-Based Ticketing (ABT) scheme. The activities will include as minimum:

- Software development.
- Upgrade of payment readers to accept contactless EMV physical and virtual cards on devices alongside existing fare media
- Deployment of a supplier middle office.
- Integration from the supplier middle office to the TfGM Secure Middle Office (SMO).
- PCI certification.
- Supply & Install of EMV readers.
- Commissioning of devices for use at various stations on the operating networks of Northern Trains Limited 'NTL', TransPenine Trains Limited 'TPT', and First Trenitalia West Coast Rail Limited 'Avanti'.

#### **II.2.11) Information about options**

Options: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - protection of exclusive rights, including intellectual property rights

Explanation:

Award a contract directly as this approach is allowed under the UCR's where restrictions on the use of IPR do not trigger a requirement to conduct a new OJEU-compliant tender process.

We believe in this circumstance the following is applicable:

There are grounds where NTL as public body could award a subsequent contract to a third party using the exemptions in Regulation 50 of the UCR. This exemption is provided for under the UCR Regulation 50(1)(c) which allows Utilities to award a contract where the works, supplies or services can be supplied only by a particular supplier because competition is absent for technical reasons and where no reasonable alternative or substitute exists. The supplier owns copyright and the IPR in all the software. The absence of competition is not the result of an artificial narrowing down of the parameters of the procurement.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

27 June 2025

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Department for Transport

Great Minster House,

London

SW1P 4DR

Country

United Kingdom