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Contract

## **Provision of Managed Pathology Services**

Royal National Orthopaedic Hospital NHS Trust

F03: Contract award notice

Notice identifier: 2024/S 000-034577

Procurement identifier (OCID): ocds-h6vhtk-049743

Published 24 October 2024, 6:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Royal National Orthopaedic Hospital NHS Trust

Brockley Hill

Stanmore

HA7 4LP

#### **Contact**

Stephen Marshman, Head of Contracts

#### **Email**

[stephen.marshman@nhs.net](mailto:stephen.marshman@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI74 - Harrow and Hillingdon

**Internet address(es)**

Main address

<https://www.rnoh.nhs.uk>

Buyer's address

<https://www.rnoh.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of Managed Pathology Services

Reference number

C297003

**II.1.2) Main CPV code**

- 85111800 - Pathology services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

The Royal National Orthopaedic Hospital NHS Trust (the "Authority") required the Provision of Managed Pathology Services for Royal National Orthopaedic Hospital NHS

Trust.

The Authority intends to award a contract in accordance with The Health Care Services (Provider Selection Regime) Regulations 2023 ("PSR 2023").

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £20,222,523

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKI74 - Harrow and Hillingdon

Main site or place of performance

Royal National Orthopaedic Hospital NHS Trust  
Brockley Hill  
Stanmore  
HA7 4LP

#### **II.2.4) Description of the procurement**

The Royal National Orthopaedic Hospital NHS Trust (the "Authority") issued an Invitation to Tender ("ITT") in connection with the competitive procurement for the Provision of Managed Pathology Services for Royal National Orthopaedic Hospital NHS Trust.

The Authority elected to undergo a competitive process conducted in accordance with The Health Care Services (Provider Selection Regime) Regulations 2023 ("PSR 2023").

In procuring these services, the Authority has acted transparently, fairly and proportionately with a view to securing the needs of the people who use the services, improving the quality of the services, and improving efficiency in the provision of the services transparently, fairly and proportionately.

The Authority requires a single supplier to provide services for an on-site pathology laboratory with access to further tests to be completed offsite, along with timely clinical advice in a number of specialities. The required service is for an end-to-end outsourced pathology service. The Authority was not seeking an equipment provider. The Authority is outsourcing pathology services to a third-party laboratory who will run and manage the services on site at RNOH.

The service is required 24 hours a day, 365 days a year.

The contract term will be for an eight (8) year period with the option to extend for two (2) years and then a further one (1) year commencing on 1st November 2025.

A service mobilisation period is applicable from 1st May 2025. The appointed supplier will align with the Trust's EPR deployment timeline, which requires the Supplier's current pathology configuration and Test environment to be available by 15th November 2024 and connected to our Trust integration engine.

#### **II.2.5) Award criteria**

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Quality and Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration and Service Sustainability / Weighting: 15%

Cost criterion - Name: Value / Weighting: 40%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 5th November 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-027947](#)

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## Section V. Award of contract

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

24 October 2024

#### V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

HSL PATHOLOGY LLP

The Halo Building, 1 Mabledon Place, London, WC1H 9AX

London

WC1H 9AX

Country

United Kingdom

NUTS code

- UKI31 - Camden and City of London

National registration number

OC401483

Internet address

<http://www.hslpathology.com>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £19,200,000

Total value of the contract/lot: £20,222,523

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Independent Choice and Procurement Panel.

Wellington House

London

SE1 8UG

Country

United Kingdom

Internet address

<https://www.england.nhs.uk>