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Planning

Facilities Management and Security Services

Crown Commercial Service

UK2: Preliminary market engagement notice - Procurement Act 2023 - <u>view information</u> <u>about notice types</u>

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Scope

Reference

RM6378

Description

Crown Commercial Service (CCS), as the Authority, intends to put in place an agreement for the provision of Facilities Management and Security Services for use by Central Government Departments and UK public sector bodies.

A lotting structure being proposed is:

Lot 1 - Total FM

Lot 1a - Total FM <£2m

Lot 1b - Total FM £2m - £15m

Lot 1c - Total FM £15m+

Lot 2 - Hard FM

Lot 2a - Hard FM <£2m

Lot 2b - Hard FM £2m+

Lot 3 - Soft FM

Lot 3a - Soft FM <£2m

Lot 3b - Soft FM £2m+

Lot 4 - Security Services

Lot 4a - Total Security Services

Lot 4b - Security Officer Services

Lot 4c - Electronic Security Systems and Services

Lot 4d - Security Advisory and Assessment Services

Commercial tool

Establishes a framework

Total value (estimated)

- £120,000,000,000 excluding VAT
- £144,000,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 17 March 2026 to 16 March 2029
- 3 years

Main procurement category

Services

CPV classifications

- 15800000 Miscellaneous food products
- 16000000 Agricultural machinery
- 18000000 Clothing, footwear, luggage articles and accessories
- 31000000 Electrical machinery, apparatus, equipment and consumables; lighting
- 32000000 Radio, television, communication, telecommunication and related equipment
- 33692200 Parenteral nutrition products
- 34000000 Transport equipment and auxiliary products to transportation
- 34928000 Road furniture
- 34990000 Control, safety, signalling and light equipment
- 35000000 Security, fire-fighting, police and defence equipment
- 35120000 Surveillance and security systems and devices
- 35121000 Security equipment
- 35710000 Command, control, communication and computer systems
- 35720000 Intelligence, surveillance, target acquisition and reconnaissance
- 38500000 Checking and testing apparatus

- 39000000 Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products
- 42000000 Industrial machinery
- 44000000 Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 44520000 Locks, keys and hinges
- 45000000 Construction work
- 45200000 Works for complete or part construction and civil engineering work
- 45300000 Building installation work
- 45310000 Electrical installation work
- 45330000 Plumbing and sanitary works
- 45331000 Heating, ventilation and air-conditioning installation work
- 45351000 Mechanical engineering installation works
- 45400000 Building completion work
- 48000000 Software package and information systems
- 48420000 Facilities management software package and software package suite
- 48500000 Communication and multimedia software package
- 48600000 Database and operating software package
- 48800000 Information systems and servers
- 48900000 Miscellaneous software package and computer systems
- 50000000 Repair and maintenance services
- 50600000 Repair and maintenance services of security and defence materials
- 50700000 Repair and maintenance services of building installations
- 50740000 Repair and maintenance services of escalators

- 50750000 Lift-maintenance services
- 50800000 Miscellaneous repair and maintenance services
- 50830000 Repair services of garments and textiles
- 51000000 Installation services (except software)
- 55000000 Hotel, restaurant and retail trade services
- 60120000 Taxi services
- 63700000 Support services for land, water and air transport
- 63712400 Parking services
- 63712600 Vehicle refuelling services
- 63721000 Port and waterway operation services and associated services
- 63733000 Aircraft refuelling services
- 64100000 Post and courier services
- 65100000 Water distribution and related services
- 65300000 Electricity distribution and related services
- 65500000 Meter reading service
- 70210000 Residential property renting or leasing services
- 70300000 Real estate agency services on a fee or contract basis
- 70332100 Land management services
- 70333000 Housing services
- 71000000 Architectural, construction, engineering and inspection services
- 71310000 Consultative engineering and construction services
- 71351914 Archaeological services
- 71356000 Technical services

- 71420000 Landscape architectural services
- 71500000 Construction-related services
- 71600000 Technical testing, analysis and consultancy services
- 71631490 Runway-inspection services
- 72212730 Security software development services
- 72224000 Project management consultancy services
- 72250000 System and support services
- 72510000 Computer-related management services
- 73431000 Test and evaluation of security equipment
- 75000000 Administration, defence and social security services
- 75222000 Civil defence services
- 75231000 Judicial services
- 75240000 Public security, law and order services
- 77000000 Agricultural, forestry, horticultural, aquacultural and apicultural services
- 77300000 Horticultural services
- 79000000 Business services: law, marketing, consulting, recruitment, printing and security
- 79417000 Safety consultancy services
- 79710000 Security services
- 79800000 Printing and related services
- 79900000 Miscellaneous business and business-related services
- 79992000 Reception services
- 79993000 Building and facilities management services
- 79993100 Facilities management services

- 80500000 Training services
- 80600000 Training services in defence and security materials
- 85100000 Health services
- 85300000 Social work and related services
- 90000000 Sewage, refuse, cleaning and environmental services
- 90500000 Refuse and waste related services
- 90600000 Cleaning and sanitation services in urban or rural areas, and related services
- 90700000 Environmental services
- 90900000 Cleaning and sanitation services
- 90922000 Pest-control services
- 92610000 Sports facilities operation services
- 98000000 Other community, social and personal services
- 98300000 Miscellaneous services
- 98310000 Washing and dry-cleaning services
- 98340000 Accommodation and office services
- 98351000 Car park management services

Engagement

Engagement deadline

29 August 2025

Engagement process description

Market engagement for RM6378 began in March 24, starting firstly at an event on 7th March 24 with incumbent suppliers, with a retrospective analysis of the existing agreements and exploration of merging the current FM and Security frameworks into one single agreement.

Following issue of the PIN for a merged FM and Security Services agreement, between August and November 2024 engagement covering a multitude of areas, including the main themes of: Framework length and type, Lotting structure, Services in scope, Specification and standards, Pricing, Contract performance management (KPIs), Social value, and T&Cs. This was through questionnaires and surveys to our list of registered suppliers consisting of those that responded to the PIN, and 121 meetings with all suppliers who requested a session.

We published webinar updates for both suppliers and customers to our webpage in September and December 2024.

Between January and May 25 this engagement has been focussed on some specific areas including: Specification, Pricing, Terms and Conditions, KPI / performance management and Social Value. This has been through sharing questionnaires and draft documentation (such as draft specification Work Packages), and receiving feedback. There has also been a roundtable meeting focussing on billable works on 8th April 25, with invitations shared to all registered suppliers.

Next steps - Pre ITT engagement

A face to face supplier event in Liverpool will be held on the 1st July 2025. The format of the day will include an opportunity to engage further with suppliers through presenting the findings of our engagement and the subsequent decisions taken to develop the framework. We also intend to include an overview of the bid process to familiarise suppliers with the process and any changes following the introduction of the new Procurement Act 2023. Suppliers will then be given the opportunity to ask questions. Notification has been provided to all suppliers who registered under the previous PIN, with places allocated on a first come first served basis, and there is now limited space. As places are low, once fully booked, further interested suppliers will be included on a reserve list.

We will however publish recorded presentations onto the CCS webpage for suppliers that are unable to attend. Interested suppliers should contact rm6378@crowncommercial.gov.uk.

If the participant is in any situation which might (or which might be perceived to) give rise to an actual or potential conflict of interest in connection with the procurement, CCS may make further enquiries to identify any such conflict or to satisfy itself that none exists, or that it can be effectively managed. CCS may require the participant to provide such further information as CCS might specify for any such purpose or may require the participant to withdraw from the preliminary market engagement if, in CCS's reasonable opinion and at its sole discretion, any of the above issues have arisen or may arise and there are no other means to ensure the equal treatment of all potential suppliers. Prior to requiring any such withdrawal, CCS shall provide the participant in question with the opportunity to prove that its capacity as a participant is not capable of distorting competition.

Further Pre - ITT engagement

Further webinars will potentially be held on specific topics in order to share information in advance of ITT.

We encourage interested suppliers who have not done so already to register their interest in the RM6378 procurement by emailing rm6378@crowncommercial.gov.uk

Please review the CCS RM6378 webpage below for further updates as we progress with the process.

https://www.crowncommercial.gov.uk/agreements/RM6378

Submission

Publication date of tender notice (estimated)

4 September 2025

Contracting authority

Crown Commercial Service

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Organisation type: Public authority - central government