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Tender

## **External Connectivity (WAN & Internet Services)**

The Guinness Partnership Ltd

F02: Contract notice

Notice identifier: 2023/S 000-035249

Procurement identifier (OCID): ocds-h6vhtk-041dc6

Published 29 November 2023, 3:50pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Guinness Partnership Ltd

30 Brock Street, Regents Place

London

NW1 3FG

#### **Contact**

Neil Aitken

#### **Email**

[neil.aitken@guinness.org.uk](mailto:neil.aitken@guinness.org.uk)

#### **Telephone**

+44 2038190076

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.guinnesspartnership.com/>

Buyer's address

<http://www.guinnesspartnership.com/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=8e800b4b-4738-ee11-8124-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=8e800b4b-4738-ee11-8124-005056b64545>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

### **II.1.1) Title**

External Connectivity (WAN & Internet Services)

Reference number

DN684001

### **II.1.2) Main CPV code**

- 32430000 - Wide area network

### **II.1.3) Type of contract**

Supplies

### **II.1.4) Short description**

The Guinness Partnership (TGP) require a contract for fixed line communications including:

- Data Centre Connectivity
- Wide Area Networking
- Internet Connectivity

TGP are conducting a competitive Procedure with Negotiation process for a contract duration of 5 years with the option to extend for a further 2 years.

The estimated annual value of the contract is £350,000 +VAT.

### **II.1.5) Estimated total value**

Value excluding VAT: £2,450,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

#### **II.2.4) Description of the procurement**

The Guinness Partnership (TGP) require a contract for fixed line communications including:

- Data Centre Connectivity
- Wide Area Networking
- Internet Connectivity

TGP are conducting a competitive Procedure with Negotiation process for a contract duration of 5 years with the option to extend for a further 2 years.

The estimated annual value of the contract is £350,000 +VAT.

Background:

The Guinness Wide Area Network serves all of our remote sites and provides internet access and connection to our core cloud services including Microsoft Dynamics CRM, Oracle Fusion Finance and HCM and Microsoft O365 services. The Guinness IT Strategy is to increase the use of cloud services so the criticality of connectivity will only increase.

The WAN is a “hub and spoke” architecture centred around our 2 datacentres, the primary (DCA) is hosted by a third party in Manchester and secondary (DCB) is at the main Guinness IT office in Oldham. The DCs are each served by 10Gb bearers providing WAN and internet connectivity (on separate VRFs) and an additional 10Gb datacentre interconnect.

Remote site connectivity ranges from large sites with 300Mb circuits on 1Gb resilient/diverse ethernet bearers, medium sites with single 200Mb or 100Mb circuits on 1Gb ethernet bearers to small sites ranging from EFM connection to FTTC or ADSL.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £2,450,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract is 5 years with an option to extend for a further 2 years. Hence the 84 months detailed above.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

5 January 2024

Local time

5:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

5 February 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

This contract is being procured by the Guinness Partnership Ltd., a registered Charitable Community Benefit Society registered number 031693R, whose registered office is at 30 Brock Street, Regent's Place, London, NW1 3FG ("Guinness").

This contract is being procured by Guinness for and on behalf of the following entities ("Other Users") who will all be entitled to conclude contracts based on this framework agreement:

- Any and all subsidiaries and entities within Guinness' group of societies and companies ("the Guinness Group"), including but not limited to:

- o The Guinness Partnership Ltd. (Company No: IP031693R)
- o City Response Ltd., Trading As Guinness Property (Company No: 04471280)
- o Guinness Care and Support Ltd. (Company No: IP30337R)
- o Guinness Developments Limited (Company No: 04175094)
- o The Guinness Housing Association Limited (Company No: IP17017R)
- o Guinness Homes Limited (Company No: 05710006)
- o Guinness Platform Limited (Company No: 06411652)
- o Hallco 1397 Limited, Registration (Company No: 05998281); and
- o Any existing and future entities which are contracting authorities within the Group;

Guinness reserves the right to abandon this procurement at any time. Guinness shall not, under any circumstances, be responsible for bidders tendering costs or any other costs or losses arising from such abandonment.

For further information regarding this tender please review the documents attached to the tender opportunity, or contact Guinness' Procurement Team via their tender portal. Free



and unfettered access is available at <https://procontract.due-north.com/>.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Public Procurement Review Service, Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Country

United Kingdom