

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/033749-2025>

Award

## **T.0340 Blood Transfusion Automation Managed Service Contract for Betsi Cadwaladr University Health Board**

Betsi Cadwaladr University Health Board

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-033749

Procurement identifier (OCID): ocids-h6vhtk-05501b

Published 19 June 2025, 2:27pm

### **Scope**

### **Reference**

T.0340

### **Description**

Following a procurement process (T.0340) BCUHB entered a contract with Ortho Clinical Diagnostics (now QuidelOrtho) in 2016 to provide services for a 7+3 years. Transfusion is a heavily regulated department (MHRA, BSQR) with paramount patient safety concerns on the delivery of the service and severe consequences of any potential harm due to incorrect results or cross matching.

---

## **Contract 1. T.0340 Blood Transfusion Automation Managed Service Contract**

### **Supplier**

- [Ortho Clinical Diagnostics](#)

### **Contract value**

- £3,608,241.62 excluding VAT
- £4,329,889.94 including VAT

Above the relevant threshold

### **Earliest date the contract will be signed**

1 September 2025

### **Contract dates (estimated)**

- 1 December 2026 to 30 November 2027
- Possible extension to 31 May 2028
- 1 year, 6 months

Description of possible extension:

The 6 month extension is available should further unforeseen delays require further time to award and implement the new contract.

### **Main procurement category**

Services

### **CPV classifications**

- 85111800 - Pathology services

### **Contract locations**

- UKL13 - Conwy and Denbighshire
- UKL12 - Gwynedd
- UKL23 - Flintshire and Wrexham

---

### **Other information**

#### **Conflicts assessment prepared/revised**

Yes

---

### **Procedure**

#### **Procedure type**

Direct award

#### **Direct award justification**

## Additional or repeat goods, services or works - extension or partial replacement

The original procurement completed in 2016 awarded a contract for 7 years with an option for a further extension of 3 years, which was taken by the Health Board. This contract is due to expire November 2026. The Health Board had originally planned to retender and had set timelines of a 2-year process to award and implement a new contract.

Due to delays in the implementation of the replacement WLIMS system which has necessitated intensive resource and staff time to be dedicated to this project as a national priority. The required resource to undertake a tender process is not available and therefore, the Health Board has no choice but to delay the procurement of a new service.

Due to the heavily regulated and sensitive nature of this service, it is not possible to change supplier without a full implementation period and therefore, the Health Board will extend the current arrangements in line with a Regulation 72 (c ) (i) modification in PCR 2015, whilst the new tender process is conducted.

---

## Supplier

### Ortho Clinical Diagnostics

- Companies House: 02549777

Felindre Meadows, Pencoed

Bridgend

CF35 5PZ

United Kingdom

Email: [ocduk@orthoclinicaldiagnostics.com](mailto:ocduk@orthoclinicaldiagnostics.com)

Region: UKL15 - Central Valleys

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. T.0340 Blood Transfusion Automation Managed Service Contract

---

## Contracting authority

### **Betsi Cadwaladr University Health Board**

- NHS Organisation Data Service: 7A1

Headquarters, Ysbyty Gwynedd, Penrhosgarnedd

Bangor

LL57 2PW

United Kingdom

Email: [Nwssp.procurementcataloguepathology@wales.nhs.uk](mailto:Nwssp.procurementcataloguepathology@wales.nhs.uk)

Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL12 - Gwynedd

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

---

## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust)**

Summary of their role in this procurement: Undertaking procurement activity on behalf of Betsi Cadwaladr University Health Board

- NHS Organisation Data Service: RQF

4-5 Charnwood Court, Hoel Bilingsley, Parc Nantgarw

Cardiff

CF15 7QZ

United Kingdom

Email: [Nwssp.procurementcataloguepathology@wales.nhs.uk](mailto:Nwssp.procurementcataloguepathology@wales.nhs.uk)

Region: UKL15 - Central Valleys

---

## Contact organisation

Contact [Betsi Cadwaladr University Health Board](#) for any enquiries.