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Tender

## **CONSULTANCY AND ADVISORY SERVICES FOR HEALTH (10197)**

NHS Shared Business Services Limited

F02: Contract notice

Notice identifier: 2022/S 000-033936

Procurement identifier (OCID): ocds-h6vhtk-038980

Published 30 November 2022, 2:13pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

#### **Contact**

Nic Langman

#### **Email**

[nsbs.categorymanagementsourcing@nhs.net](mailto:nsbs.categorymanagementsourcing@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Companies House**

05280446

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://secure.sourcedogg.com/profile/1410ba09-ae18-49c1-b969-a8d28650cf8c/requests/50269>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://secure.sourcedogg.com/profile/1410ba09-ae18-49c1-b969-a8d28650cf8c/requests/50269>

### **I.4) Type of the contracting authority**

Other type

Public Sector Framework Provider <https://www.sbs.nhs.uk/nhs-sbs-about-us>

### **I.5) Main activity**

Health

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

CONSULTANCY AND ADVISORY SERVICES FOR HEALTH (10197)

Reference number

10197

#### II.1.2) Main CPV code

- 79411000 - General management consultancy services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework/Dynamic Purchasing System (DPS).

NHS Shared Business Services Limited (NHS SBS) intends to put in place a Framework Agreement for the provision of Consultancy and Advisory Services for Health and related Goods and Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

<https://sbs.nhs.uk/proc-framework-agreements-support>

The Framework will be structured using the following Lots:

Lot 1 - Business, Leadership, Management, Governance, Structure & Strategy

Lot 2 - Integrated Care, Healthcare & Community care      Lot 3 - Commercialisation, Innovation & Transformation      Lot 4 - Communications, Engagement & Research

Lot 5 - IT Business Consultancy

Lot 6 - Finance and Procurement

Lot 7 - HR and Employment, Skills, and Training

Lot 8 - Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot 9 - Social Value, Sustainability, and Carbon Neutrality

Lot 10 - Property

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on these elements in the tender.

#### **II.1.5) Estimated total value**

Value excluding VAT: £500,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Business, Leadership, Management, Governance, Structure & Strategy

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services

- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for business consultancy and leadership and management of organisations, including matters of corporate and organisational governance and strategy, with a key focus on healthcare support.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £100,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Integrated Care, Healthcare & Community care

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 75122000 - Administrative healthcare services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 80561000 - Health training services
- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for Integrated Care, Healthcare and Community Care to help and support the whole health economy through varied and wide-ranging support

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £75,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Commercialisation, Innovation & Transformation

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services
- 79900000 - Miscellaneous business and business-related services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for commercialisation, innovation, and transformation, with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £40,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Communications, Engagement & Research

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 73000000 - Research and development services and related consultancy services
- 79112100 - Stakeholders representation services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services

- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for communications, stakeholder engagement and research with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £45,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

IT Business Consultancy

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 48000000 - Software package and information systems
- 71621000 - Technical analysis or consultancy services
- 72000000 - IT services: consulting, software development, Internet and support
- 73000000 - Research and development services and related consultancy services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of IT Business Consultancy and Advisory services related to the provision of support for ICT and Digital, including use of data and information, review, planning, implementation, monitoring and evaluation activities and systems associated with IT and digital services, with a key focus on healthcare requirements.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £45,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Finance and Procurement

Lot No

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 72300000 - Data services
- 73000000 - Research and development services and related consultancy services
- 75112000 - Administrative services for business operations
- 79200000 - Accounting, auditing and fiscal services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for financial and procurement activities with a key focus on healthcare experience

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right

to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £45,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

HR, Employment, Skills and Training

Lot No

7

#### **II.2.2) Additional CPV code(s)**

- 79414000 - Human resources management consultancy services
- 80320000 - Medical education services

- 80420000 - E-learning services
- 80500000 - Training services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for HR Management implementation and delivery of HR policies and programmes to support HR and Corporate Strategies including skills and training assessments and needs with a key focus on healthcare requirements.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £35,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot No

8

#### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for disease outbreaks including but not limited to endemics, epidemics and pandemics.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £30,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Social Value, Sustainability and Carbon Neutrality

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 09100000 - Fuels
- 09310000 - Electricity
- 09320000 - Steam, hot water and associated products
- 09330000 - Solar energy
- 31121300 - Wind-energy generators
- 65000000 - Public utilities
- 71313000 - Environmental engineering consultancy services
- 71314200 - Energy-management services
- 71314300 - Energy-efficiency consultancy services
- 72221000 - Business analysis consultancy services
- 72222000 - Information systems or technology strategic review and planning services
- 72224000 - Project management consultancy services
- 72225000 - System quality assurance assessment and review services
- 73000000 - Research and development services and related consultancy services
- 79315000 - Social research services
- 79411000 - General management consultancy services
- 79412000 - Financial management consultancy services

- 79416000 - Public relations services
- 79418000 - Procurement consultancy services
- 79419000 - Evaluation consultancy services
- 80540000 - Environmental training services
- 90700000 - Environmental services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for Social Value, Sustainability, Energy and Carbon Neutrality including environmental and ethical support with a key focus on healthcare support.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £35,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

# **II.2) Description**

## **II.2.1) Title**

Property

Lot No

10

## **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66515200 - Property insurance services
- 70000000 - Real estate services
- 79993000 - Building and facilities management services

## **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of

support for built properties including acquisitions, disposals, sales and lettings, strategy, PFI and LIFT and valuation services, with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £50,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

20 January 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 9 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

20 January 2023

Local time

1:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

The value provided in 2.6 is only an estimate. NHS SBS cannot guarantee to successful Suppliers any business through this Framework Agreement. Spend and volumes may vary throughout the life of the Framework Agreement from the anticipated levels given in this notice

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

Email

[nsbs.categorymanagementsourcing@nhs.net](mailto:nsbs.categorymanagementsourcing@nhs.net)

Country

United Kingdom

Internet address

<https://www.sbs.nhs.uk/>