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Contract

How can we use technology to help land managers make informed land-use decisions and increase carbon capture?

The Southern Uplands Partnership

F03: Contract award notice

Notice identifier: 2022/S 000-034745

Procurement identifier (OCID): ocds-h6vhtk-02bb6b

Published 8 December 2022, 10:22am

Section I: Contracting authority

I.1) Name and addresses

The Southern Uplands Partnership

Studio 2, Lindean Mill

Galashiels

TD1 3PE

Contact

Leigh Syme

Email

leigh.syme@gov.scot

Telephone

+44 7423743010

Country

United Kingdom

NUTS code

UKM91 - Scottish Borders

Internet address(es)

Main address

<http://www.sup.org.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA20082

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

How can we use technology to help land managers make informed land-use decisions and increase carbon capture?

II.1.2) Main CPV code

- 72000000 - IT services: consulting, software development, Internet and support

II.1.3) Type of contract

Services

II.1.4) Short description

Land managers regularly face significant decisions on how to best use their land. While much land in Scotland is poor quality in 'standard' agricultural terms, we believe it could play a major role in tackling the climate emergency by naturally locking in carbon. We also believe that making better decisions for carbon-capture and storage, will generate significant benefits for biodiversity. However, it's currently difficult for land managers to make informed decisions on best use of their land for carbon capture and storage because the data that could support these decisions is either inaccessible or sparse, inconsistent, and often out of date. By solving this Challenge, we can enable informed land use decisions, enable regulators to decide what (if any) incentives or regulation are needed in relation to carbon capture, and make a significant contribution to tackling the climate crisis.

So how can we use technology to help land managers make informed land-use decisions and increase carbon capture and storage?

Please visit our website for information on CivTech and how to get involved

<https://www.civtechalliance.org/>

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £250,000

II.2) Description

II.2.2) Additional CPV code(s)

- 03000000 - Agricultural, farming, fishing, forestry and related products
- 70332100 - Land management services
- 38433200 - Emission measurement equipment

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

About CivTech

CivTech's mission is to drive daring and innovation in the public sector by collaboratively solving Challenges that make people's lives better – and in doing so create generations of sustainable, high growth businesses.

CivTech brings together public sector expertise and private sector innovation to solve real problems, develop new products, and deliver better, faster and easier services for everyone. Central to the approach is co-production with the citizen.

Part of the Scottish Government's Digital Directorate, CivTech's approach is helping transform public sector engagement with tech and innovation, delivering significant benefits to public services, producing genuine uplifts for the Scottish economy - and along the way, making lives better.

Across the country there are problems public sector organisations would like to solve and in the current environment the need for smart, efficient and effective products has never been greater. The Scottish Government is aware innovation is a good way to create them and is committed to ensuring a large part of its tech spend goes to smaller, innovative businesses. This is where CivTech comes in.

The CivTech Innovation Flow is designed to create products as quickly and effectively as possible, and uses a true Accelerator model at the heart of its Innovation Flow model. For

you – whether you’re an individual, team or company – it’s an opportunity to take on a Challenge, solve it, and win contracts with a blue-chip public sector organisation. You’ll build a product, and a business to take it as far as possible. Because here’s the kicker: the Challenges we issue aren’t ‘single organisation’ problems – most exist worldwide.

In short: Open Challenges are set. Any organisation, team or individual can respond. Applications are assessed, and shortlisted proposals go into an Exploration Stage where they’re developed further [for which participating applicants are paid]. The best go through to the Accelerator – a period of intensive work to create the solution, and through CivTech’s unique business workshop system, a business capable of taking the product to the world.

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II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

Accelerated procedure

Justification:

The procedure is fully electronic and responses are required by a specific date to meet deadlines for project delivery

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-013304](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

25 February 2022

V.2.2) Information about tenders

Number of tenders received: 18

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 16

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Ginger Land Limited

12, Dalfaber Park

Aviemore

PH22 1QF

Telephone

+44 7598233443

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £240,000

Section VI. Complementary information

VI.3) Additional information

Suppliers are asked to read all the attached documentation, which will provide detailed information.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the

closing time to avoid any last minute problem

(SC Ref:716174)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom