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Contract

## **TENDER FOR THE PROVISION OF SOCIAL INCLUSION AND HOMELESSNESS SERVICES FOR 2023-2026**

Basingstoke & Deane Borough Council

F03: Contract award notice

Notice identifier: 2022/S 000-035354

Procurement identifier (OCID): ocids-h6vhtk-036bf2

Published 14 December 2022, 11:37am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Basingstoke & Deane Borough Council

Civic Offices

BASINGSTOKE

RG214AH

#### **Email**

[procurement@basingstoke.gov.uk](mailto:procurement@basingstoke.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKJ3 - Hampshire and Isle of Wight

#### **Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.basingstoke.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

TENDER FOR THE PROVISION OF SOCIAL INCLUSION AND HOMELESSNESS SERVICES FOR 2023-2026

Reference number

DN635087

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Basingstoke and Deane Borough Council (the council) is committed to providing first class services and facilities which protect our most vulnerable residents.

In 2016 the council undertook a procurement exercise to commission pilot services for social inclusion and homelessness services which could best meet local needs and

deliver outcomes. The pilot originally came about following agreement between the council and Hampshire County Council (HCC), whereby grant funding previously attributable to Supporting People was combined with the council's own revenue resources.

Following the successful previous commission and subsequent successful operation of the pilot models the existing contracts will run until 31st March 2023. Following a review of the existing operations and previous commission the council; with agreement with HCC is now looking to commission new contracts for the homelessness and social inclusion services. HCC agreed a reduction in spend on County Council funded Homelessness Support Services in 2022 and to a new grant agreement with Basingstoke and Deane Borough Council for 2023-2026, as such the lot structure and contracts have been re-established for this commission as outlined below.:

Lot 1 - Emergency Access Homelessness Accommodation and Support (maximum grant available £350,000 per annum)

Lot 2 - Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support (maximum grant available of £155,000 per annum)

Lot 3 - Short to Medium Term Accommodation with Support (maximum grant available of £215,000 per annum)

The requirements of services will continue to be funded by Hampshire County Council through a devolved grant to Basingstoke and Deane Borough Council together with funding from BDBC. The services will be funded from 1 April 2023 until 31st March 2026 , subject to any earlier determination by HCC and it is therefore the council's intention to enter into contract(s) with the successful tenderer(s) of each Lot for a period of 3 years. If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,148,000

#### **II.2) Description**

### **II.2.1) Title**

Emergency Access Homelessness Accommodation and Support

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation
- 85312310 - Guidance services

### **II.2.3) Place of performance**

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

### **II.2.4) Description of the procurement**

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to medium term accommodation and support service.

These Services are to help and support people to:

Maintain or secure appropriate accommodation

Meet health and wellbeing needs

Actively engage in education, training and employment

Engage in the community

Reduce offending and anti-social behaviour towards desistance

Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.

Receive personalised support to meet a wide range of needs.

Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.

Access flexible and responsive support because they are homeless or at risk of homelessness.

Move-on successfully into more sustainable and appropriate accommodation

support service users to sustain their own accommodation

Lot 1 - Emergency Access Homelessness Accommodation and Support

Maximum amount of grant available £350,000 per annum

Service providers will implement a model of service delivery that will meet the diverse needs of single people in need of housing related support and service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process and improve service access.

The Emergency Access Homelessness Accommodation and Support Service will provide intensive support to those who are homeless or imminently at risk of street homelessness. Staff should be available on site 24 hours a day 7 days a week. This service may include support to individuals with chaotic lifestyles including those who are using substances.

Intensive support to include the identification of support needs/risk management, maximising income/budgeting, maintaining tenancy, engaging in substance misuse programme and mental health community services.

## **II.2.5) Award criteria**

Quality criterion - Name: Implementation plan / Weighting: 5%

Quality criterion - Name: Delivery structure / Weighting: 15%

Quality criterion - Name: Working towards change and recovery / Weighting: 12.5%

Quality criterion - Name: Stakeholder and partner engagement / Weighting: 10%

Quality criterion - Name: Social value / Weighting: 5%

Quality criterion - Name: Staff support / Weighting: 7.5%

Quality criterion - Name: Business continuity/ Civil contingencies / Weighting: 5%

Quality criterion - Name: Location / Weighting: 2.5%

Quality criterion - Name: Performance monitoring / Weighting: 7.5%

Cost criterion - Name: Cost / Weighting: 30%

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

## **II.2) Description**

### **II.2.1) Title**

Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support.

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation
- 85312310 - Guidance services

### **II.2.3) Place of performance**

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

### **II.2.4) Description of the procurement**

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to medium term accommodation and support service.

These Services are to help and support people to:

Maintain or secure appropriate accommodation

Meet health and wellbeing needs

Actively engage in education, training and employment

Engage in the community

Reduce offending and anti-social behaviour towards desistance

Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.

Receive personalised support to meet a wide range of needs.

Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.

Access flexible and responsive support because they are homeless or at risk of homelessness.

Move-on successfully into more sustainable and appropriate accommodation

support service users to sustain their own accommodation

Lot 2 - Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support - Homelessness Prevention

Maximum amount of grant available £155,000 per annum.

Service providers will implement a model of service delivery that will meet the diverse needs of people in need of housing related support. Service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process, and improve service access.

Maintain the current low levels of rough sleeping and/or reduce further the number of people sleeping rough in Basingstoke and Deane by supporting individuals into appropriate accommodation, in a timely manner.

Deliver targeted assertive outreach to assist entrenched rough sleepers (and people with severe and multiple needs at risk of rough sleeping and having high impact) to improve their current situation and prepare to access accommodation services, physical and/or mental health treatment, begin to engage with harm reduction and other relevant services that will move them away from a street-based lifestyle through MEAM.

Deliver floating support to single vulnerable people with housing related support needs who are homeless or at risk of homelessness regardless of tenure, housing status or family structure. Focusing on preventing escalation of need by working in partnership with a wide range of other agencies and supporting service users to develop resilience, sustain independent living and avoid repeat episodes of homelessness and/or other crises that jeopardise their housing situation.

Deliver in-reach resettlement support to support assist people moving-on from temporary and short-term housing, including those in bed and breakfast accommodation for as long as needed.

#### **II.2.5) Award criteria**

Quality criterion - Name: Implementation plan / Weighting: 5%

Quality criterion - Name: Delivery structure / Weighting: 15%

Quality criterion - Name: Organisation values / Weighting: 12.5%

Quality criterion - Name: Engagement / Weighting: 12.5%

Quality criterion - Name: Business continuity/ Civil contingencies / Weighting: 5%

Quality criterion - Name: Staff support / Weighting: 7.5%

Quality criterion - Name: Performance monitoring / Weighting: 7.5%

Quality criterion - Name: Case studies / Weighting: 5%

Cost criterion - Name: Cost / Weighting: 30%

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the



performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

## **II.2) Description**

### **II.2.1) Title**

Short to Medium Term Accommodation with Support

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85311000 - Social work services with accommodation
- 85312310 - Guidance services

### **II.2.3) Place of performance**

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

### **II.2.4) Description of the procurement**

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to medium term accommodation and support service.

These Services are to help and support people to:

1. Maintain or secure appropriate accommodation
2. Meet health and wellbeing needs
3. Actively engage in education, training and employment
4. Engage in the community

5. Reduce offending and anti-social behaviour towards desistance
6. Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.
7. Receive personalised support to meet a wide range of needs.
8. Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.
9. Access flexible and responsive support because they are homeless or at risk of homelessness.
10. Move-on successfully into more sustainable and appropriate accommodation support service users to sustain their own accommodation

### Lot 3 - Short to Medium Term Accommodation with Support

Maximum amount of grant available £215,000 per annum

The Short to Medium Term Accommodation with Support Service will provide a range of quality accommodation options, working in partnership across the commissioned services to prioritise people moving on from emergency accommodation who still require assistance and flexible support.

Service providers will implement a model of service delivery that will be flexible in meeting the diverse needs of single people in need of housing related support and service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process, and improve service access.

The Council is looking:

- for a trusted, experienced landlord to offer flexibility and a positive approach to tenancy management and sustainment.
- to source 45 suitable units of accommodation (\*note this is the number of units currently available and whilst tenderers may propose an increase in this if possible, any proposal from tenderers which cannot provide 45 units at the minimum is not acceptable and will not be considered.
- for quality, purpose-built accommodation settings that operate within a psychologically informed framework. At least a third of these units must be located close to Basingstoke town centre for ease of access to other essential support services.

The units will provide additional housing options to people of Basingstoke whilst not taking away from existing stock that could lead to a housing shortage elsewhere in the system.

### **II.2.5) Award criteria**

Quality criterion - Name: Implementation plan / Weighting: 5%

Quality criterion - Name: Service operation / Weighting: 15%

Quality criterion - Name: Enabling users to live independently / Weighting: 12.5%

Quality criterion - Name: Working in partnership / Weighting: 10%

Quality criterion - Name: Engagement / Weighting: 7.5%

Quality criterion - Name: Staff support / Weighting: 7.5%

Quality criterion - Name: Business continuity/ Civil contingencies / Weighting: 5%

Quality criterion - Name: Performance monitoring / Weighting: 7.5%

Cost criterion - Name: Price / Weighting: 30%

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-027103](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Emergency Access Homelessness Accommodation and Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

13 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Two Saints Ltd

Fareham House, 69 High Street

Fareham

PO16 7BB

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Registered society under the Co-operative and Community Benefit Societies Act 2014

26511R

Internet address

<https://www.twosaints.org.uk/>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,050,000

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support.

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

13 December 2022

### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Julian House

1 Kelso Place, Upper Bristol Road

Bath

BA1 3AU

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Charity Commission (England and Wales)

1183751

Internet address

<https://www.julianhouse.org.uk/>

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £462,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Short to Medium Term Accommodation with Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

13 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Home Group Ltd

Home Group, 2 Gosforth Park Way, Gosforth Business Park

Newcastle Upon Tyne

NE12 8ET

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Registered society under the Co-operative and Community Benefit Societies Act 2014

22981R

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £636,000

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**Section VI. Complementary information**

**VI.4) Procedures for review**

**VI.4.1) Review body**

High Court of England and Wales

Royal Courts of Justice

London

WC2A 2LL

Country

United Kingdom