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Contract

Digital Aerials Framework

EFFICIENCY EAST MIDLANDS LIMITED

F03: Contract award notice

Notice identifier: 2025/S 000-034906

Procurement identifier (OCID): ocds-h6vhtk-048a45

Published 25 June 2025, 9:00am

Section I: Contracting authority

I.1) Name and addresses

EFFICIENCY EAST MIDLANDS LIMITED

3 Maisies Way

Alfreton

DE552DS

Contact

Ros Smith

Email

ros@eem.org.uk

Country

United Kingdom

Region code

UK - United Kingdom

Companies House

07762614

Internet address(es)

Main address

<https://eem.org.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Digital Aerials Framework

Reference number

EEM0039

II.1.2) Main CPV code

- 50341000 - Repair and maintenance services of television equipment

II.1.3) Type of contract

Services

II.1.4) Short description

Efficiency East Midlands Ltd (EEM) is a not for profit consortium set up to drive cost and efficiency savings in the public sector. Since 2010, EEM has to deliver comprehensive yet simplified procurement solutions, which offer a wide range of compliant, competitive and high-quality products and services. EEM's vision is to develop a collaborative working approach, which delivers the fullest possible range of organisational, financial and social benefits.

EEM was formed in 2010 with five founding members, all housing providers determined to reap the benefits of collaborative procurement. Since then, our work has grown to working

with over 360 public sector organisations including Housing Associations and ALMO's, Local Authorities, NHS Trusts, Education Providers, Emergency Services, Government Agencies

and Charities.

EEM also work in collaboration with 3 like-minded procurement consortia - Westworks, South East Consortium and Advantage South West. The aim is to work together to align processes and practices, share our frameworks where possible and provide the best possible service to our combined members and usership. All current and future members and users of EEM are able to access this Framework.

EEM have conducted this tender exercise to procure a digital aerials framework. The

framework has been awarded based on the following EEM wishes to procure a Digital Aerials framework. The framework has been tendered and awarded based on II.2.5. Award criteria.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £27,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 50341000 - Repair and maintenance services of television equipment

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales

II.2.4) Description of the procurement

Efficiency East Midlands Ltd (EEM) conducted this tender exercise to replace our existing Framework which expired on 29th January 2025. The framework will provide EEM members and Users with a provision of services related to digital aerial systems.

Services delivered via this framework will be to domestic and commercial properties. There may be occasions where a member requires contractors to enter occupied premises for requirements. Domestic properties will typically be consisting of a mixture of domestic housing stock, bungalows, blocks of flats, and sheltered housing schemes as well as garages, and depots and any other building owned and/or managed by our membership.

Commercial properties will include but not be limited to business units, office buildings, hospitals and care facilities, academies, schools, colleges, universities, education centres, student accommodation, homes and care facilities for older people, children's homes and centres, community centres, leisure centres and gyms, libraries, pavilions, changing rooms and public toilets, outdoor leisure facilities, car parks, industrial units, depots, and garages

The scope of works includes, but is not limited to:

- servicing, maintenance and repair of digital aerial systems;
- reactive repairs;
- installation of new systems;
- installation and relocation of individual aerials and satellites;
- any additional elements associated with the works listed above

This framework will be split into geographical lots covering most of England and Wales; these lots are split as follows:

- Lot 1: East Midlands
- Lot 2: National Coverage

The framework agreement will be for a period of 48 months, running from 1 February 2025 to 31 January 2029.

4 contractors have been appointed onto each of the geographical lots of the framework, ensuring that all our member's requirements are covered taking into consideration the range of locations our members are located in. The framework is being procured by Efficiency East Midlands Ltd (EEM Ltd) on behalf of

their members and the other organisations described in Section VI.3) as being authorised users. The call-off contract's to be awarded pursuant to the framework agreements to be entered at conclusion of the procurement exercise begun by publication of the contract

notice may extend for a duration of up to 5 years beyond expiry of the 4 year term of the framework agreements. The estimated lot value as described in II.2.6) takes into account the full Framework term, the possibility that the EEM membership may grow over the framework lifetime and the geographical sub-lots.

II.2.5) Award criteria

Quality criterion - Name: Method Statement Assessment / Weighting: 40

Cost criterion - Name: Service and Maintenance / Weighting: 15

Cost criterion - Name: Installation / Weighting: 12.5

Cost criterion - Name: Materials / Weighting: 7.5

Cost criterion - Name: Scenario - Basic Servicing and Maintenance / Weighting: 7.5

Cost criterion - Name: Scenario - Comprehensive Servicing and Maintenance / Weighting: 7.5

Cost criterion - Name: Labour and Call Out / Weighting: 10

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-030567](#)

Section V. Award of contract

Title

EEM0039 Digital Aerials Framework

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 January 2025

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CRYSTAL ELECTRONICS LIMITED

Earls Barton

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

04657875

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DIRECT SYSTEMS (CHESTERFIELD) LIMITED

CHESTERFIELD

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

08403319

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MRM ELECTRICAL SOLUTIONS LIMMITED

NEWCASTLE UPON TYNE

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

07012277

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SCCI ALPHATRACK LIMITED

HARLOW

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

02760731

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £27,000,000

Section VI. Complementary information

VI.3) Additional information

The call-off contracts to be awarded pursuant to the framework agreements to be entered at conclusion of the procurement exercise may extend for a duration of up to 5 years beyond expiry of the 4-year framework term. Please note that the total potential framework value stated within this notice is in relation to the full 4-year framework and takes into consideration the lot structure, length of call off contracts and that the EEM membership may grow over the framework lifetime. Where the contract notice states a maximum of suppliers to be appointed to the Framework, this means within each lot. (EEM) on behalf of their members and the other organisations described below as being authorised users. The following contracting authorities will be entitled to agree and award contracts under this framework agreement as Authorised Users:

1) any Member of EEM which for the avoidance of doubt currently includes 3 partners consortia -

Westworks

(www.westworks.org.uk)

Advantage South West

(www.advantagesouthwest.co.uk)

and South East Consortium

(www.southeastconsortium.org.uk)

A full list of current members is available at www.eem.org.uk

(<https://www.eem.org.uk>)

2) any future member of EEM or our partner consortia and in all cases being an organisation which has applied to join EEM or our partner consortia in accordance with the applicable

constitutional documents

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

London

Country

United Kingdom