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Planning

## **Delivering sustainability and carbon neutral targets through innovative technological solutions for NHS Grampian**

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-033725

Procurement identifier (OCID): ocds-h6vhtk-055009

Published 19 June 2025, 1:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

1 South Gyle Crescent

Edinburgh

EH12 9EB

#### **Contact**

Josh Foggo

#### **Email**

[Josh.Foggo@nhs.scot](mailto:Josh.Foggo@nhs.scot)

**Telephone**

+44 7855060653

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA11883](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object****II.1) Scope of the procurement**

### **II.1.1) Title**

Delivering sustainability and carbon neutral targets through innovative technological solutions for NHS Grampian

### **II.1.2) Main CPV code**

- 71314000 - Energy and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The Common Services Agency (more commonly known as National Services Scotland) (NSS) are acting on behalf of NHS Grampian, seeking expressions of interest from parties capable of assisting in the achievement of carbon reduction goal of reducing greenhouse gas emissions from our buildings by at least 75% by 2030 compared to a 1990 baseline and using renewable heating systems by 2038 for all NHS-owned buildings, and for all our estate to have net-zero emissions by 2040 or earlier where possible. This will be accomplished by increasing energy efficiency of our built environment and transitioning away from fossil fuels. Through this process there are opportunities to develop income generation schemes for the Health Boards through fully funded (capital) technological solutions.

Please note that this PIN is being issued to inform the market of the boards potential procurement plans and gain understanding of market capabilities which may inform the development of a procurement strategy/procurement documents with suppliers who can provide fully funded solutions with no financial capital expenditure required from the Health Boards.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 71314000 - Energy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Foresterhill Health Campus, Cornhill Hospital, Dental School, University of Aberdeen. Site boundaries in Appendix 1&2, building area in Appendix 3, site energy consumption in Appendix 4

## **II.2.4) Description of the procurement**

Scope of the Project:

NHS Grampian are interested in procuring fully funded renewable energy solutions through Power Purchase Agreements (PPAs), which may include the installation of various technologies on the Foresterhill sites or supplied from off-site installations via private wire.

Examples include Battery Energy Storage Systems (BESS), Solar Photovoltaic (PV) systems, and Car Park PV/EV chargers/BESS.

The primary objectives are:

- Reduce Energy Costs
- Generate Income
- Sustainability Goals & Net Zero Carbon

Supplier Requirements:

- A company with a minimum of five years of trading history, with evidence of financial and economic standing, capability and capacity to construct and deliver large scale projects e.g. a renewable energy asset portfolio of 60MW to 240MW.
- A proven track record and experience in delivering fully funded innovative technology projects.
- Demonstrated ability to provide innovative and cost-effective solutions.
- Capability to conduct comprehensive site assessments, manage projects, manage procurement and installations, and maintain ongoing maintenance programs.
- A history of successful partnerships in similar projects with comparable organizations i.e. local councils, Scottish Water and other public bodies or large companies/businesses.

- Evidence work to NHS Scotland guidance documents for example SHTM and SHTN
- An understanding of public sector timelines and complexities.
- Proven experience in understanding and supporting Power Purchase Agreements (PPAs).

Suppliers interested in this opportunity are requested to express their interest, and provide the following information in a single document to [Josh.Foggo@nhs.scot](mailto:Josh.Foggo@nhs.scot) (please limit document to 20 pages):

- A brief overview of your company and relevant experience.
- With the limited site data provided any high level proposals
- Examples of similar projects successfully delivered.
- An outline of your approach to delivering fully funded technology solutions for NHS Grampian sites.
- Details of the specific solutions you can offer NHS Grampian (such as battery storage, EV/Solar car park & charge hubs, Rooftop Solar PV, net zero heat etc.)

Actual Pre-Qualification criteria will ultimately be clearly set out in a future Contract Notice.

The purpose of this PIN is to gauge market interest and capabilities in delivering fully funded services. It also serves to inform potential suppliers of our forthcoming plans and to invite expressions of interest.

#### **II.2.14) Additional information**

Suppliers who are interested in this opportunity are requested to express their interest by Friday 22nd August 2025.

Please note that this PIN does not constitute a formal procurement process and does not commit NHS Scotland Health Boards to undertake any future procurement activity.

#### **II.3) Estimated date of publication of contract notice**

20 June 2025

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## Section IV. Procedure

### IV.1) Description

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## Section VI. Complementary information

### VI.3) Additional information

Appendix 1 Foresterhill site boundary

Appendix 2 Cornhill site boundary

Appendix 3 Foresterhill campus block details

Appendix 4 Foresterhill Energy Demand 01.01.2024-31.12.2024

The Authority considers it necessary for the purposes of market engagement, for future procurement activity to hold a 'Supplier Information Day' to take place on the 1st September 2025 Foresterhill Health Campus (402 Conference Room, Suttie Centre) Foresterhill Rd, Aberdeen AB25 2ZD.

Spaces will be limited to two persons per company. Start time 11am, End time 1pm.

To confirm attendance, please contact the below.

[pamela.kerr4@nhs.scot](mailto:pamela.kerr4@nhs.scot)

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=802160](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=802160).

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