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Contract

Business Change Delivery

Scottish Water

F06: Contract award notice – utilities

Notice identifier: 2023/S 000-034687

Procurement identifier (OCID): ocds-h6vhtk-03a657

Published 23 November 2023, 2:05pm

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Contact

Andrew Neilson

Email

andrew.neilson@scottishwater.co.uk

Telephone

+44 7875873072

Country

United Kingdom

Region code

UKM - Scotland

Internet address(es)

Main address

www.scottishwater.co.uk/

Buyer's address

<https://www.scottishwater.co.uk/>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Business Change Delivery

Reference number

SW23/ACP/1432

II.1.2) Main CPV code

- 79411100 - Business development consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

Scottish Water is looking to award a multi supplier Business Change Delivery framework to support delivery and implementation of long-term business change

- Work alongside Scottish Water to ensure change impacts are identified, understood and implemented
- Be involved in evaluating the arrangements and overseeing the transition as necessary to ensure successful implementation and embedment of new ways of working e.g. assess readiness for change and develop a change management plan, train employees on how to effectively manage and adapt to change.
- Provide expertise in change readiness implementation planning, change communications strategy to enable business change success e.g. develop strategies for managing change, create and implement communication strategies that increase understanding and buy-in
- Provide expertise in benefits management and realisation of benefits
- Bring water utility expertise, and work in partnership with our Digital & Transformation Strategic Partners

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

II.2.4) Description of the procurement

Award of a multiple supplier Business Change Delivery framework to support the delivery and implementation of long-term business change as part of our Transformation Programme. Suppliers will:

- Work alongside Scottish Water to ensure change impacts are identified, understood and implemented across the business
- Be involved in evaluating the arrangements and overseeing the transition as necessary to ensure successful implementation and embedment of new and ways of working.
- Provide expertise in change readiness implementation planning, change communications strategy to enable business change success e.g. develop strategies for managing change, create and implement communication strategies that increase understanding and buy-in
- Provide expertise in benefits management and realisation of benefits within Scottish Water.
- Bring water utility expertise, and work in partnership with our Digital & Transformation Strategic Partners

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 446F78X65X

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-004829](#)

Section V. Award of contract

Contract No

SW23/ACP/1432

Title

Business Change Delivery Consultancy

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

20 November 2023

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Adoptavate Ltd

167-169 Great Portland Street

London

W1W 5PF

Country

United Kingdom

NUTS code

- UKI - London

National registration number

[UK]

The contractor is an SME

No

V.2.3) Name and address of the contractor

Outform Consulting Limited

Paramount Court, Corrig Road, Sandyford Business Park

Dublin

D18 R9C7

Country

Ireland

NUTS code

- IE - Ireland

National registration number

[IR]

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PA Consulting Services Limited

10 Bressenden Place

London

SW1E 5DN

Country

United Kingdom

NUTS code

- UKI - London

National registration number

[UK]

The contractor is an SME

No

V.2.3) Name and address of the contractor

Vision Consulting Limited

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Country

United Kingdom

NUTS code

- UKM7 - Eastern Scotland

National registration number

[UK]

The contractor is an SME

No

V.2.3) Name and address of the contractor

ANDigital Limited

3 Concorde Park, Concorde Road

Maidenhead

SL6 4BY

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

National registration number

[UK]

The contractor is an SME

No

Section VI. Complementary information

VI.3) Additional information

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices

for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

To view this notice, please click here:

<https://scottishwater.delta-esourcing.com/delta/viewNotice.html?noticeId=825578115>

GO Reference: GO-20231123-PRO-24576475

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

Glasgow

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Scottish Water

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Glasgow

G33 6FB

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