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Tender

Training & Development

East Of England NHS Collaborative Hub

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocds-h6vhtk-055210

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Scope

Description

Prior notices relating to this procurement are UK-0064 and UK-1445. The East of England NHS Collaborative Procurement Hub wishes to provide support to the NHS and the wider arena of publicly funded services with the provision of innovative learning methods and support services to assist them in meeting system challenges they face, both now and in the future. The purpose of this procurement is to secure appropriately skilled service providers per Lot, to help upskill individuals in the identified key areas. The framework offers the following Lots: Lot 1 - Coaching and Mentoring Services Lot 2 - Training Programmes Lot 3 - System Leadership Lot 4 - Patient Safety Incident Response Framework Lot 4a - Systems Approach to Learning from Patient Safety Incidents Lot 4b - Patient Safety Incident Response Framework Oversight Lot 4c - Patient and Staff Engagement and Involvement in Learning from Patient Safety Incidents Lot 5 - Clinical Digital Safety Lot 6 - Environment Sustainability Skills Lot 7 - Oliver McGowan Training EOE NHS CPH are proposing an Open Framework which will run under the Procurement Act 2023, and will be opened at least twice during the course (2+2+2+2). The open framework route also allows for Contracting Authorities to call-off via direct award or further competition.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £8,333,333.33 excluding VAT
- £10,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 17 September 2025 to 16 September 2027
- Possible extension to 16 September 2028
- 3 years

Description of possible extension:

This framework term is 2 years + 1x12 months optional extension. EOE NHS CPH are creating an Open Framework which will run under the Procurement Act 2023, and will be opened at least twice during the course of 8 years. The maximum term of the open framework series is 16/09/2033.

Options

The right to additional purchases while the contract is valid.

Should a training and development need be identified throughout the framework term,

EoE NHS CPH would consider its inclusion at the next reopening of the framework if it would drive efficiency and value for the NHS and other public sector bodies.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services
- 80300000 - Higher education services
- 79998000 - Coaching services
- 80400000 - Adult and other education services
- 80420000 - E-learning services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80531000 - Industrial and technical training services
- 80532000 - Management training services
- 80570000 - Personal development training services

Contract locations

- UK - United Kingdom
-

Lot 1. Coaching and Mentoring Services

Description

This Lot provides support for individuals or teams personal development through the facilitation of bespoke coaching or mentoring services.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 2. Training Programmes

Description

This lot will support individuals and organisation respond to skill and knowledge gaps to

enhance workforce capability, support organisational goals, improve employee engagement and retention, and ensure compliance and accountability at all levels with an organisation.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 3. System Leadership

Description

This Lot intends to help leaders of the public sector meet the demands of governance structures, align strategic priorities, and ensure services are designed and delivered in partnership with the communities served.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 4a. Patient Safety Incident Response Framework - 4a

Description

Systems approach to learning from patient safety incidents. Lot 4a provides training to support the development of core understanding and competencies to enable application of systems-based patient safety learning responses.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 4b. Patient Safety Incident Response - 4b

Description

PSIRF Oversight. Lot 4b provides training to support the development of understanding, competencies and strategies to enable supportive oversight of patient safety learning

response systems aligned with the PSIRF guidance.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 4c. Patient Safety Incident Response Framework - 4c

Description

Patient and staff engagement and involvement in learning from patient safety incidents. Lot 4c provides training to support the development of understanding and competencies to enable compassionate support engagement and involvement of those affected by patient safety incidents in line with PSIRF guidance.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 5. Clinical Digital Safety

Description

Lot 5 provides digital clinical safety (CDS) practitioner training for care providers and manufacturers of health IT products.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 6. Environmental Sustainability Skills

Description

Lot 6 covers training and development services focused on building environmental sustainability skills for staff in healthcare and other public sector organisations.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 7. Oliver McGowan

Description

The Oliver McGowan Mandatory Training focuses on providing appropriately adjusted care for people with a learning disability and autistic people to reduce health inequality.

Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

16 September 2033

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

1%

Further information about fees

Activity based income will be charged at 1%.

Framework operation description

As per tender documentation.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

This framework is for the benefit of existing and emerging organisations during the life of the Contract, which includes but is not limited to providers, commissioners and support organisations. Please see the Invitation to Tender documents for a full list of framework users.

Submission

Enquiry deadline

7 July 2025, 12:00pm

Tender submission deadline

23 July 2025, 12:00pm

Submission address and any special instructions

The Authority is utilising an electronic Tendering system ("E-Tendering Portal") to manage this procurement and communicate with Tenderers. Accordingly, there will be no hard copy documents issued to Tenderers and all communications with the Authority, including the submission of Tender responses, will be conducted solely via the following link:

<https://health-family.force.com/s/Welcome> Please search project reference: C363130 on the Atamis e-tendering portal.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 August 2025

Award criteria

Name	Description	Type	Weighting
Technical	70% Weighting	Quality	70.00%
Commercial	20% Weighting	Price	20.00%
Sustainability and Social Value	10% Weighting	Quality	10.00%

Other information

Description of risks to contract performance

1. Higher utilisation of the framework agreement than planned, where the contract value is achieved earlier than the last framework in the framework series. 2. As EoE NHS CPH is establishing an open framework, we have anticipated reopening times through the term of the framework. There is potential that expected re-tendering procedures may take longer than as specified in the Invitation to Tender documents and may need to be amended. 3. Should a training and development need be identified throughout the framework term, EoE NHS CPH would consider its inclusion at the next reopening of the framework if it would drive efficiency and value for the NHS and other public sector bodies.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Contracting authority

East Of England NHS Collaborative Hub

- Public Procurement Organisation Number: PXMB-9766-NLTH

Victoria House, Camlife, Cambridge Road

Fulbourn

CB21 5XA

United Kingdom

Contact name: Corporate Services

Email: corporate.services@eocph.nhs.uk

Website: <https://www.eocph.nhs.uk>

Region: UKH12 - Cambridgeshire CC

Organisation type: Public authority - central government