

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/034454-2023>

Contract

## **Cloud and Hosting Services Framework**

Scottish Government

F03: Contract award notice

Notice identifier: 2023/S 000-034454

Procurement identifier (OCID): ocds-h6vhtk-038a7d

Published 21 November 2023, 4:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

#### **Contact**

ICT Services and Software Team

#### **Email**

[ICTServicesandSoftwareTeam@gov.scot](mailto:ICTServicesandSoftwareTeam@gov.scot)

#### **Telephone**

+44 3002444000

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Cloud and Hosting Services Framework

Reference number

SP-22-023

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Scottish Ministers through the National Collaborative Procurement Division of the Scottish Government are seeking to establish a multiple supplier framework for Cloud and Hosting Services for the Scottish Public Sector and Third Sector organisations. The duration of the framework agreement will be four years.

The Cloud Hosting Services Framework Agreement will be a multi-supplier Framework. The scope will include the following:

- a) Public Cloud
- b) Private Cloud
- c) Community Cloud
- d) Hybrid Cloud
- e) Co-location
- f) Cloud Transition Services

A maximum of 8 suppliers will be admitted to the Framework.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £20,000,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 72000000 - IT services: consulting, software development, Internet and support
- 72315000 - Data network management and support services
- 72317000 - Data storage services
- 72510000 - Computer-related management services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Services delivered remotely at various sites across Scotland

### **II.2.4) Description of the procurement**

The Authority, on behalf of Scottish Ministers are establishing a multi-supplier national framework agreement for the provision of Cloud Services. The key aims of the framework are to deliver efficient access to Cloud Services to the Scottish public sector offering value for money, in a safe, secure and environmentally friendly way. The full scope of services will include, but not be limited to, the current services being offered to the Scottish public sector:

- Platform as a Service (PaaS) & Infrastructure as a Service (IaaS)
- Cloud hosting services such as public/private/hybrid cloud
- Traditional co-location and hosting
- Transition services

Where Infrastructure as a Service (IaaS) and Platform as a Services (PaaS) are likely to

be considered key requirements of any future Cloud Services arrangement, it is likely that Software as a Service (SaaS) would be out of scope, being delivered by other arrangements.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-016950](#)

---

## **Section V. Award of contract**

### **Contract No**

SP-22-023

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 November 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

DataVita Limited

Fortis Datacentre,, York Road

Chapelhall

ML6 8HW

Telephone

+44 7917701028

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

BrightSolid

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 7584146174

Fax

+44 1312722871

Country

United Kingdom

NUTS code

- UKM71 - Angus and Dundee City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Iomart Hosting

Kelvin Campus, Lister Pavillion, West of Scotland Science Park

Glasgow

G20 0SP

Telephone

+44 1419316400

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Softcat Plc

Thames Industrial Estate, Fieldhouse Lane

Marlow

SL7 1LW

Telephone

+44 1612725766

Fax

+441 628403456

Country

United Kingdom

NUTS code

- UK - United Kingdom



The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Storm ID

43 Constitution Street

Edinburgh

EH6 7BG

Telephone

+44 7714132936

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £20,000,000

Total value of the contract/lot: £20,000,000

---

## Section VI. Complementary information

### VI.3) Additional information

The framework agreement will be available for use by the Scottish Ministers (including Agencies), Scottish Non-Departmental Public Bodies, offices in the Scottish Administration which are not ministerial offices, cross-border public authorities within the meaning of section 88(5) of the Scotland Act 1998, The Office for the Secretary of State for Scotland, the Scottish Parliamentary Corporate Body, councils constituted under section 2 of the Local Government etc. (Scotland) Act 1994, bodies registered as social landlords under the Housing (Scotland) Act 2001, Scottish health boards or special health boards, Student Loans Company Limited, the Commissioner of Northern Lighthouse operating as the Northern Lighthouse Board, Scottish Futures Trust, Equality and Human Rights Commission, Business Stream Ltd, the Business Gateway National Unit at the Convention of Scottish Local Authorities, further or higher education institutions being fundable bodies within the meaning of section 6 of the Further and Higher Education (Scotland) Act 2005, any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament, any association of or formed by one or more of the foregoing, bodies financed wholly or mainly by one or more of the foregoing, bodies subject to management supervision by one or more of the foregoing and bodies more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, being appointed by one or more of the foregoing. In addition to the contracting authorities listed, the framework agreement will be available to charities entered on the Scottish Charity Register and voluntary organisations entered on the Membership Database of the Scottish Council for Voluntary Organisations.

Information about agencies of the Scottish Ministers, Scottish Non-Departmental Public Bodies and offices in the Scottish Administration which are not ministerial offices are listed at

<http://www.scotland.gov.uk/Topics/Government/public-bodies/about/Bodies>

Overview of the governance structure of public procurement for Scotland, including the Public Procurement Group.

<https://www.gov.scot/publications/public-procurement-governance/>

In addition to the previous publication concerning this procedure referenced above ([https://www.publiccontractsscotland.gov.uk/search/show/search\\_view.aspx?ID=DEC465912](https://www.publiccontractsscotland.gov.uk/search/show/search_view.aspx?ID=DEC465912)).

(SC Ref:751126)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Edinburgh Sheriff Court and Justice of the Peace Court

27 Chambers Street

Edinburgh

Eh1 1LB

Telephone

+44 1312252525

Country

United Kingdom