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Tender

## **Lancashire & South Cumbria Dementia Post Diagnostic Support Service**

NHS Lancashire & South Cumbria Integrated Care Board

F02: Contract notice

Notice identifier: 2024/S 000-034882

Procurement identifier (OCID): ocids-h6vhtk-04b1e6

Published 28 October 2024, 2:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Lancashire & South Cumbria Integrated Care Board

Preston

PR1 8XB

#### **Email**

[mlcsu.tendersnorth@nhs.net](mailto:mlcsu.tendersnorth@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKD - North West (England)

#### **NHS Organisation Data Service**

QE1

**Internet address(es)**

Main address

<https://www.lancashireandsouthcumbria.icb.nhs.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Lancashire & South Cumbria Dementia Post Diagnostic Support Service

Reference number

WHISP296

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Midlands and Lancashire Commissioning Support Unit (MLCSU) is working on behalf of NHS Lancashire & South Cumbria Integrated Care Board (ICB) who are looking to undertake a multi-lot Competitive Process for the provision of Dementia Post Diagnostic Support Services.

It is the intention of the ICB to start commissioning contracts for the above services from 1st July 2025 for 3 years, with an option to extend for a further 2 years.

Lot 1 - Blackpool - £108,885

Lot 2 - East Lancs - £199,624

Lot 3 - Central & West - £244,993

Lot 4 - Blackburn with Darwen - £90,738\*

Lot 5 - Lancs North - £172,270

Lot 6 - South Cumbria - £90,738

\* Please note Lot 4 will not commence service until April 2026 and will therefore be a contract length which is shorter than the other lots but is co-terminus.

The ITT will be live on Monday 28th October 2024 on the Atamis Portal. The deadline for submission will be Monday 25th November 2024 12:00pm mid-day.

The Commissioner reserves the right to reject bids that exceed the indicated budget. To express interest and participate in the Competitive Process, please register and apply via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>

(<https://health-family.force.com/s/Welcome>) .

There will be a maximum of 6 contracts totalling £816, 642 (£907,380 including Lot 4 from April 2026) annually. The overall maximum contract value for all 6 lots, including possible contract extensions is £4,468,847. Bidders who submit a bid over the maximum contract values will be regarded as non-compliant and classified as a failed bid.

Should Tenderers have any queries, or having problems using the portal, they should contact Helpdesk at: Phone: 0800 9956035 E-mail: [support-health@atamis.co.uk](mailto:support-health@atamis.co.uk)

The relevant reference number for this tender is C310185 and

the questionnaires will be located within the requirements. Further details will be made available via documentation and information released during the tender process. The ICB has set an affordability threshold for each lot. Bidders who submit a bid over the maximum contract values in the procurement documents, will not achieve the score of a pass.

The competitive tendering process to which this ITT relates to and further to which the Authority intends to purchase the Services as set out in regulation 11 of the provider selection regime 2023 for the award of a contract with a competition.

This ITT has been made available to all Bidders who have expressed a potential interest in delivering this service in line with the requirements which fall under Regulation 11 for the award of a

contract with a competition, and Schedule 1 of the Health Care Services (Provider Selection Regime) Regulations 2023. As such, the competitive tendering of these Services is being run as a bespoke, single-stage tender process as described in the documentation in this ITT, and in the Find a Tender contract notice advertisement.

#### **II.1.5) Estimated total value**

Value excluding VAT: £4,468,847

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Dementia PDS - Blackpool

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD42 - Blackpool

### **II.2.4) Description of the procurement**

Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support, cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

Post diagnostic support needs to be multi-layered. However, enabling a single coordinator or navigator will allow people to understand and manage their Dementia better and have access to support throughout the pathway to the end of life.

The objectives of the service will be to:

- Provide a named contact through an individual's journey with dementia
- Provide access to personalised information, advice and support as identified

- Enable individuals with a diagnosis to access all support deemed to be essential post diagnosis
- Support individuals with a diagnosis to maintain their community connections and make new ones
- Support individuals with a diagnosis and their families to access peer support
- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals
- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 3 year(s), with an optional extension of 2 year(s), starting 1st July 2025.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £544,425

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in period stated above.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Dementia PDS - East Lancs

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKD46 - East Lancashire

#### **II.2.4) Description of the procurement**

Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support,

cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

Post diagnostic support needs to be multi-layered. However, enabling a single coordinator or navigator will allow people to understand and manage their Dementia better and have access to support throughout the pathway to the end of life.

The objectives of the service will be to:

- Provide a named contact through an individual's journey with dementia
- Provide access to personalised information, advice and support as identified
- Enable individuals with a diagnosis to access all support deemed to be essential post diagnosis
- Support individuals with a diagnosis to maintain their community connections and make new ones
- Support individuals with a diagnosis and their families to access peer support
- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals
- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 3 year(s), with an optional extension of 2 year(s), starting 1st July 2025.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.



### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £998,120

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in duration stated above

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Dementia PDS - Central & West Lancs

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD47 - Chorley and West Lancashire

#### **II.2.4) Description of the procurement**

Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support, cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

Post diagnostic support needs to be multi-layered. However, enabling a single coordinator or navigator will allow people to understand and manage their Dementia better and have access to support throughout the pathway to the end of life.

The objectives of the service will be to:

- Provide a named contact through an individual's journey with dementia
- Provide access to personalised information, advice and support as identified
- Enable individuals with a diagnosis to access all support deemed to be essential post diagnosis
- Support individuals with a diagnosis to maintain their community connections and make new ones
- Support individuals with a diagnosis and their families to access peer support
- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals

- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 3 year(s), with an optional extension of 2 year(s), starting 1st July 2025.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,224,965

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in duration stated above

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Dementia PDS - Blackburn with Darwen

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD41 - Blackburn with Darwen

### **II.2.4) Description of the procurement**

Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support, cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

Post diagnostic support needs to be multi-layered. However, enabling a single coordinator or navigator will allow people to understand and manage their Dementia better and have access to support throughout the pathway to the end of life.

The objectives of the service will be to:

- Provide a named contact through an individual's journey with dementia
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- Enable individuals with a diagnosis to access all support deemed to be essential post diagnosis

- Support individuals with a diagnosis to maintain their community connections and make new ones
- Support individuals with a diagnosis and their families to access peer support
- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals
- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 2 year(s), with an optional extension of 2 year(s), starting 1st April 2026.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £385,637

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in duration stated above

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Dementia PDS - Lancs North

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD44 - Lancaster and Wyre

### **II.2.4) Description of the procurement**

Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support, cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

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- Support individuals with a diagnosis and their families to access peer support
- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals
- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 3 year(s), with an optional extension of 2 year(s), starting 1st July 2025.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £862,010

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in duration stated above

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Dementia PDS - South Cumbria

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria

### **II.2.4) Description of the procurement**



Post diagnostic support (PDS) covers a range of services and information available to help those diagnosed with dementia and their carers, both immediately after diagnosis and onwards. It must be on-going and flexible to adapt to the changing needs of the person, carer and family as the disease progresses. For many carers, and for those with Young Onset Dementia, this can also include employer awareness and support. PDS includes many different options in many different settings - in primary care, in memory assessment services, and in the community. It includes things such as signposting to up to date and locally available services, medication and medication reviews, carer support, cognitive stimulation therapy, dementia friendly communities and so on - whatever helps those diagnosed with dementia and their carers to live as well as possible for as long as possible with their condition.

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- Provide support for the people who support and care for the person with dementia
- Establish a plan of needs, support and contact which will be revisited as part of a regular review
- Create and maintain links with all relevant support services and networks who will provide support and care to the individuals
- Improve individuals understanding of their illness and management of symptoms
- For individuals who do not want the service, they will be made aware that if they want to access the service in the future, they can by contacting the dementia navigator directly.

The contract length for all contracts will be 3 year(s), with an optional extension of 2 year(s), starting 1st July 2025.

A maximum of 1 bidder, or consortium, may be selected for each lot, for each place where applicable.

If the Authority decides to award Contracts, the Authority intends to award contracts to up to 6 Bidders.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £453,690

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Possible Contract Extension included in duration stated above

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

25 November 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

25 November 2024

Local time

1:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) Contract Notice. The Competitive Tendering process to which this ITT relates is in accordance with the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt the provisions of the Public Contracts Regulations 2015 do not apply to this award.

This ITT has been made available to all Bidders who have expressed a potential interest in delivering this service in line with the requirements which fall under Regulation 11 for the award of a

contract with a competition, and Schedule 1 of the Health Care Services (Provider Selection Regime) Regulations 2023. As such, the competitive tendering of these Services is being run as a

bespoke, single-stage tender process as described in the documentation in this ITT, and in the Find a

Tender contract notice advertisement.

The Authority reserves the right to make changes to the process as it sees necessary whilst adhering to those sections of the Provider Selection Regime regulations which lay out the principles for the competitive tendering process. The Authority will ensure that Bidders are made aware, in reasonable

time, of any changes it makes to the process. All

changes will be communicated through the

Procurement portal messaging system, Atamis.

The Contracting Authority is not voluntarily following any other part of the Regulations.

Right to Cancel: The Contracting Authority reserves the right to discontinue the Competitive Process at any time, which shall include the right not to award a contract or contracts, and does not bind itself to accept the lowest tender, or any tender received,

and reserves the right to award a contract in part, or to call for new tenders should it consider this necessary.

The Contracting Authority shall not be liable for any costs or expenses incurred by any candidate or tenderer in connection with the completion and return of the information requested in this Contract Notice, or in the completion or submission of any

tender, irrespective of the outcome of the competition or if the competition is cancelled or postponed.

All dates, time periods and values specified in this notice are provisional and the Contracting Authority reserves the right to change these.

Transparency: The Contracting Authority is subject to the Freedom of Information Act 2000 (FOIA) and the Environmental Information Regulations 2004(EIR) and may be required to disclose information received in the course of this procurement under FOIA or the EIR.

In addition, and in accordance with the UK Government's policies on transparency, the contracting authority intends to publish

documentation and the text of any resulting contractual arrangements, subject to possible redactions at the discretion of the Contracting Authority.

Any redactions, whether in relation to information requests under FOIA, the EIR or policies on transparency will be in accordance with those grounds prescribed under the Freedom of Information Act. If and when this requirement is offered to tender, this will be done via electronic means using the internet. Midlands and Lancashire CSU is conducting this procurement exercise as a

central purchasing body for another NHS body with whom the successful bidder(s) will enter into contracts for the supply of the services.

Any other public-sector body detailed within this notice, wishing to access the contract may do so only with permission from the contracting NHS body.

Further details will be made available via documentation and information released during the Competitive Process.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Lancashire & South Cumbria ICB

Preston

Country

United Kingdom