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Tender

## Electric Vehicle Charging Hubs Joint Venture

Places for London Limited

F24: Concession notice

Notice identifier: 2023/S 000-034909

Procurement identifier (OCID): ocds-h6vhtk-041cec

Published 27 November 2023, 11:19am

### Section I: Contracting authority/entity

#### I.1) Name and addresses

Places for London Limited

5 Endeavour Square

London

E20 1JN

#### Contact

Paul O'Dowd

#### Email

[EVHubs@tfl.gov.uk](mailto:EVHubs@tfl.gov.uk)

#### Telephone

+44 7921789660

#### Country

United Kingdom

**Region code**

UKI - London

**Companies House**

Company No: 08961151

**Internet address(es)**

Main address

[www.tfl.gov.uk](http://www.tfl.gov.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://service.ariba.com/Supplier.aw>

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted electronically via

<https://service.ariba.com/Supplier.aw>

Applications or, where applicable, tenders must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Transportation and Property Development

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Electric Vehicle Charging Hubs Joint Venture

Reference number

Places 00026 Places\_EV Charging Hubs

#### II.1.2) Main CPV code

- 63712600 - Vehicle refuelling services
  - CB10 - Electrically powered
  - CB42 - Battery powered
  - IA01 - Design and construction
  - KA03 - For electrical equipment
  - KA04 - For electrical installations
  - MA07 - For motor vehicles

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Places for London Limited (Places for London), a wholly owned subsidiary of Transport for London (TfL) is commencing a procurement process to appoint a Joint Venture (JV) partner to design, build and operate up to five (5) Electric Vehicle Charging Hubs as well as carrying out ancillary and/or complementary development and use of the sites where relevant.

In collaboration with a Joint Venture partner, Places for London is looking to position TfL in the Electric Vehicle (EV) charging growth market, utilising TfL land to develop EV charging infrastructure.

The purpose of the JV is to fund, design, build, operate and maintain electric vehicle (EV) charging infrastructure and ancillary services to support the electrification of road traffic in

London.

The objective of the JV is to generate, long-term sustainable and growing dividends for the JV participants by delivering material improvements in the number, distribution, accessibility and sustainability of EV charging infrastructure; all of which will directly contribute to London's transition to a net-zero carbon city.

#### **II.1.5) Estimated total value**

Value excluding VAT: £3,000,000,000

#### **II.1.6) Information about lots**

This concession is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI - London

#### **II.2.4) Description of the procurement**

Places for London's Joint Venture (JV) proposition is based on it holding a minority share (49 per cent) in a JV company which will design, build, operate, and maintain industry-leading electric vehicle charging infrastructure, as well as ancillary and/or complementary facilities, on up to five (5) properties.

The participants in the JV company will be a Places for London subsidiary company and the successful bidder chosen from the procurement process related to this Concession Notice.

Due to the criticality of operations, it is vital that this procurement process ensures the appointment of a JV partner with significant experience of deploying electric vehicle charging hubs and an excellent reputation for operating a reliable charge point network.

Five (5) hub sites will form the scope of the initial opportunity, but this may be scaled up to circa sixty-five (65) hub sites over the full term of the JV.

It is envisaged the lease for each site will be thirty (30) years, however, due to the phasing of sites potentially being in scope the JV itself will run for at least fifty (50) years.

The value stated in this Concession Notice is the estimated turnover the appointed JV

partner may receive for all circa sixty-five (65) hub sites excluding VAT. With VAT included this value is estimated to be c£3,600,000,000.

#### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria stated in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000,000

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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### **Section IV. Procedure**

#### **IV.2) Administrative information**

##### **IV.2.2) Time limit for submission of applications or receipt of tenders**

Date

22 January 2024

Local time

12:00pm

##### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

#### **PARTICIPATION GUIDANCE:**

Places for London anticipate conducting a multi stage procurement process which will consist of the following shortlisting or evaluation stages:

- Standard Selection Questionnaire (SSQ)
- Invitation to Submit Outline Solutions (ISOS)
- Invitation to Submit Final Tenders (ISFT)

For all the above stages, comprehensive guidance will be provided within the relevant procurement documents regarding the approach, methodology and evaluation / award criteria that will be used.

The procurement will be managed using the e-procurement platform, SAP Ariba. In order to receive access to the procurement documents and participate in the first stage of the procurement process (SSQ), applicants must be registered on SAP Ariba.

Applicants are required to respond to all sections of the SSQ and must submit responses in accordance with the instructions and response deadline stated. Each response must be submitted electronically via the SAP Ariba portal.

Instructions for accessing SAP Ariba and the procurement documents:

To access the procurement documents on SAP Ariba, potential applicants should:

- Step 1: Visit the SAP Ariba platform using the following link:  
<https://service.ariba.com/Supplier.aw>
- Step 2:
  - o If new to SAP Ariba, click 'Register Now' and create a standard SAP Ariba account by providing the requested company and administrator information and providing a password which contains a capital letter, a number and a special character; or

- o If already an account holder on SAP Ariba, log in using your log in details. Those who are already registered as a TfL Supplier on SAP Ariba, will still need to follow Step 5 below in order to be added as a participant.

Please note, if new to SAP Ariba, the SAP Ariba platform may ask you to review and check for duplicate accounts that others in your business may have set up previously. If there are duplicate accounts, either contact the relevant account administrator using the SAP Ariba functionality or if you require a separate account for access to TfL procurements then please select 'back' and select 'continue account creation'.

- Step 3: Confirm your email address once the confirmation email has been sent.
- Step 4: Confirm in the SAP Ariba platform what type of goods/services you supply.
- Step 5: Send an email to [EVHubs@tfl.gov.uk](mailto:EVHubs@tfl.gov.uk) with the information from Steps 2 to 4 including your Business Network ID and the respondent's company name, username and administrator email.
- Step 6: Use the unique link in the response email to access SAP Ariba.
- Step 7: When you have access to the procurement's main home page on SAP Ariba, click on the 'Intend to Participate' button icon in order to fully register against the contract opportunity.
- Step 8: In the main menu bar at the left of the website click the 'All Content' to see all documentation. Prospective respondents must follow the instructions in the SSQ when completing and submitting a response to the SSQ.

SAP Ariba Supplier Registration Help Page:

[https://help.sap.com/docs/ARIBA\\_NETWORK\\_SUPPLIERS/ddd75910f67b4212b1c83f9d68cd2f01/de32f3eaf0181014be26e0d2a68be9ef.html](https://help.sap.com/docs/ARIBA_NETWORK_SUPPLIERS/ddd75910f67b4212b1c83f9d68cd2f01/de32f3eaf0181014be26e0d2a68be9ef.html)

If you have any queries regarding your registration, please email:  
[Ariba\\_Supplier\\_Enablement@tfl.gov.uk](mailto:Ariba_Supplier_Enablement@tfl.gov.uk)

#### IMPORTANT:

The contract or contracts (if any) resulting from this call for competition may be awarded by and may be for the benefit of any member of the Greater London Authority group and/or any subsidiary thereof. Any part of the Greater London Authority group and/or any subsidiary thereof may award contracts as appropriate.

Places for London reserves the right without notice to change the procurement process

detailed in the procurement documents or to amend the information provided, including, but not limited to, changing the timetable, the scope and the procurement process. This will be subject to the normal rules of public law and transparency.

Moreover, Places for London reserves the right to provide further information to supplement the procurement process.

Suppliers enter this procurement process at their own risk. Places for London shall not accept liability nor reimburse a tenderer for any costs or losses it incurs in relation to its participation in the procurement process, regardless of whether or not Places for London has made changes to the procurement process.

Places for London also reserves the right, at any point and without notice, to discontinue the procurement process without awarding a contract, whether such discontinuance is related to the content of tenders or otherwise.

If applicable, all discussions and meetings will be conducted in English.

Tenders and supporting documents must be priced in sterling and all payments made under the contract will be in sterling.

Places for London may interview any or all companies who express an interest in tendering for this work.

Places for London strongly encourages those interested in tendering to undertake their activities in line with Responsible Procurement principles. Further information on TfL's Responsible Procurement policies can be found on the following website:  
<https://tfl.gov.uk/corporate/publications-and-reports/procurement-information>.

The UK government has announced its commitment to greater data transparency. Accordingly, Places for London reserves the right to publish its procurement documents, contracts and data from invoices received. In doing so, Places for London may at its absolute discretion take account of the exemptions that would be available under the Freedom of Information Act 2000 and Environmental Information Regulations 2004.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court of England & Wales

7 The Rolls Building, Fetter Lane

London

EC4 1LL

Country

United Kingdom