

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/035218-2022>

Contract

## **YPO - 001111 3rd Party Logistics**

YPO

F03: Contract award notice

Notice identifier: 2022/S 000-035218

Procurement identifier (OCID): ocds-h6vhtk-03505a

Published 13 December 2022, 12:47pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

YPO

41 Industrial Park

Wakefield

WF2 0XE

#### **Contact**

Contracts Team

#### **Email**

[Contracts@ypo.co.uk](mailto:Contracts@ypo.co.uk)

#### **Telephone**

+44 01924664685

**Country**

United Kingdom

**Region code**

UKE45 - Wakefield

**Internet address(es)**

Main address

<http://www.ypo.co.uk/>

Buyer's address

<https://procontract.due-north.com/register?ReadForm>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

YPO - 001111 3rd Party Logistics

Reference number

001111

#### **II.1.2) Main CPV code**

- 60000000 - Transport services (excl. Waste transport)

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

YPO were looking for Providers to be appointed onto a Contract for the provision of Third Party

Logistics. This Contract is to provide YPO (both Joint Committee and Limited Company) with multiple third party logistics (3PL) companies for the sortation, consolidation, distribution, and the delivery of its products throughout the U.K. from its warehouses in Wakefield, West Yorkshire and the reverse logistics of collections from YPO customer establishments due to order processing and delivery errors.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £25,500,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Primary Supplier for single and multi-parcel consignment delivery service, UK mainland and offshore

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 64121000 - Multi-modal courier services
- 64121200 - Parcel delivery services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Primary Supplier for single and multi-parcel consignment delivery service, UK mainland and offshore

YPO require a Supplier of single and multiple parcel consignments for scheduled collection and day-definite delivery service (24hr from collection from YPO, one Business days only) to addresses within the UK- mainland providing a full and comprehensive coverage. This Lot is for approx. 60% of the overall allocation of consignments for parcel carriers under the scope of this Contract (Lot 1 and Lot 2 combined). The Awardee of Lot 1 will not be awarded Lot 2. YPO require a Supplier of single and multiple parcel consignments for scheduled collection and day-definite delivery service (72hr from collection from YPO, three Business days only)

to addresses within Scottish Offshore, Northern Ireland, Ireland, Isle of Man, Isle of Wight, and Channel Islands providing a full and comprehensive coverage.

In certain instances, a requirement for a time definite delivery service is required.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality of Delivery and Customer Service / Weighting: 45%

Quality criterion - Name: Environmental and Social Value / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 45%

## **II.2.11) Information about options**

Options: Yes

Description of options

The Contract will cover the period from 7 December 2022 to 31st December 2025 with two options to extend for an additional two years each (original Contract for 3 years 1 months then +2+2). The first decision to extend the Contract period will be taken by the end of October 2025 and will be dependent on satisfactory completion of all aspects of the Contract to date, the current market conditions for this category and YPO's contracting structures. The maximum Contract period will therefore be 7 years and 1 months from 07 December 2022 to 31st December 2029 (subject to an annual review, incorporating price negotiations and KPI performance).

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Secondary Supplier for single and multi-parcel consignment delivery service, UK mainland and optional offshore

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 64121000 - Multi-modal courier services
- 64121200 - Parcel delivery services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Secondary Supplier for single and multi-parcel consignment delivery service, UK mainland and optional offshore

YPO require a Supplier of single and multiple parcel consignments for scheduled collection and day-definite delivery service (24hr, from collection from YPO, one Business day only) to addresses within the UK- mainland providing a full and comprehensive coverage. This Lot is for approx. 40% of overall allocation of consignments for parcel carriers (Lot 1 and Lot 2 combined). The Awardee of Lot 2 will not be able to be awarded Lot 1 as well.

Optional - YPO require a Supplier of single and multiple parcel consignments for scheduled collection and day-definite delivery service (72hr, collection from YPO, three Business days only) to addresses within Scottish Offshore, Northern Ireland, Ireland, Isle of Man, Isle of Wight, and Channel Islands providing a full and comprehensive coverage.

In certain instances, a requirement for a time definite delivery service is required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality of Delivery and Customer Service / Weighting: 45%

Quality criterion - Name: Environmental and Social Value / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 45%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Contract will cover the period from 7 December 2022 to 31st December 2025 with two options to extend for an additional two years each (original Contract for 3 years 1 months then +2+2). The first decision to extend the Contract period will be taken by the end of October 2025 and will be dependent on satisfactory completion of all aspects of the Contract to date, the current market conditions for this category and YPO's contracting structures. The maximum Contract period will therefore be 7 years and 1 months from 07 December 2022 to 31st December 2029 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Dedicated vehicle Supplier for single and multi-parcel consignment delivery service, North of England

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 64100000 - Post and courier services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber

### **II.2.4) Description of the procurement**

Dedicated vehicle Supplier for single and multi-parcel consignment delivery service, North of England

Lot 3 is for a limited Hub and Spoke Service in the North of England, which is predominantly the M62 corridor, Newcastle and North and South Yorkshire and for approx. 3 months only per year for the duration of the Contract, aligned with YPO's Peak periods in June, July and September, which may be subject to change.

YPO require a day-definite delivery service (24hr from collection from YPO, one Business day only) to addresses within the North of England coverage

### **II.2.5) Award criteria**

Quality criterion - Name: Quality of Delivery and Customer Service / Weighting: 45%

Quality criterion - Name: Environmental and Social Value / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 45%



### **II.2.11) Information about options**

Options: Yes

Description of options

The Contract will cover the period from 7 December 2022 to 31st December 2025 with two options to extend for an additional two years each (original Contract for 3 years 1 months then +2+2). The first decision to extend the Contract period will be taken by the end of October 2025 and will be dependent on satisfactory completion of all aspects of the Contract to date, the current market conditions for this category and YPO's contracting structures. The maximum Contract period will therefore be 7 years and 1 months from 07 December 2022 to 31st December 2029 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 - Single and multi-parcel consignment collection service, UK mainland and offshore

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 64100000 - Post and courier services
- 64120000 - Courier services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Single and multi-parcel consignment collection service, UK mainland and offshore

YPO require a Supplier to collect single and multiple parcel consignments for a return collection service from addresses within the U.K. mainland to YPO Warehouse 41 Wakefield (48hr from YPO notification, 2 Business days only) and returned to YPO within 72 hours of collection (3 Business days only). The Supplier would be required to provide full and comprehensive coverage.

YPO require a Supplier to collect single and multiple parcel consignments for a return collection service from addresses within Scottish Offshore, Northern Ireland, Ireland, Isle of Man, Isle of Wight, and Channel Islands to YPO Warehouse Wakefield (72 hours from notification, 3 Business days only) and returned to YPO within 96 hours (4 Business days only) of collection. The Supplier would be required to provide full and comprehensive coverage.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality of Delivery and Customer Service / Weighting: 60%

Quality criterion - Name: Environmental and Social Value / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 30%

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Contract will cover the period from 7 December 2022 to 31st December 2025 with two options to extend for an additional two years each (original Contract for 3 years 1 months then +2+2). The first decision to extend the Contract period will be taken by the end of October 2025 and will be dependent on satisfactory completion of all aspects of the Contract to date, the current market conditions for this category and YPO's contracting structures. The maximum Contract period will therefore be 7 years and 1 months from 07 December 2022 to 31st December 2029 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-020864](#)

---

## **Section V. Award of contract**

### **Contract No**

001111

### **Lot No**

1

### **Title**

Lot 1 - Primary Supplier for single and multi-parcel consignment delivery service, UK mainland and offshore

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

25 November 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Royal Mail Group Limited (t/a Parcelforce Worldwide)

185 Farringdon Road

London

EC1A 1AA

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £25,500,000

---

### **Section V. Award of contract**

#### **Contract No**

001111

#### **Lot No**

2

#### **Title**

Lot 2 - Secondary Supplier for single and multi-parcel consignment delivery service, UK mainland and optional offshore

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

25 November 2022

##### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 2

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Menzies Distribution Limited

Unit E, Twelvtree Business Park, Twelvtrees Crescent

London

E3 3JE

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £25,500,000

---

## **Section V. Award of contract**

### **Contract No**

001111

### **Lot No**

3

### **Title**

Lot 3 - Dedicated vehicle Supplier for single and multi-parcel consignment delivery service, North of England

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

25 November 2022

### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Classic Carriers Ltd T/A YDL

York

YO60 7JX

Country

United Kingdom

NUTS code

- UKE21 - York

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £25,500,000

---

## **Section V. Award of contract**

### **Contract No**

001111

### **Lot No**

4

### **Title**

Lot 4 - Single and multi-parcel consignment collection service, UK mainland and offshore

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

25 November 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Royal Mail Group Limited (t/a Parcelforce Worldwide)

London

Country

United Kingdom

NUTS code

- UKI - London



The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £25,500,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

YPO have incorporated a standstill period at the point of notification of the award of the contract

provided to all bidders. The standstill period was for a minimum of 10 calendar days, and

provides time for unsuccessful tenderers to challenge the award decision before the contract is

entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been

harmed or are at risk of harm by a breach of the rules to take action in the High Court (England,

Wales and Northern Ireland)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom