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Award

## **Print Marketplace**

Crown Commercial Service

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-034439

Procurement identifier (OCID): ocds-h6vhtk-038ae4

Published 6 December 2022, 10:02am

## **Section I: Contracting authority/entity**

### **I.1) Name and addresses**

Crown Commercial Service

The Capital Building, Old Hall Street

Liverpool

L3 9PP

#### **Email**

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

#### **Telephone**

+44 3450103503

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.crowncommercial.gov.uk/>

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Print Marketplace

Reference number

RM6071

#### **II.1.2) Main CPV code**

- 79810000 - Printing services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Crown Commercial Service (CCS) has established a Framework Contract with a single Supplier to provide, host and manage a system known as Print Marketplace. The Print Marketplace will:

- service the high-volume, low-spend print requirements across the public sector;
- enable public sector Buyers with access to a pre-qualified, dynamic and local supplier base; and
- offer real-time instant pricing across the print landscape.

The Supplier will provide a full end to end service including the management of: the system, the print supply chain and Buyer registrations and support. CCS is partnering with YPO to put this Framework Contract in place.

The full requirements are set out in Attachment 10 - Framework Schedule 5 (Specification), in the ITT.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 22150000 - Brochures
- 22160000 - Booklets
- 22440000 - Cheque forms
- 22450000 - Security-type printed matter
- 22456000 - Permits
- 22457000 - Entrance cards
- 22458000 - Bespoke printed matter
- 22459000 - Tickets
- 22459100 - Advertising stickers and strips
- 22460000 - Trade-advertising material, commercial catalogues and manuals
- 22461000 - Catalogues
- 22461100 - List holders
- 22462000 - Advertising material
- 22470000 - Manuals
- 22820000 - Forms
- 22821000 - Electoral forms
- 22822100 - Continuous business forms

- 22822200 - Non-continuous business forms
- 30197600 - Processed paper and paperboard
- 30197640 - Self-copy or other copy paper
- 30197643 - Photocopier paper
- 30197645 - Card for printing
- 30211300 - Computer platforms
- 79800000 - Printing and related services
- 79810000 - Printing services
- 79821000 - Print finishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

(nature and quantity of works, supplies or services or indication of needs and requirements)

Crown Commercial Service (CCS) has established a Framework Contract with a single Supplier to

provide, host and manage a system known as Print Marketplace.

The Print Marketplace will:

- service the high-volume, low-spend print requirements across the public sector;
- enable public sector Buyers with access to a pre-qualified, dynamic and local supplier base; and
- offer real-time instant pricing across the print landscape.

The Supplier will provide a full end to end service including the management of: the system, the print

supply chain and Buyer registrations and support.

CCS has partnered with YPO to put this Framework Contract in place.

The full requirements are set out in Attachment 10 - Framework Schedule 5 (Specification), in the ITT.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

In accordance with Regulation 72 paragraph 1 (e) of the Public Contract Regulations 2015, CCS intends to modify the Print Marketplace Framework Agreement (RM6071 (PMP)) by extending the term by 6 months.

PMP was awarded on 15th June 2020

(<https://www.contractsfinder.service.gov.uk/Notice/819bead0-9e5d-4a7c-a7bd-cbaabd37a63c>), as a brand new digital offering for purchasing print and supplementing the

Print Management Services framework.

Due to delays in the mobilisation stage the framework did not 'Go Live' until 16th December 2020, effectively losing 6 months from the framework term.

Also, the CCS Print strategy has evolved and moving forward the PMP will be merged into the next Print Management framework as a standalone lot for the next procurement. However due to the differing timescales of the 2 frameworks, this would result in a 6 month gap in service for PMP (which finishes earlier) hence the need for the extension.

As a result of the modification PMP will now expire on 15th December 2024 which is in line with the Print Management Services framework (RM6170), which is due to expire in December 2024.

The re-procurement for both services will begin together in 2023 subject to project timescales.

This modification will not result in any change to the original Framework Agreement value and it accommodates the delay in mobilisation and alignment to the Print Management re-procurement.

#### **IV.1.3) Information about a framework agreement**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 027-063410](#)

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

1 June 2020

### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor/concessionaire**

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane

Greater Manchester

SK3 0ZP

Email

[marketing@theapsgroup.com](mailto:marketing@theapsgroup.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.theapsgroup.com](http://www.theapsgroup.com)

The contractor/concessionaire is an SME

No

### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £200,000,000

### **V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted



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## **Section VI. Complementary information**

### **VI.3) Additional information**

The value provided in Section II.1.7 is only an estimate. We cannot guarantee to suppliers any business through this Commercial Agreement. As part of this Contract Award Notice, the following documents can be accessed at;

<https://www.contractsfinder.service.gov.uk/Notice/819bead0-9e5d-4a7c-a7bd-cbaabd37a63c>

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street

Liverpool

L3 9PP

Email

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

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