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Planning

00404-AST Tree Maintenance Regional

Stonewater Limited

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-035620

Procurement identifier (OCID): ocds-h6vhtk-0554b1

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Scope

Reference

00404-AST

Description

Stonewater Background:

Stonewater is one of the UK's largest social housing providers, dedicated to creating places that people can truly call home. With 40,000 homes, we proudly serve more than 93,000 customers from diverse backgrounds across the country.

With an annual turnover of £239 million and £2.4 billion in fixed assets, Stonewater holds a strong credit rating from S&P Global Ratings and maintains top G1/V1 rankings for governance and viability.

If you would like to know more about Stonewater, please visit our website:

www.stonewater.org

What we want to achieve from these contracts:

Stonewater needs a new Tree Management programme to ensure that trees on Stonewater land and in Stonewater owned communal areas are maintained safely and sustainably to a high standard, for the benefit and welfare of our tenants, communities, and local wildlife. We have GIS data that suggests we have approximately 20,000 trees across our estate, however we expect this number to rise as we receive the results of surveys.

We anticipate that this programme will be formed of two elements:

- 1). Tree Surveys (including Tree plan updates)
- 2). Tree Management – comprising of both a cyclical plan of maintenance, and reactive maintenance

These elements will be tendered individually, and no contractor would be allowed to win both a surveying and a tree management contract, as it is considered prudent to split those areas of specialist work.

We expect both elements to be split between seven geographical regions:

North North, North Central, West Urban, West Rural, East, South East, South West.

We do not have any properties in London at this time.

Contract details:

To be confirmed following review of responses to our Preliminary Market Engagement Notice and this RFI.

Estimated 5 years, followed by either potential to extend or requirement to re-tender

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Leicester:-Trees./ETSB42G4W9>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/ETSB42G4W9>

Total value (estimated)

- £0 excluding VAT
- £0 including VAT

Above the relevant threshold

Contract dates (estimated)

- 30 April 2026 to 29 April 2031
- Possible extension to 29 April 2033
- 7 years

Main procurement category

Services

CPV classifications

- 03452000 - Trees
- 77211300 - Tree-clearing services
- 77211400 - Tree-cutting services
- 77211500 - Tree-maintenance services
- 77340000 - Tree pruning and hedge trimming
- 77341000 - Tree pruning

Contract locations

- UKG - West Midlands (England)
- UKF - East Midlands (England)
- UKH - East of England
- UKK - South West (England)
- UKJ - South East (England)
- UK - United Kingdom
- UKC - North East (England)
- UKD - North West (England)

Engagement

Engagement deadline

11 July 2025

Engagement process description

This is an exciting opportunity to help a national Housing Association shape its Tree Maintenance programme and policy for the future. We would welcome any insights you wish to share that you feel would help us to create the programme that suits our estate and customers.

Please respond to the below questions - your answers should be sent to: Emma.Thomas@Stonewater.org by midday 11th July 2025. Please use 400 words or fewer per question, and please send an attachment where indicated.

1. Are you content with the contracts being offered as one single lot each, or would you prefer a set of more than one lot? (If the latter, please propose the basis on which multiple lots might be defined, if different to the following: North North, North Central, West Urban, West Rural, East, South East, South West). Please include any issues you would foresee

with capacity for either one national Lot or smaller, geographically split Lots.

2. Are you content with the contracts being split between surveying and management, and with our decision that no contractor could win both a surveying and a management contract? Please provide some details/context for your reasoning.

3. What qualifications and/or accreditations would you reasonably expect the winning bidders for either element to hold as a minimum?

4. Please could you provide an anonymised example of your typical survey data (this can be sent as an attachment)? Do you include tree plans in your reports?

5. Please could you provide an anonymised example of your typical cyclical maintenance schedule (this can be sent as an attachment)?

6. Which pricing model would you recommend for these contracts (see above) and why?

7. Please could you share indicative pricing for surveys (and stage which geographical region this would cover), listing what you would usually include for that cost. We are trying to assess costs to understand the budget requirement so an average value would be useful.

8. Please could you share indicative pricing for cyclical maintenance visits (and stage which geographical region this would cover), listing what you would usually include for that cost. We are trying to assess costs to understand the budget requirement so an average value would be useful.

Submission

Publication date of tender notice (estimated)

13 July 2025

Contracting authority

Stonewater Limited

- Public Procurement Organisation Number: PVMT-4274-HPBN

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Region: UKF22 - Leicestershire CC and Rutland

Organisation type: Public authority - sub-central government