

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/035501-2024>

Planning

## **Non-Household Smart Metering**

Scottish Water

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2024/S 000-035501

Procurement identifier (OCID): ocids-h6vhtk-04b35a

Published 1 November 2024, 2:26pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Contact**

Natalie Strang

#### **Email**

[Natalie.Strang@scottishwater.co.uk](mailto:Natalie.Strang@scottishwater.co.uk)

#### **Telephone**

+44 1414830892

#### **Country**

United Kingdom

**Region code**

UKM - Scotland

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.scottishwater.co.uk>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.6) Main activity**

Water

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Non-Household Smart Metering

Reference number

SW25/INF/1494

**II.1.2) Main CPV code**

- 38421100 - Water meters

**II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Scottish Water's purpose is to support a flourishing Scotland by being trusted to care for the water on which Scotland depends.

We are proud to provide water and wastewater services that are essential to everyday life for households and businesses across Scotland.

We make a critical contribution to Scotland's health, well-being and prosperity, the sustainability of our natural environment, and our country's long-term economic success.

Our purpose is founded on the quality of water supplies and our care for the environment. To do that every day, we must keep building our customers' trust in us as their expectations rise, the climate changes and our assets get older.

We fulfil our purpose by pursuing three strategic ambitions: Service excellence, great value & financial sustainability and beyond net zero emissions. These ambitions are interconnected - success depends on us achieving all three, not one or the other and to do this, we need to do things differently.

As we work towards the delivery of our strategic ambitions, Scottish Water is planning a nationwide rollout of smart metering for approximately 136,000 business customers from 2025-2031, subject to detailed planning and funding approval. This initiative follows a successful pilot of smart metering technologies for approximately 3,000 business customers in Inverness and Orkney.

To achieve this, Scottish Water aims to develop a comprehensive range of technical and operational capabilities that include managing the supply, installation, and maintenance of water meters, implementation of communication networks, and provision of data services (e.g. ingestion, aggregation, storage, analysis, and insight generation) to support robust smart metering infrastructure.

Scottish Water's requirements may be procured as combined or separate lots. We welcome responses from suppliers who can offer some of or all these capabilities. We are particularly interested in innovative and collaborative approaches that could be deployed across the supply chain.

The framework(s) will be awarded in 2025, with a planned installation start date of Autumn 2025 and we invite potential suppliers to share their ideas, capabilities, and proposed approaches.

#### **II.1.5) Estimated total value**

Value excluding VAT: £70,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 32412000 - Communications network
- 32430000 - Wide area network
- 45232150 - Works related to water-distribution pipelines
- 48000000 - Software package and information systems
- 72300000 - Data services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

Scottish Water's purpose is to support a flourishing Scotland by being trusted to care for the water on which Scotland depends.

We are proud to provide water and wastewater services that are essential to everyday life for households and businesses across Scotland.

We make a critical contribution to Scotland's health, well-being and prosperity, the sustainability of our natural environment, and our country's long-term economic success.

Our purpose is founded on the quality of water supplies and our care for the environment. To do that every day, we must keep building our customers' trust in us as their expectations rise, the climate changes and our assets get older.

We fulfil our purpose by pursuing three strategic ambitions: Service excellence, great value & financial sustainability and beyond net zero emissions. These ambitions are interconnected - success depends on us achieving all three, not one or the other and to do this, we need to do things differently.

As we work towards the delivery of our strategic ambitions, Scottish Water is planning a nationwide rollout of smart metering for approximately 136,000 business customers from 2025-2031, subject to detailed planning and funding approval. This initiative follows a successful pilot of smart metering technologies for approximately 3,000 business customers in Inverness and Orkney.

To achieve this, Scottish Water aims to develop a comprehensive range of technical and operational capabilities that include managing the supply, installation, and maintenance of water meters, implementation of communication networks, and provision of data services (e.g. ingestion, aggregation, storage, analysis, and insight generation) to support robust smart metering infrastructure.

Scottish Water's requirements may be procured as combined or separate lots. We welcome responses from suppliers who can offer some of or all these capabilities. We are particularly interested in innovative and collaborative approaches that could be deployed across the supply chain.

The framework(s) will be awarded in 2025, with a planned installation start date of Autumn 2025 and we invite potential suppliers to share their ideas, capabilities, and proposed approaches.

### **II.3) Estimated date of publication of contract notice**

1 January 2025

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of expressions of interest**

Date

15 November 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

SW is seeking to obtain feedback from suitably experienced suppliers regarding the potential support available for the rollout and ongoing requirements of the Non-Household Smart Metering Programme as described in section II.1.4

This PIN is used as pre-market engagement exercise. The primary focus of the pre-market engagement is to provide market intelligence, solution availability and perceived risks and opportunities. This is not a call for a tender or a pre-qualification exercise. This is for info only and that this does not prejudice any potential bidders in any future tendering process.

All responses will be carefully considered but will not bind SW to any specific approach to procurement, nor will responses be treated as conveying any promise or commitment on the part of the respondent. All responses will be treated confidentially.

Please confirm your interest in partaking in the PIN by emailing [Smartmeteringprogramme@scottishwater.co.uk](mailto:Smartmeteringprogramme@scottishwater.co.uk) before the deadline of 15th November 2024 at 12pm. In this email, please include the name of your organisation, company registration number, and including the job title, name, telephone number and e-mail address of the person responsible for completing the questionnaire to register your interest.

Once these details have been received, applicants will be sent an email with the details of the RFI questionnaire within 48 hours. The deadline for the return of the completed questionnaire is 22nd November 2024 at 12 pm.