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Tender

## **Provision of Dynamic Pressure Area Care Products and Associated Services**

Business Services Organisation, Procurement and Logistics Service on behalf of Health and Social Care in Northern Ireland

Belfast Health and Social Care Trust

Northern Health and Social Care Trust

South Eastern Health and Social Care Trust

Southern Health and Social Care Trust

Western Health and Social Care Trust

Business Services Organisation

F02: Contract notice

Notice identifier: 2024/S 000-035134

Procurement identifier (OCID): ocds-h6vhtk-04b277

Published 30 October 2024, 10:32am

The closing date and time has been changed to:

**9 December 2024, 3:00pm**

See the [change notice](#).

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Business Services Organisation, Procurement and Logistics Service on behalf of Health and Social Care in Northern Ireland

The Cottage, 5 Greenmount Avenue

Ballymena

BT43 6DA

**Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

**I.1) Name and addresses**

Belfast Health and Social Care Trust

A Floor, Belfast City Hospital, Lisburn Road

Belfast

BT9 7AB

**Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

**I.1) Name and addresses**

Northern Health and Social Care Trust

Bretten Hall, Bush Road

Antrim

BT41 2RL

**Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.1) Name and addresses**

South Eastern Health and Social Care Trust

Ulster Hospital, Upper Newtownards Rd

Belfast

BT16 1RH

### **Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

### **Country**

United Kingdom

### **Region code**

UK - United Kingdom

### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.1) Name and addresses**

Southern Health and Social Care Trust

Craigavon Area Hospital, 68 Lurgan Road

Portadown

BT63 5QQ

**Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

**I.1) Name and addresses**

Western Health and Social Care Trust

Altnagelvin Area Hospital, Glenshane Road

Londonderry

BT47 6SB

**Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.1) Name and addresses**

Business Services Organisation

2 Franklin Street

Belfast

BT2 8DQ

## **Email**

[sourcing.palsballymena@hscni.net](mailto:sourcing.palsballymena@hscni.net)

## **Country**

United Kingdom

## **Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://etendersni.gov.uk/epps>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://etendersni.gov.uk/epps>

Tenders or requests to participate must be submitted to the above-mentioned address

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Dynamic Pressure Area Care Products and Associated Services

#### **II.1.2) Main CPV code**

- 39143112 - Mattresses

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Provision of Dynamic Pressure Area Care Products and Associated Services

#### **II.1.5) Estimated total value**

Value excluding VAT: £98,155,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for maximum number of lots

7

### **II.2) Description**

#### **II.2.1) Title**

Powered Hybrid Mattress

Lot No

1

#### **II.2.2) Additional CPV code(s)**



- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

### **II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

**II.2) Description****II.2.1) Title**

Alternating replacement mattress up to and including Stage 2 pressure damage

Lot No

2

**II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

**II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

## **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

## **II.2.5) Award criteria**

Price

## **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension.

The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

## **II.2) Description**

### **II.2.1) Title**

Alternating replacement mattress up to and including Stage 4 and above pressure damage

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

The Lot Title stated in II.2.1 should read as Alternating replacement mattress up to and including Stage 4 pressure damage. The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

## **II.2) Description**

### **II.2.1) Title**

Bariatric Alternating replacement mattress up to and including Stage 4 pressure damage

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

## **II.2) Description**

### **II.2.1) Title**

Bariatric Low Air Loss replacement mattress up to and including Stage 4 pressure damage

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**



The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

## **II.2) Description**

### **II.2.1) Title**

Alternating Cushions (range of sizes, dimensions and depth required)

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

## **II.2) Description**

### **II.2.1) Title**

Bariatric Alternating Cushions (range of sizes, dimensions and depth required)

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 39143111 - Mattress supports
- 39516110 - Cushions
- 33190000 - Miscellaneous medical devices and products
- 33192300 - Medical furniture except beds and tables

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland

### **II.2.4) Description of the procurement**

Provision of Dynamic Pressure Area Care Products and Associated Services

### **II.2.5) Award criteria**

Price

### **II.2.6) Estimated value**

Value excluding VAT: £14,022,142.86

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Framework renewal is subject to renewal dependent on Client requirements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The estimated value in II.2.6 is for a 4 year period plus an 18 month emergency extension. The value of this Lot is subject to the Client's patient requirements therefore, the Estimated total value in II.1.5 has been divided amongst the Lots. The Authority and the Client are committed to the promotion of Social Value and the Contractor(s) will be required to support the Client's social benefit objectives. Accordingly, Contract performance conditions will relate, in particular, to Social Value Considerations.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 30

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

29 November 2024

Local time

3:00pm

Changed to:

Date

9 December 2024

Local time

3:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 17 June 2025

#### **IV.2.7) Conditions for opening of tenders**

Date

29 November 2024

Local time

3:30pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

In section I.2 it is stated that this procurement is a joint procedure and Contract award is by a Central Purchasing Body. This Contract is not a joint Contract, it is a Central Purchasing Body Contract operated by Business Services Organisation, Procurement and Logistics Service on behalf of the participants listed in I.1. The Contracting Authority will identify the Most Economically Advantageous Tender(s) (MEAT) on the basis of the 'lowest price/cost' submission(s), once full compliance has been demonstrated with all of the elements of the specification and any other requirements as listed in the Tender Documentation. This Tender contains 7 Lots, Tenderers can bid for one Lot, more than one Lot, or all Lots. Details of the evaluation process incorporating price and compliance are provided as part of the Tender Evaluation Methodology and Marking Scheme (TEMMS) SS20b. The value shown in II.1.5.

shows the potential value which has been calculated on the basis of a 4 year contract plus an 18 month emergency extension including contingency for, potential increase in product/service requirement.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Business Services Organisation

77 Boucher Crescent

Belfast

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Business Services Organisation, Procurement and Logistics Service will incorporate a standstill period at the point information on the award of the Contract is communicated to Tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days provides time for unsuccessful tenderers to challenge the award decision before the Contract is entered into. The Public Contract Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court England, Wales and Northern Ireland.