

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/035822-2024>

Tender

## **Framework Agreement for the Supply of Respiratory Products and Services**

HealthTrust Europe LLP (HTE) acting as agent for Mid and South Essex NHS Foundation Trust ("MSE")

F02: Contract notice

Notice identifier: 2024/S 000-035822

Procurement identifier (OCID): ocds-h6vhtk-04b41b

Published 5 November 2024, 3:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting as agent for Mid and South Essex NHS Foundation Trust ("MSE")

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Contact**

Natasha Randhawa

#### **Email**

[natasha.randhawa@htepg.com](mailto:natasha.randhawa@htepg.com)

#### **Telephone**

+44 08458875000

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://healthtrusteurope.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://healthtrusteurope.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework Agreement for the Supply of Respiratory Products and Services

Reference number

SF052543

#### **II.1.2) Main CPV code**

- 33157000 - Gas-therapy and respiratory devices

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

A framework agreement for the supply of Respiratory Products and Services.

Airway Management Products, include Endotracheal and Tracheostomy Tubes and Laryngeal Masks and Laryngoscopes, Handles and Blades and more.

Aerosol and Oxygen Products, includes products used to treat respiratory ailments such as asthma, bronchitis, cystic fibrosis, COPD and other respiratory diseases or disorders.

Anaesthesia Machines and related consumables and accessories, includes gas scavenging systems, vaporisers, consumables, and patient monitoring devices.

Ventilators and Related Consumables and Accessories, includes the provision of care and support that expands beyond acute settings to community and home care.

Non-Invasive Ventilators and Sleep and Respiratory Support Products and Managed Services, includes four modules for Non-Invasive Ventilator and Sleep Monitoring Devices and Consumables, Patient Sleep Study diagnostic systems, Patient and/or carer Setup, which can be a fully managed service and Therapy Management.

Pulmonary Function Testing Products includes non-invasive tests that measure how well the lungs work.

Remote Monitoring Systems and Services includes devices which allow caregivers to monitor, report and analyse patient health data outside of a clinical setting.

Mobile Diagnostic and Treatment includes the purchase, hire or lease of mobile diagnostic and treatment units to provide additional capacity to current Respiratory services.

Aggregated Lot, facilitates the provision to permit Participating Authorities to tailor bespoke products and service specification to accommodate their requirements and contractually commit in advance to purchasing a specified value and/or volume of their requirements.

**TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI)** The terms and conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to

HTE.

**SUBMISSION OF EXPRESSIONS OF INTEREST AND PROCUREMENT INFORMATION** This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>. Login to the portal with username/password. Click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier. Click on the relevant SQ/ ITT to access the content. Click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You can access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e- Tendering Help Desk at [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk).

HealthTrust Europe utilises the Supplier registration Service information database, formally known as sid4gov. Candidates are requested to register on the Supplier Registration service at Supplier Registration Service ([cabinetoffice.gov.uk](http://cabinetoffice.gov.uk)) and submit their sid4gov company profile for publication on the database. Candidates already registered on Supplier Registration Service must ensure that information is up to date. Where access to sid4gov is unavailable, please contact the helpdesk at

[sid4gov@gps.gsi.gov.uk](mailto:sid4gov@gps.gsi.gov.uk).

Please note that, at present, sid4gov does not prepopulate any fields of the SQ on the Portal, and therefore Potential Providers must complete the Qualification and Selection Envelopes of the SQ in Bravo in full.

## **II.1.5) Estimated total value**

Value excluding VAT: £80,000,000

## **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 9

## **II.2) Description**

### **II.2.1) Title**

Airway Management Products

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 33157000 - Gas-therapy and respiratory devices

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this lot, Tenderer(s) are required to supply a full offering for airway management products, including Endotracheal and Tracheostomy Tubes and Laryngeal Masks and Laryngoscopes, Handles and Blades, Intubating Video Laryngoscopes, Bronchoscopes and Rhinoscopes and full range of equipment used for Emergency airway procedures such as, cricothyroid puncture kit.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £10,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Aerosol and Oxygen Products

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 33157000 - Gas-therapy and respiratory devices
- 85111700 - Oxygen-therapy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this lot, the Tenderer(s) requirement is for Aerosol and Oxygen Products includes products used to treat respiratory ailments such as asthma, bronchitis, cystic fibrosis, COPD and other respiratory diseases or disorders. Products will be for fixed and variable concentration oxygen therapy, aerosol therapy, humidification, and nebulisation.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £10,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Anaesthetic Machines and related consumables and accessories

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 33170000 - Anaesthesia and resuscitation



- 33171000 - Instruments for anaesthesia and resuscitation
- 33171100 - Instruments for anaesthesia
- 33171110 - Anaesthesia mask
- 33172000 - Anaesthesia and resuscitation devices
- 33172100 - Anaesthesia devices

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this lot, Tenderer(s) are required to provide anaesthetic machines and related consumables and accessories, including gas scavenging systems, vaporisers, consumables, and patient monitoring devices. Also includes repair and maintenance, planned preventative maintenance and emergency call out services.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £10,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Ventilators and Related Consumables and Accessories

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 33157400 - Medical breathing devices
- 39714100 - Ventilators

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this lot, Tenderer(s) are required to provide ventilators and related consumables and accessories, including the provision of care and support that expands beyond acute settings to community and home care including repair and maintenance service, planned preventative maintenance and emergency call out services. Also include Portable ventilators, Physio assist and Cough assist.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £10,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Non-Invasive Ventilators and Sleep and Respiratory Support Products and Managed Services

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 33140000 - Medical consumables
- 33157000 - Gas-therapy and respiratory devices
- 33157100 - Medical gas masks
- 33195110 - Respiratory monitors

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under the lot, The Tenderer(s) are expected to provide non-Invasive ventilators and sleep and respiratory support products and managed services, including four modules for Non-Invasive Ventilator and Sleep Monitoring Devices and Consumables, Patient Sleep Study diagnostic systems, Patient and/or carer Setup, which can be a fully managed service and Therapy Management.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £15,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Pulmonary Function Testing Products

Lot No

6

## **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 85121232 - Pulmonary specialists services

## **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

Under this lot, Tenderer(s) are required to provide pulmonary function testing products including non-invasive tests that measure how well the lungs work.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £5,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Remote Monitoring Systems and Services

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 33195000 - Patient-monitoring system
- 33196000 - Medical aids
- 33197000 - Medical computer equipment
- 85121200 - Medical specialist services
- 85148000 - Medical analysis services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Under the lot, The Tenderer(s) are expected to provide remote monitoring systems and services including, devices which allow caregivers to monitor, report and analyse patient health data outside of a clinical setting.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £5,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend



## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Mobile Diagnostic and Treatment Unit

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 33157000 - Gas-therapy and respiratory devices
- 34223330 - Mobile units on trailers
- 85121232 - Pulmonary specialists services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under the lot, The Tenderer(s) are expected to provide mobile diagnostic and treatment including the purchase, hire or lease of mobile diagnostic and treatment units to provide additional capacity to current Respiratory services.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £5,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two 12 month options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two 12 month options to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Aggregated Lot

Lot No

**II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 33157000 - Gas-therapy and respiratory devices
- 33157100 - Medical gas masks
- 33157400 - Medical breathing devices
- 33195110 - Respiratory monitors

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

Under this lot, Tenderer(s) are required to cover the provision to permit Participating Authorities to tailor bespoke products and service specification to accommodate their requirements and contractually commit in advance to purchasing a specified value and/or volume of their requirements.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value**

Value excluding VAT: £10,000,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

two options of 12 months to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

two options of 12 months to extend

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

In the case of framework agreements, provide justification for any duration exceeding 4 years:

N/A

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

16 December 2024

Local time

9:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

16 December 2024

Local time

9:01am

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 3 years

### **VI.3) Additional information**

HTE is undertaking central purchasing body activities in carrying out this tender exercise by virtue of its partnership with MSE. Notwithstanding HTE's relationship with MSE, it is HTE conducting this tender exercise and all enquiries should be directed to HTE as confirmed in Section 1 above. MSE and not HTE will execute the resultant framework agreement with successful bidders.

The bodies to whom the use of this Agreement will be open include all contracting authorities in the UK as defined in Regulation 2 of the Public Contracts Regulations 2015 as may be updated from time to time. In particular, the following entities in the UK (particularly those of a health and/or social care nature) are envisaged as Agreement users: Public sector classification guide and forward work plan - Office for National Statistics ([ons.gov.uk](https://ons.gov.uk))

To view the list, use the downloadable spreadsheet. This list includes each organisation's successors and assigns, any equivalent organisations and associated organisation created due to any organisational changes.

This Agreement will be open to any bodies or organisations operating in the UK of a health, and/or social care nature or which have a similar procurement need, and/or any UK based central government authority listed at Annex I of Directive 2014/24/EU, in respect of any goods or services to any of the above listed organisation.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Legal Department, HealthTrust Europe

19 George Road

Birmingham

B15 1NU

Telephone

+44 8458875000

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

HTE will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The

standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful

tenderers to challenge the award decision before the contract is entered into.