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Contract

Real Time Passenger Information System Display Board/Points Equipment and Services

SMART APPLICATIONS MANAGEMENT LIMITED

F03: Contract award notice

Notice identifier: 2022/S 000-033793

Procurement identifier (OCID): ocds-h6vhtk-0345e8

Published 29 November 2022, 1:59pm

Section I: Contracting authority

I.1) Name and addresses

SMART APPLICATIONS MANAGEMENT LIMITED

Second Floor, Cobourg House, 32 Mayflower Street

PLYMOUTH

PL11QX

Contact

Andrew Seedhouse

Email

andrew.seedhouse@talktosam.co.uk

Telephone

+44 7807043222

Country

United Kingdom

Region code

UKK41 - Plymouth

Companies House

South West Smart Applications Limited

Internet address(es)

Main address

www.talktosam.co.uk

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Real Time Passenger Information System Display Board/Points Equipment and Services; and wider sustainable transport services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Real Time Passenger Information System Display Board/Points Equipment and Services

Reference number

2022/S 000-016662

II.1.2) Main CPV code

• 48813200 - Real-time passenger information system

II.1.3) Type of contract

Supplies

II.1.4) Short description

These three Framework Awards are providing Real Time Passenger Information Systems (RTPI) Display Board/Points Equipment and Services.

RTPI Display Systems are important in enabling a customer to understand visually through a display screen, the arrival time of bus or other transport services and associated messaging

to keep the customer updated and able to make informed decisions about their journey.

The RTPI Display Boards/Points capability in terms of connectivity, accuracy, speed and performance are central to how a scheme is perceived and accepted.

These three Framework Awards are available for all Members of SAM inclusive of all Public Sector bodies listed in VI.3.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1 / Highest offer: £3,000,000 taken into consideration

II.2) Description

II.2.2) Additional CPV code(s)

- 30231300 Display screens
- 30231310 Flat panel displays

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

These three Framework Awards are available for use throughout all places of the UK, as they can be used by all public sector bodies in the UK, including Local Authorities, Highway Authorities, Combined Authorities, and Regional Transport Authorities in England, Wales, Scotland, and Northern Ireland as well as National Transport Bodies such as Transport for Wales, Transport Scotland, Translink and the Department for Transport. Additional Information is provided in Section VI.3.

II.2.4) Description of the procurement

These three Framework Awards are providing Real Time Passenger Information Systems (RTPI) Display Board/Points Equipment and Services.

RTPI Display Systems are important in enabling a customer to understand visually through a display screen, the arrival time of bus or other transport services and associated messaging to keep the customer updated and able to make informed decisions about their journey.

The RTPI Display Boards/Points capability in terms of

connectivity, accuracy, speed and performance is central to how a scheme is perceived and accepted. There is a recognition that access to Real Time Information (RTI) about journeys is an important pre-requisite for building passengers' confidence in the use of public transport.

To date, individual Local Authorities (LAs) in the UK have procured RTI services on an ad hoc basis, using local back offices to process the data. Each LA wanting to implement RTI has had to run a separate procurement for the roadside RTI equipment for their region.

Following consultation between LAs, Welsh and Scottish Governments, the DfT and bus operators, agreements are being reached to deliver improved bus data services. The

building

blocks needed to deliver the improved bus data services have been specified separately, with this procurement delivering on the Display Equipment.

These three Framework Awards provide for the provision, installation and maintenance of new displays and the upgrading and maintenance of existing displays.

These three Framework Awards also provide:

- Upgrades to existing displays (where feasible/economical)
- Conversions from legacy communication methods to digital connections
- Interfaces with Bus Data Display Content Management Systems (BDCMS)
- Provision of new Basic Text based displays
- For displaying real time bus arrivals and departure information and messages
- For use at bus shelters and other defined locations
- Provision of new Graphical displays
- In addition to real time information, will also provide messages and static and dynamic content (e.g. weather, news, advertising)
- For use at transport hubs and other locations with high footfall
- Provision of new Low Power Displays
- E.g. elnk with Solar panel
- for use at more rural locations or locations with limited power availability

With the key requirements for these three Framework Awards including:

- Upgrade and maintenance of existing display assets.
- Provision of a catalogue of new display types.
- The following requirements applicable to both upgraded and new displays:
- o Depending on the type of display, displays with the ability to present the following

information:

- Real time bus services;
- Schedule time services;
- Dynamic advertising;
- Static advertising; and,
- Scrolling messages.
- o The ability to deliver audio announcements through accessibility platforms such as REACT.
- o The ability to display information in multiple languages.
- o Displays to interface with third party supplied CMS (BDCMS).

The Supplier shall work with the BDCMS Provider(s) to add upgraded/ new displays onto the BDCMS.

II.2.5) Award criteria

Quality criterion - Name: Confirmation of Meeting Technical Requirements / Weighting: 50% of 60%

Quality criterion - Name: Essay Question 1 / Weighting: 25% of 60%

Quality criterion - Name: Essay Question 2 / Weighting: 25% of 60%

Cost criterion - Name: Price Per Customer Order / Weighting: 30%

II.2.11) Information about options

Options: Yes

Description of options

Maximum 2 x 12 month extensions at the end of the initial 48 month term. This extension option is justified by the specialised and unusual nature of the scope of supply.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2022/S 000-016662

Section V. Award of contract

Contract No

Framework 1

Title

Framework 1: Real Time Passenger Informastion System Display Board/Points Equipment and Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 November 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vix Technology UK Limited

Epsom

Country

United Kingdom

NUTS code

• UK - United Kingdom

Companies House

03039051

Internet address

https://vixtechnology.com/

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £3,000,000 taken into consideration

Section V. Award of contract

Contract No

Framework 1

Title

Framework 1: Real Time Passenger Information System Display Board/Points Equipment and Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 November 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Journeo Passenger Systems Limited

Ashby

LE651NF

Country

United Kingdom

NUTS code

• UK - United Kingdom

Companies House

02437872

Internet address

https://journeo.com/

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £3,000,000 taken into consideration

Section V. Award of contract

Contract No

Framework 1

Title

Framework 1: Real Time Passenger Information System Display Board/Points Equipment and Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 November 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

r2p UK Systems Limited

Crawley

RH117XA

Country

United Kingdom

NUTS code

• UK - United Kingdom

Companies House

05803344

Internet address

https://www.r2p.com/

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £3,000,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

The National Mobilities Procurement Hub (NMPH) is a national resource for all UK based Public Sector Bodies, with a Transport responsibility or interest; as well as for all bus and rail operators in the UK.

For the avoidance of doubt, the Framework has been developed for the following public sector organisations as a minimum:

Scottish Local Authorities

Aberdeen City Council

Aberdeenshire Council

Angus Council

Argyll and Bute Council

City of Edinburgh Council

Clackmannanshire Council

Comhairle nan Eilean Siar

Dumfries and Galloway Council

Dundee City Council

East Ayrshire Council

East Dunbartonshire Council

East Lothian Council

East Renfrewshire Council

Falkirk Council

Fife Council

Glasgow City Council Inverclyde Council Midlothian Council North Ayrshire Council North Lanarkshire Council Orkney Islands Council Perth and Kinross Council Renfrewshire Council Scottish Borders Council Shetland Islands Council South Ayrshire Council South Lanarkshire Council Stirling Council The Highland Council The Moray Council West Dunbartonshire Council West Lothian Council Scottish Government & Executive Agencies Scottish Government Transport Scotland Scottish Regional Transport Partnerships

Shetland Transport Partnership (ZetTrans)

Highlands and Islands Transport Partnership (HITRANS)

North-East of Scotland Transport Partnership (NESTRANS)

Tayside and Central Scotland Transport Partnership (TACTRAN)

South-East of Scotland Transport Partnership (SESTRAN)

Strathclyde Partnership for Transport (SPT)

South-West of Scotland Transport Partnership (Swestrans)

Unitary Authorities in Wales

Blaenau Gwent County Borough Council

Bridgend County Borough Council

Caerphilly County Borough Council

Cardiff Council

Carmarthenshire County Council

Ceredigion County Council

Conwy County Borough Council

Denbighshire County Council

Flintshire County Council

Gwynedd Council

Isle of Anglesey County Council

Merthyr Tydfil County Borough Council

Monmouthshire County Council

Neath Port Talbot County Borough Council

Newport City Council

Pembrokeshire County Council

Powys County Council

Rhondda Cynon Taf County Borough Council

City and County of Swansea

The Vale of Glamorgan County Borough Council

Torfaen County Borough Council

Wrexham County Borough Council

Welsh Government & Executive Agencies

Welsh Government

Transport for Wales

Welsh Transport Partnerships

South East Wales Transport Commission

North Wales Transport Commission

Metropolitan District Councils in England

Barnsley Borough Council

Birmingham City Council

Bolton Borough Council

Bradford City Council

Bury Borough Council

Calderdale Borough Council

Coventry City Council

Doncaster Borough Council

Dudley Borough Council

Gateshead Borough Council

Kirklees Borough Council

Knowsley Borough Council

Leeds City Council

Liverpool City Council

Manchester City Council

North Tyneside Borough Council

Newcastle Upon Tyne City Council

Oldham Borough Council

Rochdale Borough Council

Rotherham Borough Council

South Tyneside Borough Council

Salford City Council

Sandwell Borough Council

Sefton Borough Council

Sheffield City Council

Solihull Borough Council

St Helens Borough Council

Stockport Borough Council

Sunderland City Council

Tameside Borough Council

Trafford Borough Council

Wakefield City Council

Walsall Borough Council

Wigan Borough Council

Wirral Borough Council

Wolverhampton City Council

Unitary Authorities in England

Bath and North East Somerset Council

Bedford Borough Council

Blackburn with Darwen Borough Council

Blackpool Council

Bournemouth, Christchurch and Poole Council

Bracknell Forest Borough Council

Brighton and Hove City Council

Bristol City Council

Buckinghamshire Council

Central Bedfordshire Council

Cheshire East Council

Cheshire West and Chester Council

Cornwall Council

Durham County Council

Darlington Borough Council

Derby City Council

Dorset Council

East Riding of Yorkshire Council

Halton Borough Council

Hartlepool Borough Council

Herefordshire Council

Isle of Wight Council

Hull City Council

Leicester City Council

Luton Borough Council

Medway Council

Middlesbrough Borough Council

Milton Keynes Council

North East Lincolnshire Council

North Lincolnshire Council

North Northamptonshire Council

North Somerset Council

Northumberland County Council

Nottingham City Council

Peterborough City Council

Plymouth City Council

Portsmouth City Council

Reading Borough Council

Redcar and Cleveland Borough Council

Rutland County Council

Shropshire Council

Slough Borough Council

Southampton City Council

Southend-on-Sea Borough Council

South Gloucestershire Council

Stockton-on-Tees Borough Council

Stoke-on-Trent City Council

Swindon Borough Council

Telford and Wrekin Borough Council

Thurrock Council

Torbay Council

Warrington Borough Council

West Berkshire Council

West Northamptonshire Council

Wiltshire Council

Windsor and Maidenhead Borough Council

Wokingham Borough Council

City of York Council

County Councils in England

Cambridgeshire County Council

Cumbria County Council

Derbyshire County Council

Devon County Council

East Sussex County Council

Essex County Council

Gloucestershire County Council

Hampshire County Council

Hertfordshire County Council

Kent County Council

Lancashire County Council

Leicestershire County Council

Lincolnshire County Council

Norfolk County Council

North Yorkshire County Council

Nottinghamshire County Council

Oxfordshire County Council

Somerset County Council

Staffordshire County Council

Suffolk County Council

Surrey County Council

Warwickshire County Council

| West Sussex County Council |
|--|
| Worcestershire County Council |
| Combined Authorities in England |
| Cambridgeshire and Peterborough Combined Authority |
| Greater Manchester Combined Authority |
| Liverpool City Region Combined Authority |
| North East Combined Authority |
| North of Tyne Combined Authority |
| South Yorkshire Combined Authority |
| Tees Valley Combined Authority |
| West Midlands Combined Authority |
| West of England Combined Authority |
| West Yorkshire Combined Authority |
| London Borough Councils |
| Barking and Dagenham |
| Barnet |
| Bexley |
| Brent |
| Bromley |
| Camden |
| Croydon |
| Ealing |
| |

| Enfield |
|------------------------|
| Greenwich |
| Hackney |
| Hammersmith and Fulham |
| Haringey |
| Harrow |
| Havering |
| Hillingdon |
| Hounslow |
| Islington |
| Kensington and Chelsea |
| Kingston upon Thames |
| Lambeth |
| Lewisham |
| Merton |
| Newham |
| Redbridge |
| Richmond upon Thames |
| Southwark |
| Sutton |
| Tower Hamlets |
| Waltham Forest |

| Wandsworth |
|--|
| Westminster |
| Other Transport Bodies |
| Transport for London |
| Department for Transport |
| District, Borough and City Councils in England |
| Adur |
| Allerdale |
| Amber Valley |
| Arun |
| Ashfield |
| Ashford |
| Babergh |
| Barrow-in-Furness |
| Basildon |
| Basingstoke & Deane |
| Bassetlaw |
| Blaby |
| Bolsover |
| Boston |
| Braintree |
| Breckland |

| Brentwood |
|---------------|
| Broadland |
| Bromsgrove |
| Broxbourne |
| Broxtowe |
| Burnley |
| Cambridge |
| Cannock Chase |
| Canterbury |
| Carlisle |
| Castle Point |
| Charnwood |
| Chelmsford |
| Cheltenham |
| Cherwell |
| Chesterfield |
| Chichester |
| Chorley |
| Colchester |
| Copeland |
| Cotswold |
| Craven |

| Crawley |
|---------------------|
| Dacorum |
| Dartford |
| Derbyshire Dales |
| Dover |
| East Cambridgeshire |
| East Devon |
| East Hampshire |
| East Hertfordshire |
| East Lindsey |
| East Staffordshire |
| East Suffolk |
| Eastbourne |
| Eastleigh |
| Eden |
| Elmbridge |
| Epping Forest |
| Epsom & Ewell |
| Erewash |
| Exeter |
| Fareham |
| Fenland |
| |

| Folkestone and Hythe |
|-----------------------|
| Forest of Dean |
| Fylde |
| Gedling |
| Gloucester |
| Gosport |
| Gravesham |
| Great Yarmouth |
| Guildford |
| Hambleton |
| Harborough |
| Harlow |
| Harrogate |
| Hart |
| Hastings |
| Havant |
| Hertsmere |
| High Peak |
| Hinckley and Bosworth |
| Horsham |
| Huntingdonshire |
| Hyndburn |

| Kings Lynn & West Norfolk |
|---------------------------|
| Lancaster |
| Lewes |
| Lichfield |
| Lincoln |
| Maidstone |
| Maldon |
| Malvern Hills |
| Mansfield |
| Melton |
| Mendip |
| Mid Devon |
| Mid Suffolk |
| Mid Sussex |
| Mole Valley |
| North Devon |
| North East Derbyshire |
| North Hertfordshire |
| North Kesteven |
| North Norfolk |
| North West Leicestershire |
| |
| |

Ipswich

| Newcastle-Under-Lyme |
|----------------------|
| Norwich |
| Nuneaton & Bedworth |
| Oadby & Wigston |
| Oxford |
| Pendle |
| Preston |
| Redditch |
| Reigate & Banstead |
| Ribble Valley |
| Richmondshire |
| Rochford |
| Rossendale |
| Rother |
| Rugby |
| Runnymede |
| Rushcliffe |
| Rushmoor |
| Ryedale |
| |
| |

North Warwickshire

Newark & Sherwood

New Forest

| Somerset West and Taunton |
|---------------------------|
| South Cambridgeshire |
| South Derbyshire |
| South Hams |
| South Holland |
| South Kesteven |
| South Lakeland |
| South Norfolk |
| South Oxfordshire |
| South Ribble |
| South Somerset |
| South Staffordshire |
| Scarborough |
| Sedgemoor |
| Selby |
| Sevenoaks |
| Spelthorne |
| St Albans |
| Stafford |
| Staffordshire Moorlands |
| Stevenage |
| Stratford on Avon |

| Surrey Heath |
|---------------------|
| Swale |
| Tamworth |
| Tandridge |
| Teignbridge |
| Tendring |
| Test Valley |
| Tewkesbury |
| Thanet |
| Three Rivers |
| Tonbridge & Malling |
| Torridge |
| Tunbridge Wells |
| Uttlesford |
| Vale of White Horse |
| Warwick |
| Watford |
| Waverley |
| Wealden |
| Welwyn Hatfield |
| West Devon |
| |

Stroud

| West Lancashire |
|---|
| West Lindsey |
| West Oxfordshire |
| West Suffolk |
| Winchester |
| Woking |
| Worcester |
| Worthing |
| Wychavon |
| Wyre |
| Wyre Forest |
| Councils in Northern Ireland |
| Antrim and Newtownabbey Borough Council |
| Ards and North Down Borough Council |
| Armagh City, Banbridge and Craigavon Borough Council |
| Belfast City Council |
| Causeway Coast and Glens Borough Council |
| Derry City and Strabane District Council |
| Fermanagh and Omagh District Council - Enniskillen Office |
| Lisburn and Castlereagh City Council |
| Mid and East Antrim Borough Council |
| Mid Ulster District Council - Dungannon |
| |

Newry, Mourne and Down District Council

Transport Bodies in Northern Ireland

Translink

And any other Public Sector body in the UK with an interest in Transport, or any UK transport operator.

Any organisation must be a Member of SAM at the time that their Order from the Framework is signed.

VI.4) Procedures for review

VI.4.1) Review body

Smart Applications Management

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Plymouth

PL11QX

Email

procurement@nationalmobilitiesprocurementhub.co.uk

Country

United Kingdom

Internet address

https://www.talktosam.co.uk/