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Award

Strategic Counsel

The Crown Estate

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-034500

Procurement identifier (OCID): ocds-h6vhtk-050394 ([view related notices](#))

Published 23 June 2025, 4:36pm

Scope

Description

The Crown Estate is looking for one agency against each Lot to support at a strategic level, providing counsel in relation to key political, policy and regulatory issues relating to its operating environment.

Lot 1) Strategic Counsel

Lot 2: Strategic Advice- Northern Ireland - (agency to be based in Northern Ireland)

Lot 1. Strategic Counsel- England Based

Description

The Crown Estate is looking for an agency which can support at a strategic level, providing counsel in relation to key political, policy and regulatory issues relating to its operating environment.

Lot 2. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Description

The Crown Estate is looking for an agency which can support at a strategic level, providing counsel in relation to key political, policy and regulatory issues relating to its operating environment.

Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Contract 1. Strategic Counsel- Lot 1

Lots

Lot 1. Strategic Counsel- England Based

Supplier

- Flint Global Ltd

Contract value

- £2,000,000 excluding VAT
- £2,400,000 including VAT

Above the relevant threshold

Award decision date

13 June 2025

Date assessment summaries were sent to tenderers

20 June 2025

Standstill period

- End: 2 July 2025
- 8 working days

Earliest date the contract will be signed

11 July 2025

Contract dates (estimated)

- 14 July 2025 to 13 July 2027
- Possible extension to 13 July 2029

- 4 years

Description of possible extension:

2 year initial contract with 2 x 1 year extensions.

Main procurement category

Services

CPV classifications

- 32412000 - Communications network
- 79400000 - Business and management consultancy and related services
- 85312320 - Counselling services

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Contract 2. Strategic Advice- Lot 2

Lots

Lot 2. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Supplier

- BROWN O'CONNOR GROUP LIMITED

Contract value

- £320,000 excluding VAT
- £384,000 including VAT

Above the relevant threshold

Award decision date

13 June 2025

Date assessment summaries were sent to tenderers

20 June 2025

Standstill period

- End: 2 July 2025
- 8 working days

Earliest date the contract will be signed

11 July 2025

Contract dates (estimated)

- 14 July 2025 to 13 July 2027
- Possible extension to 13 July 2029
- 4 years

Description of possible extension:

2 year initial term, plus 2 x 1 year extension options.

Main procurement category

Services

CPV classifications

- 32412000 - Communications network
- 79400000 - Business and management consultancy and related services
- 85312320 - Counselling services

Information about tenders

Lot 1. Strategic Counsel- England Based

- 15 tenders received
- 15 tenders assessed in the final stage:
 - 15 submitted by small and medium-sized enterprises (SME)
 - 15 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 14 suppliers unsuccessful (details included for contracts over £5 million)

Lot 2. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

- 8 tenders received
- 8 tenders assessed in the final stage:
 - 8 submitted by small and medium-sized enterprises (SME)
 - 8 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 7 suppliers unsuccessful (details included for contracts over £5 million)

Submission

Submission type

Requests to participate

Procedure

Procedure type

Competitive flexible procedure

Suppliers

BROWN O'CONNOR GROUP LIMITED

- Companies House: NI684294
- Public Procurement Organisation Number: PPNR-4681-QGLY

Suite 3.09 Titanic Suites 55-59 Adelaide Street

Belfast

BT2 8FE

United Kingdom

Email: Arlene@brownConnor.com

Website: <https://brownConnor.com/>

Region: UKN06 - Belfast

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 2. Strategic Advice- Lot 2

Flint Global Ltd

- Companies House: 9766786
- Public Procurement Organisation Number: PCXP-2795-HRPP

The Harley Building, 77-79 New Cavendish Street

London

W1W 6XB

United Kingdom

Email: accounts@flint-global.com

Website: <https://flint-global.com/>

Region: UKI32 - Westminster

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Strategic Counsel- Lot 1

Contracting authority

The Crown Estate

- Public Procurement Organisation Number: PYYN-4743-GYVQ

1 St James Market

London

SW1Y 4AH

United Kingdom

Email: tenders@thecrownestate.co.uk

Region: UKI32 - Westminster

Organisation type: Public authority - central government