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Tender

## **Framework for the Provision of Residential and Nursing Care Services**

Cumberland Council

F02: Contract notice

Notice identifier: 2024/S 000-035394

Procurement identifier (OCID): ocids-h6vhtk-04b31b

Published 31 October 2024, 4:53pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Cumberland Council

Cumbria House, 107 - 117 Botchergate

Carlisle

CA1 1RD

#### **Contact**

Ms Allison Paterson

#### **Email**

[allison.paterson@cumberland.gov.uk](mailto:allison.paterson@cumberland.gov.uk)

#### **Telephone**

+44 7867201769

#### **Country**

United Kingdom

**Region code**

UKD1 - Cumbria

**Internet address(es)**

Main address

<https://www.cumberland.gov.uk/>

Buyer's address

<https://www.cumberland.gov.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.the-chest.org.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.the-chest.org.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework for the Provision of Residential and Nursing Care Services

Reference number

DN750078

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The council is procuring a Framework for the provision of Older Adults Residential and Nursing Care Services in Cumberland. As part of the new framework, the Council aims to support providers to meet the changing needs of the Cumberland population. All providers of Older Adults Residential and Nursing Care Services are invited to submit a bid to provide high-quality services which support older, disabled and vulnerable people in maximising their independence, promoting health and wellbeing and supporting them to remain safe and comfortable, whilst maintaining their individual dignity, privacy, freedom of choice and treating them with respect. Providers are asked to assure Service User wellbeing through the delivery of Service User Focused Outcomes, which have been developed in line with Care Act guidance.

All providers who wish to be considered to join the framework should submit a bid before the stated deadline (see 2.1). The framework will be 'open', which means that new providers can submit a bid to join at any time over the initial 4 year period (and during the four extension periods if these are used). A notice will be uploaded to The Chest to explain the future bidding process for providers after the initial bid submission deadline (stated at 2.1) has passed.

The council discourages speculative applications from out of county providers, as these will not be evaluated unless a placement is required.

The Council reserves the right to close the Framework to new applications if in its opinion, there is good reason to do so. Where this discretion is used, the Council will notify its

intention and the period which the Framework will be closed.

In order to maintain high standards and ensure the safety of Service Users, the Council reserves the right to reject any applications from Providers who have a CQC rating below “Good” and/or have received negative feedback from other authorities or key stakeholders. Applications may still be considered on a case-by-case basis at the Council’s discretion. Providers may be asked to provide supplementary information through the Councils Quality Improvement Process (QIP)

The Framework Agreement includes requirements around delivery of Social Value and payment of the Real Living Wage to staff engaged in the delivery of Services. The Council shall review the contract term around the Real Living Wage annually.

The Framework includes the provision for NHS North East and North Cumbria Integrated Care Board (“the ICB”) to purchase Residential & Nursing Care Services, subject to the ICB signing a Framework Access Agreement. The Cumberland Council potential spend on Residential & Nursing Care Services over the full 8-year term is estimated to be up to a max £600m.

The initial period of the contract is 4 years. There are FOUR optional extensions of up to 12 months each. The use of these extensions are at the absolute discretion of the Council.

The contract end date stated on this notice is where all four extension periods are used. If no extension periods are used, the contract will end in 2029. .

The estimated total value of the Framework for the initial 4 year term is £210m excluding VAT.

The estimated total value of the Framework for the initial 4 year term plus the 4 optional 12 month extensions is £600m excluding VAT. This includes an estimate of any potential uplifts.

You must be registered on The Chest (<https://www.the-chest.org.uk/>) to access the tender documents. All bids must be received electronically via the Chest by the closing date stated in the ITT. For full details read the ITT and its Schedules. Any clarifications about the tender must be sent via messaging on the Chest by the closing date stated in the ITT.

For further information please see Schedule 2 – Service Specification.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

### **II.2.4) Description of the procurement**

Lot 1: The commissioning of Residential & Nursing placements by Cumberland Council on a spot-purchased basis at the Usual Price Bandings, ASC Agreed Price, Third Party Top Ups or Out of County Rates.

Providers will only need to submit one tender to join the framework and if successful they will automatically be added on to Lots 1, 2 and 3.

The tender is for an 'Any Qualified Provider' Open Framework. To gain entry onto this Framework, Providers must complete and meet the requirements of all the questions in the Schedule 3 – Provider's Tender, Part 1, 2 and 3 as described below.

Part 1 and Part 2 - mandatory questions which are not scored but the Council may reject applications based on the responses given.

Part 3 - mandatory selection questions that will be assessed on a Pass/Fail basis to determine if a bid meets the required standards. A Provider must pass every question in this section in order to be appointed to the Framework. To clarify, a Provider who fails one question in this section will not be considered further and will not be appointed to the Framework. . If any question is failed, the Council may disregard the bid and the contract may not be awarded and you may not be appointed onto the Framework.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2025

End date

13 May 2033

This contract is subject to renewal

Yes

Description of renewals

The initial period of the contract is 4 years. There are FOUR optional extensions of up to 12 months. The use of these extensions are at the absolute discretion of the Council. The end date of 13 May 2033 includes the 4 x 12 month optional extensions. If the extensions are not used the contract will end on 13 May 2029.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

### **II.2.4) Description of the procurement**

Lot 2: The commissioning of Residential & Nursing placements by Cumberland Council through mini competitions. Currently there is no intention to set up alternative arrangements when the Framework Agreement goes 'live' in May 2025, but this will allow additional flexibility to setup alternative commissioning approaches throughout the term of the Framework (i.e., additional support around hospital discharge).

Successful Providers joining the Framework will automatically be added on to Lots 1, 2 and 3.

Work under Lot 2 will be awarded via mini-competition where Providers will be invited to tender.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2025

End date

13 May 2033

This contract is subject to renewal

Yes

Description of renewals

The initial period of the contract is 4 years. There are FOUR optional extensions of up to 12 months. The use of these extensions are at the absolute discretion of the Council. The end date of 13 May 2033 includes the 4 x 12 month optional extensions. If the extensions

are not used the contract will end on 13 May 2029.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 850000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

#### **II.2.4) Description of the procurement**

Lot 3: The commissioning of Residential & Nursing placements through the Framework Agreement by partner organisations (such as the ICB). Further discussions are being held with the Integrated Care Board (ICB) around scoping access to the Residential & Nursing Framework.

Successful Providers joining the Framework will automatically be added on to Lots 1, 2 and 3.

Work under Lot 3 will be awarded through a mixture of spot-purchase and mini-competition, once agreement has been reached with the ICB around how they will access the Framework Agreement.



### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2025

End date

13 May 2033

This contract is subject to renewal

Yes

Description of renewals

The initial period of the contract is 4 years. There are FOUR optional extensions of up to 12 months. The use of these extensions are at the absolute discretion of the Council. The end date of 13 May 2033 includes the 4 x 12 month optional extensions. If the extensions are not used the contract will end on 13 May 2029.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

In the case of framework agreements, provide justification for any duration exceeding 4 years:

The Council is procuring the framework for up to 8 yrs, as a long-term Framework ensures that Service Users receive consistent, uninterrupted care; it supports Care Homes with staff recruitment, retention and training, allowing them to invest in the workforce, provide continuous professional development and create a stable work environment.; AND it is permissible under Light Touch Regime of Public Contract Regulations 2015.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 December 2024

Local time

10:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

4 December 2024

Local time

10:00am

Place

The electronic seal will be broken after the deadline on 04/12/2024 at 10:00am.

Information about authorised persons and opening procedure

Authorised staff from Cumberland Council will verify the bids.

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

His Majesty's Court Service

Strand

London

WC2A 2LL

Country

United Kingdom