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Award

T.0340 Blood Transfusion Automation Managed Service Contract for Betsi Cadwaladr University Health Board

Betsi Cadwaladr University Health Board

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Notice identifier: 2025/S 000-033749

Procurement identifier (OCID): ocds-h6vhtk-05501b

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Scope

Reference

T.0340

Description

Following a procurement process (T.0340) BCUHB entered a contract with Ortho Clinical Diagnostics (now QuidelOrtho) in 2016 to provide services for a 7+3 years. Transfusion is a heavily regulated department (MHRA, BSQR) with paramount patient safety concerns on the delivery of the service and severe consequences of any potential harm due to incorrect results or cross matching.

Contract 1. T.0340 Blood Transfusion Automation Managed Service Contract

Supplier

- [Ortho Clinical Diagnostics](#)

Contract value

- £3,608,241.62 excluding VAT
- £4,329,889.94 including VAT

Above the relevant threshold

Earliest date the contract will be signed

1 September 2025

Contract dates (estimated)

- 1 December 2026 to 30 November 2027
- Possible extension to 31 May 2028
- 1 year, 6 months

Description of possible extension:

The 6 month extension is available should further unforeseen delays require further time to award and implement the new contract.

Main procurement category

Services

CPV classifications

- 85111800 - Pathology services

Contract locations

- UKL13 - Conwy and Denbighshire
- UKL12 - Gwynedd
- UKL23 - Flintshire and Wrexham

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Additional or repeat goods, services or works - extension or partial replacement

The original procurement completed in 2016 awarded a contract for 7 years with an option for a further extension of 3 years, which was taken by the Health Board. This contract is due to expire November 2026. The Health Board had originally planned to retender and had set timelines of a 2-year process to award and implement a new contract.

Due to delays in the implementation of the replacement WLIMS system which has necessitated intensive resource and staff time to be dedicated to this project as a national priority. The required resource to undertake a tender process is not available and therefore, the Health Board has no choice but to delay the procurement of a new service.

Due to the heavily regulated and sensitive nature of this service, it is not possible to change supplier without a full implementation period and therefore, the Health Board will extend the current arrangements in line with a Regulation 72 (c) (i) modification in PCR 2015, whilst the new tender process is conducted.

Supplier

Ortho Clinical Diagnostics

- Companies House: 02549777

Felindre Meadows, Pencoed

Bridgend

CF35 5PZ

United Kingdom

Email: ocduk@orthoclinicaldiagnostics.com

Region: UKL15 - Central Valleys

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. T.0340 Blood Transfusion Automation Managed Service Contract

Contracting authority

Betsi Cadwaladr University Health Board

- NHS Organisation Data Service: 7A1

Headquarters, Ysbyty Gwynedd, Penrhosgarnedd

Bangor

LL57 2PW

United Kingdom

Email: Nwssp.procurementcataloguepathology@wales.nhs.uk

Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL12 - Gwynedd

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust)

Summary of their role in this procurement: Undertaking procurement activity on behalf of Betsi Cadwaladr University Health Board

- NHS Organisation Data Service: RQF

4-5 Charnwood Court, Hoel Bilingsley, Parc Nantgarw

Cardiff

CF15 7QZ

United Kingdom

Email: Nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL15 - Central Valleys

Contact organisation

Contact [Betsi Cadwaladr University Health Board](#) for any enquiries.