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Tender

Dental Laboratory Services

Barts Health NHS Trust

F02: Contract notice

Notice identifier: 2025/S 000-034212

Procurement identifier (OCID): ocds-h6vhtk-051c04

Published 20 June 2025, 8:34pm

Section I: Contracting authority

I.1) Name and addresses

Barts Health NHS Trust

20 Churchill Place, Canary Wharf

London

E14 5HJ

Contact

Zeneb Paasha

Email

zeneb.paasha@nhs.net

Country

United Kingdom

Region code

UKI42 - Tower Hamlets

Internet address(es)

Main address

<https://www.bartshealth.nhs.uk>

Buyer's address

<https://www.bartshealth.nhs.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Dental Laboratory Services

II.1.2) Main CPV code

- 85131000 - Dental-practice services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of the contract(s) is subject to the Health Care Services (Provider Selection Regime (PSR)) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this notice.

Following market engagement activities which took place between 21st May and 5th June 2025, HealthTrust Europe (HTE) is issuing this Contract Notice on behalf of Barts Health NHS Trust who is seeking to procure dental laboratory services for the registered patient population of City of London and East London, UK.

Barts Health NHS Trust Institute of Dentistry is seeking to establish a Framework Agreement to appoint qualified and experienced providers who have the capability of providing external dental laboratory services to support the Trusts day-to-day dental procedures and patient care activities.

The scope of this agreement is to fulfil the Trusts requirement for external dental laboratory work for:

- Fixed Prosthodontics,
- Removable Prosthetics, and
- Orthodontics

Contracting authority: Barts Health NHS Trust

Contact: Zeneb Paasha

Email: zeneb.paasha@nhs.net

Any concerns or complaints about this procurement should be submitted in writing via Atamis <https://atamis-1928.my.site.com/s/Welcome> in accordance with the HealthTrust Europe LLP Procurement Complaints Procedure, available upon request.

Participation for this tender closes at 17:00hrs 18th July 2025

II.1.5) Estimated total value

Value excluding VAT: £760,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

London

II.2.4) Description of the procurement

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This contract is divided into lots: Yes

Lot 1 - Fixed Prosthodontics

The field of Fixed Prosthodontics (also known as crown and bridge dentistry) is a branch of dentistry that involve repairing or replacing teeth with prosthetics. This will include such things like Dental Crowns and Bridges, Dentures, and even Dental Implants.

The main types of treatments and devices used in Fixed Prosthodontics include:

1. Dental Crowns: These are used to completely cover or cap a damaged tooth or cover an implant.
2. Dental Bridges: These are used to replace one or more missing teeth by bridging the gap where teeth are missing.
3. Inlays and Onlays: These are used when old fillings need to be removed or replaced
4. Dental Veneers: These are thin shells, usually made of porcelain, that are bonded to the front of the teeth to improve their appearance.
5. Dental Implants: These are replacement tooth roots that provide a strong foundation for fixed (permanent) or removable replacement teeth.
6. Dentures: These can be full (replacing a full set of teeth) or partial (replacing one or more missing teeth). However, fixed dentures or implant-supported dentures, unlike traditional removable dentures, are considered under fixed prosthodontics.

Fixed Prosthodontics provides solutions that are aesthetically pleasing and functional, allowing patients to chew and speak normally. These treatments can also preserve oral health by maintaining proper spacing between teeth to prevent shifts and changes to the bite.

Lot 2 – Removable Prosthetics

This is a branch of dentistry that focuses on the replacement of missing teeth with appliances that can be removed by the patient for cleaning and maintenance.

These removable dental prosthetics are designed to restore function (for example chewing and speaking) and aesthetics, and they can be taken out and placed back into the mouth easily.

Examples of removable prosthetic devices include:

- Complete Dentures: used when all teeth are missing. They can be for the upper jaw, lower jaw, or both.
- Partial Dentures: Used when some natural teeth remain and consist of replacement teeth attached to a gum-coloured plastic base, that is often connected by a metal framework which holds the denture in place.

Lot 3 - Orthodontics

This is a specialized branch of dentistry that focuses on the correction of irregularities in the teeth (especially alignment and occlusion) and jaws. This includes treating and controlling various aspects of facial growth (dentofacial orthopaedics) and the shape and development of the jaw.

Orthodontics relates to the diagnosis, prevention and treatment of dental and facial abnormalities, such as:

- o Crooked Teeth: Orthodontics involved in the straightening of teeth that are rotating or misaligned.
- o Malocclusions: This includes conditions like overbite, underbite, crossbite, open bite, and spacing or crowding of teeth.
- o Jaw Alignment: Orthodontics can also correct conditions related to the misalignment of the jaw, often through, the use of specialized oral appliances or surgical interventions.
- o Aesthetic Improvement: Orthodontic treatments which can dramatically improve the appearance of a person's smile and facial symmetry.
- o Speech and Chewing Difficulties: By realigning teeth and correcting jaw issues, orthodontics can improve problems with speech and chewing.

Orthodontic treatments often use appliances such as braces, retainers, and aligners.

Braces, the most common orthodontic appliance, apply continuous pressure over time to move teeth into alignment. Retainers hold teeth in their new position after braces are removed. Aligners offer a less noticeable, more aesthetic alternative to traditional braces.

The project reference is PR-1224 (SF054444)

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £760,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 October 2025

End date

30 September 2027

This contract is subject to renewal

Yes

Description of renewals

May be extended by two x 12 months

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Contract may be extended by two x 12 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Tenderers attention is drawn to the fact that the Framework Agreement to be entered into with HTE set out in Schedule 1 of Document No 1 - ITT Guidance and Instructions for Completion - Barts Health Dental Laboratory Service contains the following obligations on Tenderers, which are non-negotiable in accordance with Paragraph 3.5:

- Payment to HTE of an activity-based income management charge (ABI) of 1% of the value of invoices issued by the Successful Tenderer to Customers pursuant to the Framework Agreement;
- Provision of monthly management information detailing the Services supplied to Customers pursuant to the Framework Agreement; and
- Allowing HTE to carry out audits of invoices issued to Customers no more than once per quarter.

The purpose of this Framework is to identify high performing, high calibre providers who can meet the mandatory requirements outlined in this specification.

The key aim for each Lot is to help improve the Trusts efficiency, effectiveness, reduce costs and deliver improved quality of service provision throughout the patient pathway.

All submissions must be made through the Atamis portal.

<https://atamis-1928.my.site.com/>

Clarifications

Any clarifications relating to this ITT must be submitted through the Atamis e-tendering portal support-health@atamis.co.uk (Portal), and the Tenderers shall not directly contact the Customers at Barts Health NHS Trust, as set out in the Tender Notice with regard to this Procurement.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

- Tenderers **MUST** be registered with the General Dental Council (GDC) as a mandatory requirement. Any tenderers who do not meet this requirement will not be able to partake in this tender.

III.1.2) Economic and financial standing

List and brief description of selection criteria

As listed in the tender documentation

III.1.3) Technical and professional ability

List and brief description of selection criteria

As listed in the tender documentation

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-024301](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

18 July 2025

Local time

5:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

21 July 2025

Local time

10:00am

Place

Barts Health NHS Trust

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 24-48 months

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom