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Opportunity

Framework Agreement for the Supply of Ophthalmic Surgical Pathway Goods & Services

HealthTrust Europe LLP (HTE) acting on behalf of Mid And South Essex NHS Foundation Trust

F02: Contract notice

Notice reference: 2023/S 000-034890

Published: 27 November 2023, 10:00am

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting on behalf of Mid And South Essex NHS Foundation Trust

19 George Road

Edgbaston, Birmingham

B15 1NU

Contact

Connie Lee

Email

connie.lee@htepg.com

Telephone

+44 8458875000

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://healthtrusteurope.bravosolution.co.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://healthtrusteurope.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://healthtrusteurope.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework Agreement for the Supply of Ophthalmic Surgical Pathway Goods & Services

Reference number

SF053338

II.1.2) Main CPV code

- 33000000 - Medical equipments, pharmaceuticals and personal care products

II.1.3) Type of contract

Supplies

II.1.4) Short description

HealthTrust Europe is seeking to establish a Framework Agreement for the supply of Ophthalmic Surgical Pathway Goods & Services. The framework will have a comprehensive range of products and services that are categorised into 9 Lots. The duration of the framework will be 4 years maximum: 3 years initial period with the option of extending for up to 12 months.

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI) The terms and conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE.

SUBMISSION OF EXPRESSIONS OF INTEREST AND PROCUREMENT INFORMATION

This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>. Login to the portal with username/password. Click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier. Click on the relevant SQ/ ITT to access the content. Click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You

can access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e-Tendering Help Desk at help@bravosolution.co.uk.

HealthTrust Europe utilises the Supplier Registration Service information database, formally known as sid4gov. Candidates are requested to register on the Supplier Registration service at Supplier Registration Service (cabinetoffice.gov.uk) and submit their sid4gov company profile for publication on the database. Candidates already registered on Supplier Registration Service must ensure that information is up to date. Where access to sid4gov is unavailable, please contact the helpdesk at sid4gov@gps.gsi.gov.uk.

Please note that, at present, sid4gov does not prepopulate any fields of the SQ on the Portal, and therefore Potential Providers must complete the Qualification and Selection Envelopes of the SQ in Bravo in full.

II.1.5) Estimated total value

Value excluding VAT: £200,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 9

II.2) Description

II.2.1) Title

Ophthalmic Surgical Instruments and Consumables

Lot No

1

II.2.2) Additional CPV code(s)

- 33140000 - Medical consumables
- 33141220 - Cannulae
- 33141230 - Dilator

- 33141411 - Scalpels and blades
- 33162200 - Operating-theatre instruments
- 33169000 - Surgical instruments
- 33662100 - Ophthalmologicals

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide ophthalmic surgical instruments and consumables (single use disposables or reusable products) used in the course of standard ophthalmic related procedures.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £25,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Ophthalmic Solutions and Gases

Lot No

2

II.2.2) Additional CPV code(s)

- 33600000 - Pharmaceutical products
- 33662100 - Ophthalmologicals
- 33692000 - Medical solutions

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide ophthalmic solutions and gases used in the course of standard ophthalmic procedures.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £10,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Ophthalmic Machines & Equipment

Lot No

3

II.2.2) Additional CPV code(s)

- 33100000 - Medical equipments
- 33115000 - Tomography devices
- 33122000 - Ophthalmology equipment
- 33124100 - Diagnostic devices
- 33162000 - Operating theatre devices and instruments
- 33169000 - Surgical instruments
- 38600000 - Optical instruments
- 38634000 - Optical microscopes
- 38636000 - Specialist optical instruments
- 38636100 - Lasers
- 50400000 - Repair and maintenance services of medical and precision equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Ophthalmic Machines and Equipment including the associated accessories and maintenance services.

The Ophthalmic Machine and Equipment supplied can be appropriately defined for use throughout the ophthalmic surgical pathway from initial assessment, pre-operative, intra-operative and/or post-operative across primary to acute, tertiary care.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £30,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Intraocular Lenses (IOL's) & Accessories

Lot No

4

II.2.2) Additional CPV code(s)

- 33169000 - Surgical instruments
- 33731110 - Intraocular lenses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide intraocular lenses (IOL's) which are artificial lenses implanted in the eye and the associated accessories.

This Lot includes but is not limited to IOLs with different diopters (unit of measure for the refractive power of an optical lens), monofocal, multifocal or toric lenses. Lenses provided can be made from a range of different materials and can be applied with the use of either preloaded, non-preloaded or reusable injectors.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £10,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Glaucoma Stents & Accessories

Lot No

5

II.2.2) Additional CPV code(s)

- 33140000 - Medical consumables
- 33184100 - Surgical implants

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide glaucoma shunts, stents and associated accessories to increase outflow of intraocular fluid and reduce intraocular pressure (IOP).

The devices create an alternative passageway that bypasses the normal drainage channel in the eye to improve drainage of aqueous, reducing IOP.

The stents will come in a range of different lengths and can come in varying forms of injectors such as pre-loaded, single-use or sterile injector.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £10,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Ophthalmic Procedure Packs

Lot No

6

II.2.2) Additional CPV code(s)

- 33140000 - Medical consumables
- 33141116 - Dressing packs

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Ophthalmic Procedure Packs, both standard off the shelf packs and bespoke custom packs.

This includes but is not limited to the following:

- Vitrectomy Packs
- Phacoemulsification Packs

- Other Ophthalmic Custom Packs

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £15,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2) Description

II.2.1) Title

Ophthalmic Digital Solutions

Lot No

7

II.2.2) Additional CPV code(s)

- 33124100 - Diagnostic devices
- 33124110 - Diagnostic systems
- 33195000 - Patient-monitoring system
- 48000000 - Software package and information systems
- 48514000 - Remote access software package
- 48814000 - Medical information systems
- 48814400 - Clinical information system

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide digital solutions or technologies to support the Ophthalmic Surgical Pathway across both primary and acute, tertiary care settings.

The scope can include but is not limited to the following:

- Tele-ophthalmology system
- Diagnostics software
- Operative planning software
- Patient monitoring tools

- Data management software

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £20,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2) Description

II.2.1) Title

Ophthalmic Vision Aids & Accessories

Lot No

8

II.2.2) Additional CPV code(s)

- 33184600 - False eyes
- 33730000 - Eye care products and corrective lenses
- 33731000 - Contact lenses
- 33731100 - Corrective lenses
- 33731120 - Spectacle lenses
- 33734000 - Spectacles
- 33734100 - Frames and mountings for spectacles
- 33734200 - Glass for spectacles
- 38624000 - Optical aids

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide vision aids and associated accessories to support the Patient Surgical Pathway.

The products include the following but is not limited to these items only:

- Contact Lenses
- Spectacles and Frames
- Low Vision Aids

- Prosthetics, such as artificial eyes, cosmetic shells, include custom-made options

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £20,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2) Description

II.2.1) Title

Managed Services

Lot No

9

II.2.2) Additional CPV code(s)

- 33100000 - Medical equipments
- 33140000 - Medical consumables
- 33141000 - Disposable non-chemical medical consumables and haematological consumables
- 33169000 - Surgical instruments
- 50421000 - Repair and maintenance services of medical equipment
- 51410000 - Installation services of medical equipment
- 85111100 - Surgical hospital services
- 85111200 - Medical hospital services
- 85121000 - Medical practice services
- 85121280 - Ophthalmologist, dermatology or orthopedics services
- 85121281 - Ophthalmologist services
- 85121300 - Surgical specialist services
- 85160000 - Optician services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide end-to-end Managed Services to provide a comprehensive service coverage throughout the patient Ophthalmic Surgical Pathway.

The customer requirement for a Managed Service may fall within scope within a single lot or fall across a combination of lots. The scope of this Lot covers the specifications, and requirements, defined under the individual Lot above.:

The awarded Tenderer(s) will have the contractual responsibility in the delivery and management of the service, this may include provision of consumables, equipment, software, infrastructure, e.g., ground works, surgical hubs, clinical personnel, inventory management and other associated services related to the delivery and smooth running of the managed service.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £60,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

This Framework is to run for 36 months initially with the option to extend by a further 12 months up to a maximum of 48 months (in total) at the discretion of HealthTrust Europe.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

29 January 2024

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 12 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

29 January 2024

Local time

12:01pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

HTE is undertaking central purchasing body activities in carrying out this tender exercise by virtue of its partnership with MSE. Notwithstanding HTE's relationship with MSE, it is HTE conducting this tender exercise and all enquiries should be directed to HTE as confirmed in Section 1 above.

MSE and not HTE will execute the resultant framework agreement with successful bidders.

The bodies to whom the use of this Agreement will be open include all contracting authorities in the UK as defined in Regulation 2 of the Public Contracts Regulations 2015 as may be updated from time to time. In particular, the following entities in the UK (particularly those of a health and/or social care nature) are envisaged as Agreement users: Public sector classification guide and forward work plan - Office for National Statistics (ons.gov.uk)

To view the list use the downloadable spreadsheet. This list includes each organisation's successors and assigns, any equivalent organisations and associated organisation created due to any organisational changes.

This Agreement will be open to any bodies or organisations operating in the UK of a health, and/or social care nature or which have a similar procurement need, and/or any UK based central government authority listed at Annex I of Directive 2014/24/EU, in respect of any goods or services to any of the above listed organization.

VI.4) Procedures for review

VI.4.1) Review body

Legal Department, HealthTrust Europe

19 George Road

Edgbaston, Birmingham

B15 1NU

Telephone

+44 8458875000

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

HTE will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.