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Tender

## **Open Framework for the Provision of Homecare Services**

Cumberland Council

F02: Contract notice

Notice identifier: 2023/S 000-035419

Procurement identifier (OCID): ocds-h6vhtk-041e2c

Published 30 November 2023, 7:04pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Cumberland Council

Cumbria House, 107 - 117 Botchergate

Carlisle

CA1 1RD

#### **Contact**

Ms Allison Paterson

#### **Email**

[allison.paterson@cumberland.gov.uk](mailto:allison.paterson@cumberland.gov.uk)

#### **Telephone**

+44 7867201769

#### **Country**

United Kingdom

**Region code**

UKD1 - Cumbria

**Internet address(es)**

Main address

<https://www.cumberland.gov.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.the-chest.org.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.the-chest.org.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Open Framework for the Provision of Homecare Services

Reference number

DN701659

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Cumberland Council is advertising an Open Framework for providers to deliver 'Homecare Services', for the delivery of personal care tasks in people's own homes, regulated by the Care Quality Commission (CQC), under The Health and Social Care Act 2008 (Regulated Activities) Regulations 2014 on a 24/7 basis in Cumberland for people over 18. The Council is conducting the procurement of this framework using the open procedure in accordance with the Public Contracts Regulations 2015 (PCR) for the purpose of procuring the services described in the Service Specification.

There are two Lots - Lot 1: Standard Homecare Services and Lot 2: Bespoke/Non-Standard Homecare Services. Successful Providers joining the Framework will automatically be awarded to both Lots.

The Council will seek to open the Framework to new applications every 6 months from the commencement of the Contract Year during the Term via Find a Tender. It shall be at the Council's sole discretion to open the Framework to new applications more or less frequently than every 6 months and to decide how long the tender period is open for each time. Submission deadlines are stated in the ITT.

The Council reserves the right to close the Framework to new applications if in the opinion of the Council there is good reason to do so. In the event the Council determines to exercise its discretion to close the Framework to new applications, it will notify its intention and the period which the Framework will be closed on Find a Tender.

The Council reserves the right to reject any applications from Providers who have a CQC rating below “Good”. Applications from Providers who are not rated or below Good may be accepted on a case-by-case basis at the Council’s discretion, where the Provider can demonstrate a robust improvement plan and evidence of actions being addressed appropriately and in line with identified timescales.

The Council reserves the right to reject any applications from Providers who do not have an office base in Cumberland. From the commencement of the contract and throughout the contracted period Providers must be registered with CQC and have a local office base in Cumberland from which they will operate the service. The Council (at its sole discretion) may agree that a local office can be outside of the Cumberland boundaries where the Council is satisfied the office location is within reasonable distance of care delivery and there is suitable infrastructure in place.

The Open Framework includes requirements around delivery of Social Value and the requirement for Providers to pay the Real Living Wage to its Staff engaged in the delivery of the Services. The Council shall review the contract term around the Real Living Wage annually.

In addition to Cumberland Council (the contracting authority), the NHS North East and North Cumbria Integrated Care Board (the ICB) is a potential user of this Framework and they may purchase homecare services, subject to the ICB signing a Framework Access Agreement.

The estimated total value of the Framework for the 4-year initial term is £128.144m excluding VAT.

The estimated total value for the initial term plus the two 12 months optional extensions is £213.038m excluding VAT. These estimated totals are based upon the maximum spend by Cumberland Council and the ICB accessing the framework from Day 1. The Cumberland Council potential spend on Homecare Services over the full 6-year term is estimated to be £133.882m. Details of current expenditure are indicative only. The Council does not guarantee any spend against this Framework Agreement.

You must be registered on The Chest (<https://www.the-chest.org.uk/>) to access the tender documents. All bids must be received electronically via the Chest by the closing date stated in the ITT. Please read the ITT and its Schedules in full before submitting a tender. Any clarifications about the tender must be sent via messaging on the Chest by the closing date stated in the ITT.

#### **II.1.5) Estimated total value**

Value excluding VAT: £213,038,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Standard Homecare Services

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

### **II.2.4) Description of the procurement**

All award criteria are stated in the procurement documents only.

Lot 1 will make up the majority of Homecare commissioned, during the first few years.

Homecare Packages will be advertised via a method set by the Council and awarded under Lot 1 using the following approach:

The Council will advertise to all Framework Providers (where Providers indicate they wish to deliver).

Providers will submit offers.

Offers will be reviewed and awarded based on Customer choice or by the ranking as set out in the contract terms.

Accepted offers will become individual call offs/instructions (currently known as "Service Agreements" or "SPOs").

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £213,038,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2024

End date

31 March 2030

This contract is subject to renewal

Yes

Description of renewals

The Council proposes to enter in to the Framework Agreement for an initial period of 48 months with the successful providers. There are TWO optional extensions available of up to 12 months each. The maximum length of the Framework Agreement, including the optional extensions is 72 months. These optional extensions are at the complete discretion of the Council. The end date of 31st March 2030 includes the two optional extensions. If these extensions are not used, the Framework will end on 31st March 2028.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Bespoke / Non Standard Homecare Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

### **II.2.4) Description of the procurement**

All award criteria are stated in the procurement documents only.

Lot 2 will be used to commission Homecare where there is an identified need to do things differently or to meet a specific need or demand that cannot be met via Lot 1.

Work under Lot 2 will be awarded via mini-competition where Providers will be invited to tender via The Chest.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2024

End date

31 March 2030

This contract is subject to renewal

Yes

Description of renewals

The Council proposes to enter in to the Framework Agreement for an initial period of 48 months with the successful providers. There are TWO optional extensions available of up to 12 months each. The maximum length of the Framework Agreement, including the optional extensions is 72 months. These optional extensions are at the complete discretion of the Council. The end date of 31st March 2030 includes the two optional extensions. If these extensions are not used, the Framework will end on 31st March 2028.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

In the case of framework agreements, provide justification for any duration exceeding 4 years:

The Council has decided to tender for an open Framework for a period of up to SIX years, because in the Council's reasonable opinion - A potential 6 year term supports Providers to commit to Delivery of Homecare in Cumberland / A potential 6 year term promotes stability of the market / It is permissible under Light Touch Regime of Public Contract Regulations 2015.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

29 March 2030

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

11 January 2024

Local time

10:30am

Information about authorised persons and opening procedure

The above date of 11th January 2024 is the closing date for the first round of submissions. Estimated opening and closing dates for all rounds are stated in the ITT and below.

30 November 2023 - 11 January 2024

11 January 2024 - 08 February 2024

08 February 2024 - 14 March 2024

14 March 2024 - 15 May 2024

15 May 2024 - 18 November 2024

18 November 2024 - 16 May 2025

16 May 2025 - 18 November 2025

18 November 2025 - 22 May 2026

22 May 2026 - 30 November 2026

30 November 2026 - 04 May 2027

04 May 2027 - 05 November 2027

05 November 2027 - 05 May 2028

05 May 2028 - 06 November 2028

06 November 2028 - 07 May 2029

07 May 2029 - 07 November 2029

07 November 2029 - 29 March 2030

It is reiterated that this timetable is estimated. You should refer to II.1.4 for further information. All rounds will be advertised to framework providers via The Chest.

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

His Majesty's Court Service

London

Country

United Kingdom