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Contract

## **How can we use technology to help land managers make informed land-use decisions and increase carbon capture?**

The Southern Uplands Partnership

F03: Contract award notice

Notice identifier: 2022/S 000-034745

Procurement identifier (OCID): ocds-h6vhtk-02bb6b

Published 8 December 2022, 10:22am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Southern Uplands Partnership

Studio 2, Lindean Mill

Galashiels

TD1 3PE

#### **Contact**

Leigh Syme

#### **Email**

[leigh.syme@gov.scot](mailto:leigh.syme@gov.scot)

#### **Telephone**

+44 7423743010

**Country**

United Kingdom

**NUTS code**

UKM91 - Scottish Borders

**Internet address(es)**

Main address

<http://www.sup.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA20082](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA20082)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

How can we use technology to help land managers make informed land-use decisions and increase carbon capture?

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Land managers regularly face significant decisions on how to best use their land. While much land in Scotland is poor quality in 'standard' agricultural terms, we believe it could play a major role in tackling the climate emergency by naturally locking in carbon. We also believe that making better decisions for carbon-capture and storage, will generate significant benefits for biodiversity. However, it's currently difficult for land managers to make informed decisions on best use of their land for carbon capture and storage because the data that could support these decisions is either inaccessible or sparse, inconsistent, and often out of date. By solving this Challenge, we can enable informed land use decisions, enable regulators to decide what (if any) incentives or regulation are needed in relation to carbon capture, and make a significant contribution to tackling the climate crisis.

So how can we use technology to help land managers make informed land-use decisions and increase carbon capture and storage?

Please visit our website for information on CivTech and how to get involved

<https://www.civtechalliance.org/>

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £250,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 03000000 - Agricultural, farming, fishing, forestry and related products
- 70332100 - Land management services
- 38433200 - Emission measurement equipment

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

About CivTech

CivTech's mission is to drive daring and innovation in the public sector by collaboratively solving Challenges that make people's lives better – and in doing so create generations of sustainable, high growth businesses.

CivTech brings together public sector expertise and private sector innovation to solve real problems, develop new products, and deliver better, faster and easier services for everyone. Central to the approach is co-production with the citizen.

Part of the Scottish Government's Digital Directorate, CivTech's approach is helping transform public sector engagement with tech and innovation, delivering significant benefits to public services, producing genuine uplifts for the Scottish economy - and along the way, making lives better.

Across the country there are problems public sector organisations would like to solve and in the current environment the need for smart, efficient and effective products has never been greater. The Scottish Government is aware innovation is a good way to create them and is committed to ensuring a large part of its tech spend goes to smaller, innovative businesses. This is where CivTech comes in.

The CivTech Innovation Flow is designed to create products as quickly and effectively as possible, and uses a true Accelerator model at the heart of its Innovation Flow model. For you – whether you're an individual, team or company – it's an opportunity to take on a Challenge, solve it, and win contracts with a blue-chip public sector organisation. You'll build a product, and a business to take it as far as possible. Because here's the kicker: the Challenges we issue aren't 'single organisation' problems – most exist worldwide.

In short: Open Challenges are set. Any organisation, team or individual can respond. Applications are assessed, and shortlisted proposals go into an Exploration Stage where they're developed further [for which participating applicants are paid]. The best go through to the Accelerator – a period of intensive work to create the solution, and through CivTech's unique business workshop system, a business capable of taking the product to the world.

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#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

Accelerated procedure

Justification:

The procedure is fully electronic and responses are required by a specific date to meet deadlines for project delivery

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-013304](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

25 February 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 16

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Ginger Land Limited

12, Dalfaber Park

Aviemore

PH22 1QF

Telephone

+44 7598233443

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £240,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Suppliers are asked to read all the attached documentation, which will provide detailed information.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the

closing time to avoid any last minute problem

(SC Ref:716174)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom