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Contract

Community Musculoskeletal (MSK) Services to NHS Sussex

NHS SUSSEX INTEGRATED CARE BOARD (ICB)

F03: Contract award notice

Notice identifier: 2024/S 000-035930

Procurement identifier (OCID): ocids-h6vhtk-040ad3

Published 6 November 2024, 2:19pm

Section I: Contracting authority

I.1) Name and addresses

NHS SUSSEX INTEGRATED CARE BOARD (ICB)

Sackville House, Brooks Close

Lewes

BN7 2FZ

Contact

Robert Kitt

Email

robert.kitt1@nhs.net

Country

United Kingdom

Region code

UKJ2 - Surrey, East and West Sussex

NHS Organisation Data Service

QNX

Internet address(es)

Main address

<https://www.sussex.ics.nhs.uk/nhs-sussex/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Community Musculoskeletal (MSK) Services to NHS Sussex

Reference number

22.866 ITT

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Sussex ICB (covering the patient population of West Sussex, Brighton & Hove, and East Sussex) is awarding two contracts (Lot 1 and Lot 2) for a Community

Musculoskeletal Service from 1st December 2025.

The Community MSK service will form part of a fully integrated MSK service for the population of Sussex. The aim is to offer a standardised, transparent, coordinated patient pathway for all MSK patients across Sussex, which is fully aligned to the ICB system strategy 'Improving Lives'.

The service aim is to ensure patients receive a consistent experience, feel supported throughout the whole pathway and get the optimal treatment first time. The integrated service will be delivered in collaboration with Primary, Community and Secondary Care to ensure all parts of the system understand the whole pathway and the expectations of them as a contributor to integrated provision.

The key aims and objectives of the contract require the new Community MSK providers to work collaboratively with system partners to:

- Deliver a 'population-health' based approach with a greater focus on enabling best lifelong MSK health, personalised care and shared decision making, improving value, reducing health inequalities and meeting population health needs at scale.
- Address variation experienced by patients in terms of quality and outcomes and inequity in terms of access, waiting times and service provision.
- Maximising system capacity across NHS services and the independent sector whilst ensuring core services are protected and enabled to meet training requirements and productivity and efficiency standards.
- Ensure delivery of integrated care pathways that are seamless for patients.
- Support post pandemic recovery with an ambition to deliver top decile performance in terms of Getting it Right First Time (GIRFT) outcomes, productivity and equality of access measures.
- Deliver continuous innovation through maximisation of digital opportunities and transformation of pathways.

The contract period will be for a period of 5 years commencing 1st December 2024. The Commissioners at their sole discretion, will have an option to extend for a further 2 years (5+2). A standard NHS contract will be used for this service.

The contracts are divided into two Lots:

Lot 1) East Sussex.

Lot 2) West Sussex / Brighton & Hove

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £291,900,000

II.2) Description

II.2.1) Title

NHS Sussex Community Musculoskeletal Service - East Sussex

Lot No

1

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

East Sussex

II.2.4) Description of the procurement

The key aims and objectives require the new Community MSK provider to work collaboratively with system partners to:

- Deliver a 'population-health' based approach with a greater focus on enabling best lifelong MSK health, personalised care and shared decision making, improving value, reducing health inequalities and meeting population health needs at scale.
- Address variation experienced by patients in terms of quality and outcomes and inequity in terms of access, waiting times and service provision.

- Maximising system capacity across NHS services and the independent sector whilst ensuring core services are protected and enabled to meet training requirements and productivity and efficiency standards.
- Ensure delivery of integrated care pathways that are seamless for patients.
- Support post pandemic recovery with an ambition to deliver top decile performance in terms of Getting it Right First Time (GIRFT) outcomes, productivity and equality of access measures.
- Deliver continuous innovation through maximisation of digital opportunities and transformation of pathways.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Narrative description of cost / Weighting: 10

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

NHS Sussex Community Musculoskeletal Service - West Sussex and Brighton & Hove

Lot No

2

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

West Sussex and Brighton & Hove

II.2.4) Description of the procurement

The key aims and objectives require the new Community MSK provider to work collaboratively with system partners to:

- Deliver a 'population-health' based approach with a greater focus on enabling best lifelong MSK health, personalised care and shared decision making, improving value, reducing health inequalities and meeting population health needs at scale.
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II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Narrative of cost / Weighting: 10

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-029879](#)

Section V. Award of contract

Contract No

RXC-202429-QNX-MSK East

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 November 2024

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

East Sussex Healthcare NHS Trust

St. Annes House, 729 The Ridge

St. Leonards-on-Sea

TN37 7PT

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

NHS Organisation Data Service

RXC

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £104,734,000

Section V. Award of contract

Contract No

RDR_202429_QNX_MSK_COMM

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 November 2024

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Sussex Community NHS Foundation Trust

Brighton General Hospital, 2nd Floor, Arundel Building, Elm Grove

Brighton

BN2 3EW

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

NHS Organisation Data Service

RDR

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £198,555,000

Section VI. Complementary information

VI.3) Additional information

The MSK values included in the tender of £14.4m Lot 1 and £27.3m Lot 2 were based on the 2023/24 values. These have been updated in the contract award values for the cost uplift factor (CUF) of 3.9%, which was agreed for the 2024/25 financial year in October 2024.

VI.4) Procedures for review

VI.4.1) Review body

NHS England

Skipton House, 80 London Road

LONDON

SE1 6LH

Country

United Kingdom