This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/033936-2022">https://www.find-tender.service.gov.uk/Notice/033936-2022</a>

Tender

# CONSULTANCY AND ADVISORY SERVICES FOR HEALTH (10197)

NHS Shared Business Services Limited

F02: Contract notice

Notice identifier: 2022/S 000-033936

Procurement identifier (OCID): ocds-h6vhtk-038980

Published 30 November 2022, 2:13pm

# **Section I: Contracting authority**

# I.1) Name and addresses

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

#### Contact

Nic Langman

#### **Email**

nsbs.categorymanagementsourcing@nhs.net

#### Country

**United Kingdom** 

#### Region code

UK - United Kingdom

### **Companies House**

05280446

#### Internet address(es)

Main address

https://www.sbs.nhs.uk/

# I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://secure.sourcedogg.com/profile/1410ba09-ae18-49c1-b969-a8d28650cf8c/requests/50269

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://secure.sourcedogg.com/profile/1410ba09-ae18-49c1-b969-a8d28650cf8c/requests/50269

# I.4) Type of the contracting authority

Other type

Public Sector Framework Provider https://www.sbs.nhs.uk/nhs-sbs-about-us

# I.5) Main activity

Health

# **Section II: Object**

# II.1) Scope of the procurement

#### II.1.1) Title

CONSULTANCY AND ADVISORY SERVICES FOR HEALTH (10197)

Reference number

10197

#### II.1.2) Main CPV code

• 79411000 - General management consultancy services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework/Dynamic Purchasing System (DPS).

NHS Shared Business Services Limited (NHS SBS) intends to put in place a Framework Agreement for the provision of Consultancy and Advisory Services for Health and related Goods and Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

https://sbs.nhs.uk/proc-framework-agreements-support

The Framework will be structured using the following Lots;

Lot 1 - Business, Leadership, Management, Governance, Structure & Strategy

Lot 2 - Integrated Care, Healthcare & Community care Lot 3 - Commercialisation, Innovation & Transformation Lot 4 - Communications, Engagement & Research

Lot 5 - IT Business Consultancy

Lot 6 - Finance and Procurement

Lot 7 - HR and Employment, Skills, and Training

Lot 8 - Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot 9 - Social Value, Sustainability, and Carbon Neutrality

Lot 10 - Property

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on these elements in the tender.

#### II.1.5) Estimated total value

Value excluding VAT: £500,000,000

#### II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

# II.2) Description

#### II.2.1) Title

Business, Leadership, Management, Governance, Structure & Strategy

Lot No

1

#### II.2.2) Additional CPV code(s)

- 66121000 Mergers and acquisition services
- 66122000 Corporate finance and venture capital services
- 73000000 Research and development services and related consultancy services
- 79300000 Market and economic research; polling and statistics
- 79400000 Business and management consultancy and related services
- 79500000 Office-support services

- 79900000 Miscellaneous business and business-related services
- 80500000 Training services
- 85100000 Health services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for business consultancy and leadership and management of organisations, including matters of corporate and organisational governance and strategy, with a key focus on healthcare support.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £100,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

# II.2) Description

# II.2.1) Title

Integrated Care, Healthcare & Community care

Lot No

2

#### II.2.2) Additional CPV code(s)

- 66121000 Mergers and acquisition services
- 75122000 Administrative healthcare services
- 79300000 Market and economic research; polling and statistics
- 79400000 Business and management consultancy and related services
- 79500000 Office-support services
- 80561000 Health training services
- 85000000 Health and social work services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

# II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for Integrated Care, Healthcare and Community Care to help and support the whole health economy through varied and wide-ranging support

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £75,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

Commercialisation, Innovation & Transformation

Lot No

3

# II.2.2) Additional CPV code(s)

- 66171000 Financial consultancy services
- 72221000 Business analysis consultancy services
- 73000000 Research and development services and related consultancy services
- 79400000 Business and management consultancy and related services
- 79900000 Miscellaneous business and business-related services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for commercialisation, innovation, and transformation, with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £40,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

# II.2) Description

#### II.2.1) Title

Communications, Engagement & Research

Lot No

4

#### II.2.2) Additional CPV code(s)

- 73000000 Research and development services and related consultancy services
- 79112100 Stakeholders representation services
- 79300000 Market and economic research; polling and statistics
- 79400000 Business and management consultancy and related services

- 79500000 Office-support services
- 79900000 Miscellaneous business and business-related services
- 85000000 Health and social work services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for communications, stakeholder engagement and research with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £45,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

This contract is subject to renewal

No

# II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

IT Business Consultancy

Lot No

5

#### II.2.2) Additional CPV code(s)

- 48000000 Software package and information systems
- 71621000 Technical analysis or consultancy services
- 72000000 IT services: consulting, software development, Internet and support
- 73000000 Research and development services and related consultancy services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of IT Business Consultancy and Advisory services related to the provision of support for ICT and Digital, including use of data and information, review, planning, implementation, monitoring and evaluation activities and systems associated with IT and digital services, with a key focus on healthcare requirements.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

# II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £45,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

Finance and Procurement

Lot No

#### II.2.2) Additional CPV code(s)

- 66171000 Financial consultancy services
- 72221000 Business analysis consultancy services
- 72224000 Project management consultancy services
- 72300000 Data services
- 73000000 Research and development services and related consultancy services
- 75112000 Administrative services for business operations
- 79200000 Accounting, auditing and fiscal services
- 79300000 Market and economic research; polling and statistics
- 79400000 Business and management consultancy and related services
- 79500000 Office-support services
- 79900000 Miscellaneous business and business-related services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for financial and procurement activities with a key focus on healthcare experience

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right

to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £45,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

# II.2) Description

#### II.2.1) Title

HR, Employment, Skills and Training

Lot No

7

#### II.2.2) Additional CPV code(s)

- 79414000 Human resources management consultancy services
- 80320000 Medical education services

- 80420000 E-learning services
- 80500000 Training services
- 85100000 Health services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for HR Management implementation and delivery of HR policies and programmes to support HR and Corporate Strategies including skills and training assessments and needs with a key focus on healthcare requirements.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £35,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: No

# II.2) Description

# II.2.1) Title

Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot No

8

#### II.2.2) Additional CPV code(s)

- 66121000 Mergers and acquisition services
- 66122000 Corporate finance and venture capital services
- 73000000 Research and development services and related consultancy services
- 79300000 Market and economic research; polling and statistics
- 79400000 Business and management consultancy and related services
- 79500000 Office-support services
- 79900000 Miscellaneous business and business-related services
- 80500000 Training services
- 85100000 Health services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for disease outbreaks including but not limited to endemics, epidemics and pandemics.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £30,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

Social Value, Sustainability and Carbon Neutrality

Lot No

9

#### II.2.2) Additional CPV code(s)

- 09100000 Fuels
- 09310000 Electricity
- 09320000 Steam, hot water and associated products
- 09330000 Solar energy
- 31121300 Wind-energy generators
- 65000000 Public utilities
- 71313000 Environmental engineering consultancy services
- 71314200 Energy-management services
- 71314300 Energy-efficiency consultancy services
- 72221000 Business analysis consultancy services
- 72222000 Information systems or technology strategic review and planning services
- 72224000 Project management consultancy services
- 72225000 System quality assurance assessment and review services
- 73000000 Research and development services and related consultancy services
- 79315000 Social research services
- 79411000 General management consultancy services
- 79412000 Financial management consultancy services

- 79416000 Public relations services
- 79418000 Procurement consultancy services
- 79419000 Evaluation consultancy services
- 80540000 Environmental training services
- 90700000 Environmental services
- 98000000 Other community, social and personal services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for Social Value, Sustainability, Energy and Carbon Neutrality including environmental and ethical support with a key focus on healthcare support.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £35,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

## II.2.10) Information about variants

Variants will be accepted: No

# II.2.11) Information about options

Options: No

# II.2) Description

#### II.2.1) Title

**Property** 

Lot No

10

## II.2.2) Additional CPV code(s)

- 66121000 Mergers and acquisition services
- 66515200 Property insurance services
- 70000000 Real estate services
- 79993000 Building and facilities management services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of

support for built properties including acquisitions, disposals, sales and lettings, strategy, PFI and LIFT and valuation services, with a key focus on healthcare experience.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

A Framework Agreement will be awarded to a maximum of 20 bidders for this Lot.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £50,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

# Section III. Legal, economic, financial and technical information

# III.1) Conditions for participation

#### III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

#### III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

# Section IV. Procedure

## **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

#### IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

20 January 2023

Local time

12:00pm

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

# English

# IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 9 (from the date stated for receipt of tender)

# IV.2.7) Conditions for opening of tenders

Date

20 January 2023

Local time

1:00pm

# **Section VI. Complementary information**

# VI.1) Information about recurrence

This is a recurrent procurement: No

# VI.3) Additional information

The value provided in 2.6 is only an estimate. NHS SBS cannot guarantee to successful Suppliers any business through this Framework Agreement. Spend and volumes may vary throughout the life of the Framework Agreement from the anticipated levels given in this notice

# VI.4) Procedures for review

## VI.4.1) Review body

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

**Email** 

nsbs.categorymanagementsourcing@nhs.net

Country

**United Kingdom** 

Internet address

https://www.sbs.nhs.uk/