

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/034761-2023>

Contract

Fibre and Cellular Connectivity Partner

Jisc

F03: Contract award notice

Notice identifier: 2023/S 000-034761

Procurement identifier (OCID): ocds-h6vhtk-03e46e

Published 24 November 2023, 9:35am

Section I: Contracting authority

I.1) Name and addresses

Jisc

4 Portwall Lane

Bristol

BS1 6NB

Contact

Rachael Littlejohns

Email

Procurement@jisc.ac.uk

Country

United Kingdom

Region code

UK - United Kingdom

National registration number

05747339

Internet address(es)

Main address

<https://www.jisc.ac.uk>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/87175>

I.4) Type of the contracting authority

Other type

National Education and Research Network Provider

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Fibre and Cellular Connectivity Partner

Reference number

Proc2270

II.1.2) Main CPV code

- 64200000 - Telecommunications services

II.1.3) Type of contract

Services

II.1.4) Short description

Jisc has established an agreement with a single supplier to become the partner for Jisc for a portfolio of fibre-based and cellular connectivity solutions, including (but not limited to) the following:

- 1Gbit/s fibre-based Janet connectivity plus cellular backup based on 5G capable hardware.
- 10Gbit/s fibre-based Janet connectivity plus cellular backup based on 5G capable hardware.
- xDSL internet connectivity plus cellular backup based on 5G capable hardware.
- Cellular only internet connectivity based on 5G capable hardware.
- SIM-only cellular services.
- SD-WAN services
- Guest Wi-Fi services.
- Capability to provide 100Gbit/s services.
- VoIP services.

- National field force, able to deliver and support services in all areas of the UK.

The successful bidder has the capability to provide all of these services.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £10,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 32412100 - Telecommunications network

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Jisc has established an agreement with a single supplier to become the partner for Jisc for a portfolio of fibre-based and cellular connectivity solutions, including (but not limited to) the following:

- 1Gbit/s fibre-based Janet connectivity plus cellular backup based on 5G capable hardware.
- 10Gbit/s fibre-based Janet connectivity plus cellular backup based on 5G capable hardware.
- xDSL internet connectivity plus cellular backup based on 5G capable hardware.
- Cellular only internet connectivity based on 5G capable hardware.
- SIM-only cellular services.
- SD-WAN services
- Guest Wi-Fi services.

- Capability to provide 100Gbit/s services.
- VoIP services.
- National field force, able to deliver and support services in all areas of the UK.

The successful bidder has the capability to provide all of these services.

The agreement will last for a maximum overall term of eight (8) years. The initial term will be 4 years with two further extensions of 2 years each, up to the maximum term of 8 years. Individual orders placed via the agreement may last for longer than the duration of the agreement.

Jisc cannot guarantee and makes no representation concerning the level of expenditure through the agreement in any given year, however experience with previous agreements of this type indicates that up to £10 million may be expended during the lifetime of the agreement. It should also be noted that there will be no minimum commitment of spend through this agreement either.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 65

Price - Weighting: 35

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-021171](#)

Section V. Award of contract

Contract No

1

Title

Fibre and Cellular Connectivity Partner

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 September 2023

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Sky

Grant Way

London

TW7 5QD

Email

steve.harden@sky.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02906991

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Jisc Services Ltd

4 Portwall Lane

Bristol

BS1 6NB

Email

Procurement@Jisc.ac.uk

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Jisc Services Limited has incorporated a standstill period at the point information on the award

of the contract is communicated to tenderers. That notification provided full information on

the award decision. The standstill period, which was for a minimum of 10 calendar days,

provided time for unsuccessful tenderers to challenge the award decision before the contract

was entered into. The Public Contracts Regulations 2015 Article 91 provides for aggrieved

parties who have been harmed or are at risk of harm by a breach of the rules to take action

in the High Court (England, Wales and Northern Ireland).