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Tender

Strategic Communications

Border to Coast Pensions Partnership Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-034952

Procurement identifier (OCID): ocds-h6vhtk-051366 ([view related notices](#))

Published 25 June 2025, 10:32am

Scope

Reference

DN774718

Description

Border to Coast Pensions Partnership is seeking a corporate communications agency to work with its Policy & Communications team. The appointed agency will act as a day-to-day extension of Border to Coast's team, helping it evolve its long-term communications strategy, spot and navigate issues that might affect the organisation or its partners, and carry out communications and public affairs activity and stakeholder engagement.

The selected agency will ideally know the asset management and LGPS ecosystem and understand how regulatory, political and societal factors might impact our business. It will have experience engaging with a wide range of stakeholders and have excellent communications and thought leadership capabilities in both national and trade media (financial and business).

Total value (estimated)

- £560,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2025 to 30 September 2027
- Possible extension to 30 September 2029
- 4 years

Description of possible extension:

Initial contract term of 24 months, with 1x 24 month extension available.

Main procurement category

Services

CPV classifications

- 79416200 - Public relations consultancy services

Submission

Enquiry deadline

2 July 2025, 5:00pm

Submission type

Tenders

Tender submission deadline

7 July 2025, 12:00pm

Submission address and any special instructions

Suppliers will need to be registered on Proactis ProContract, log in and registration links are below:

Log in -

<https://procontract.due-north.com/Login/Index?ReturnUrl=/Login/LogoutConfirmation>

Registration link - <https://procontract.due-north.com/Register>

Bidders will need to respond to the ProContract Expression of Interest/Advert, published under Opportunity ID DN774718, to be automatically invited to access tender documentation and submit bids.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

15 September 2025

Award criteria

| Name | Type | Weighting |
|----------------------------|---------|-----------|
| Quality Criteria | Quality | 70% |
| Price/Value for Money | Price | 20% |
| Presentation stage 2 score | Quality | 10% |

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

Multi Stage procedure will include a tender scoring, moderation and a supplier presentation stage for down-selected suppliers.

As Border to Coast previously posted a Planned Procurement Notice (Notice identifier: 2025/S 000-021452) on 14th May 2025, we will be utilising a reduced tendering period of 10 days.

The initial contract period is 24 months with 1x 24 month extension available.

Estimated Dates below:

Supplier Clarification Window

24/06/2025 - 30/06/2025

Tender Response Deadline

04/07/2025 - 12:00pm

Presentations (down-selected Suppliers only)

Anticipated 19/08/2025 - 21/08/2025

Successful Supplier Identified

15/09/2025

Standstill Period Start and End

16/09/2025 - 25/09/2025

Anticipated Contract Start Date

1st October 2025

Reduced tendering period

Yes

Qualifying planned procurement notice - minimum 10 days

Contracting authority

Border to Coast Pensions Partnership Limited

- Companies House: 10795539

5th Floor, Toronto Square, Toronto Street

Leeds

LS1 2HJ

United Kingdom

Contact name: Border to Coast Procurement Team

Email: procurement@bordertocoast.org.uk

Website: <https://www.bordertocoast.org.uk/>

Region: UKE42 - Leeds

Organisation type: Public authority - sub-central government