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Contract

Framework Agreement for the Supply and Maintenance of Audio Visual Solutions

Hampshire County Council

F03: Contract award notice

Notice identifier: 2025/S 000-033606

Procurement identifier (OCID): ocids-h6vhtk-04e5cf

Published 19 June 2025, 11:09am

Section I: Contracting authority

I.1) Name and addresses

Hampshire County Council

The Castle

Winchester

SO23 8UJ

Email

county.supplies.buying@hants.gov.uk

Country

United Kingdom

Region code

UKJ3 - Hampshire and Isle of Wight

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.hants.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework Agreement for the Supply and Maintenance of Audio Visual Solutions

Reference number

CS25933

II.1.2) Main CPV code

- 32321200 - Audio-visual equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

Hampshire County Council invites applications from suitably experienced organisations who wish to be considered for selection to tender for a multi supplier Framework Agreement for the Supply and Maintenance of Audio Visual Solutions.

The Framework Agreement will commence on 02/06/2025 for a period of 4 years. This is a multi supplier Framework Agreement, divided into four Lots:

Lot 1 - Supply of Audio Visual Consumables - Stock Delivery

Lot 2 - Supply of Audio Solutions - Direct Delivery

Lot 3 - Supply of Interactive Solutions - Direct Delivery

Lot 4 - Maintenance of Audio Visual Solutions

Lot 1 of this Framework Agreement is for Goods to be delivered palletised to two distribution warehouses in Hampshire (County Supplies) and Hertfordshire (Herts Full Stop).

Lots 2 to 4 of the Framework Agreement are for delivery of Goods and/or Services directly to customers of Hampshire County Council (County Supplies), Hertfordshire County Council (Herts Full Stop) and other members of the Central Buying Consortium.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,250,000

II.2) Description

II.2.1) Title

Supply of Audio Visual Consumables - Stock Delivery

Lot No

1

II.2.2) Additional CPV code(s)

- 32321200 - Audio-visual equipment

II.2.3) Place of performance

NUTS codes

- UKH23 - Hertfordshire
- UKJ3 - Hampshire and Isle of Wight

II.2.4) Description of the procurement

For the establishment of a multiple supplier Framework Agreement for the Supply of Audio Visual Consumables in bulk volumes to the warehouse distribution centres of Hampshire County Council and Hertfordshire County Council using the Open Procedure.

II.2.5) Award criteria

Quality criterion - Name: Pricing Schedule / Weighting: Pass/Fail

Quality criterion - Name: Framework Management / Weighting: Pass/Fail

Price - Weighting: 100%

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

Supply of Audio Solutions - Direct Delivery

Lot No

2

II.2.2) Additional CPV code(s)

- 32321200 - Audio-visual equipment

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKJ - South East (England)
- UKK - South West (England)

II.2.4) Description of the procurement

For the establishment of a multiple supplier Framework Agreement for the Supply of Audio Solutions using the Open Procedure.

To Supply Audio Solutions, including but not limited to PA Systems, Theatre Mixers, Speakers, Soundfield Systems and Hearing Loops. The Lot also covers the Training, Installation and Maintenance of these Solutions.

II.2.5) Award criteria

Quality criterion - Name: Pricing Schedule / Weighting: Pass/Fail

Quality criterion - Name: Framework Management / Weighting: Pass/Fail

Quality criterion - Name: Solutions Range / Weighting: Pass/Fail

Quality criterion - Name: Pre-Sales Service / Weighting: Pass/Fail

Quality criterion - Name: Stock Control Management / Weighting: Pass/Fail

Quality criterion - Name: Training / Weighting: Pass/Fail

Quality criterion - Name: Risk Assessment / Weighting: Pass/Fail

Quality criterion - Name: DBS Checked / Weighting: Pass/Fail

Quality criterion - Name: Safety Training and Testing / Weighting: Pass/Fail

Quality criterion - Name: Complaint Processing / Weighting: Pass/Fail

Quality criterion - Name: Returns Procedure / Weighting: Pass/Fail

Price - Weighting: Pass/Fail

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

Supply of Interactive Solutions - Direct Delivery

Lot No

3

II.2.2) Additional CPV code(s)

- 32321200 - Audio-visual equipment

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKJ - South East (England)
- UKK - South West (England)

II.2.4) Description of the procurement

For the establishment of a multiple supplier Framework Agreement for the Supply of Interactive Audio Visual Solutions using the Open Procedure.

To Supply Interactive Solutions, including but not limited to Interactive Learning Solutions (e.g. Whiteboards, Touchscreens and Early Years Tables), Digital Signage, Video Walls, Projectors, Video Conferencing Solutions, Visitor Management Systems, Room Booking Systems, Room Control Systems. The Lot also covers the Training, Installation and Maintenance of these Solutions.

II.2.5) Award criteria

Quality criterion - Name: Pricing Schedule / Weighting: Pass/Fail

Quality criterion - Name: Framework Management / Weighting: Pass/Fail

Quality criterion - Name: Solutions Range / Weighting: Pass/Fail

Quality criterion - Name: Pre-Sales Service / Weighting: Pass/Fail

Quality criterion - Name: Stock Control Management / Weighting: Pass/Fail

Quality criterion - Name: Training / Weighting: Pass/Fail

Quality criterion - Name: Risk Assessment / Weighting: Pass/Fail

Quality criterion - Name: DBS Checked / Weighting: Pass/Fail

Quality criterion - Name: Safety Training and Testing / Weighting: Pass/Fail

Quality criterion - Name: Complaint Processing / Weighting: Pass/Fail

Quality criterion - Name: Returns Procedure / Weighting: Pass/Fail

Price - Weighting: Pass/Fail

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

Maintenance of Audio Visual Solutions

Lot No

4

II.2.2) Additional CPV code(s)

- 50340000 - Repair and maintenance services of audio-visual and optical equipment

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKJ - South East (England)
- UKK - South West (England)

II.2.4) Description of the procurement

For the establishment of a multiple supplier Framework Agreement for the Maintenance of Audio Visual Solutions using the Open Procedure.

To provide Maintenance Services of Audio Visual Solutions including but not limited to Auditing of Existing Equipment of all Brands, Service and Maintenance, Remote Support, On site Repair, Spare Parts, Loan Equipment, Regular Checks, Updates and Equipment Disposal.

II.2.5) Award criteria

Quality criterion - Name: Pricing Schedule / Weighting: Pass/Fail

Quality criterion - Name: Framework Management / Weighting: Pass/Fail

Quality criterion - Name: Maintenance Provision / Weighting: Pass/Fail

Quality criterion - Name: Pre-Sales Service / Weighting: Pass/Fail

Quality criterion - Name: Stock Control Management / Weighting: Pass/Fail

Quality criterion - Name: Training / Weighting: Pass/Fail

Quality criterion - Name: Risk Assessment / Weighting: Pass/Fail

Quality criterion - Name: DBS Checked / Weighting: Pass/Fail

Quality criterion - Name: Safety Training and Testing / Weighting: Pass/Fail

Quality criterion - Name: Complaint Processing / Weighting: Pass/Fail

Quality criterion - Name: Returns Procedure / Weighting: Pass/Fail

Price - Weighting: Pass/Fail

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-006514](#)

Section V. Award of contract

Contract No

CS25933

Lot No

1

Title

Supply of Audio Visual Consumables - Stock Delivery

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2025

V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

2CL Communications Ltd

Unit C Woodside Trade Centre, Parham Drive

Eastleigh

SO50 4NU

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

3793390

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

CM19 5QP

Country

United Kingdom

NUTS code

- UKH35 - West Essex

Companies House

2253061

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Avoira Limited

Pennine House, Salford Street

Bury

BL9 6YA

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

1763970

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harp Visual Communications Ltd

C4 Segensworth Business Centre, Segensworth Road

Fareham

PO15 5RQ

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

3671929

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Hugh Symons Audio Visual Limited

17 Brunel Way, Segensworth East

Fareham

PO15 5TX

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

8854951

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kicktek Ltd

1 The Galloway Centre, Hambridge Lane

Newbury

RG14 5TL

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

Companies House

8351255

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Strive AV Limited

Unit 4C Birches Industrial Estate

East Grinstead

RH19 1XZ

Country

United Kingdom

NUTS code

- UKJ28 - West Sussex (North East)

Companies House

4102256

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Technical Display Consortium Limited

Horizon House, Whiting Street

Sheffield

S8 9QR

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

4101722

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Texet Sales Limited

Warwick Wing 5th Floor City Point, 701 Chester Road

Stretford

M32 0RW

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

1656138

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £85,000

Total value of the contract/lot: £85,000

Section V. Award of contract

Contract No

2

Lot No

CS25933

Title

Supply of Audio Solutions - Direct Delivery

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2025

V.2.2) Information about tenders

Number of tenders received: 14

Number of tenders received from SMEs: 12

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

2CL Communications Ltd

Unit C Woodside Trade Centre, Parham Drive

Eastleigh

SO50 4NU

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

3793390

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

CM19 5QP

Country

United Kingdom

NUTS code

- UKH35 - West Essex

Companies House

2253061

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Avoira Limited

Pennine House, Salford Street

Bury

BL9 6YA

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

1763970

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harp Visual Communications Ltd

C4 Segensworth Business Centre, Segensworth Road

Fareham

PO15 5RQ

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

3671929

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Hugh Symons Audio Visual Limited

17 Brunel Way, Segensworth East

Fareham

PO15 5TX

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

8854951

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Involve Visual Collaboration Ltd

Martin Dawes House, Europa Boulevard

Warrington

WA5 7WH

Country

United Kingdom

NUTS code

- UKD61 - Warrington

Companies House

2383157

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kicktek Ltd

1 The Galloway Centre, Hambridge Lane

Newbury

RG14 5TL

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

Companies House

8351255

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pacific Computers Ltd

Mariana House, 300 Cedarwood

Chineham

RG24 8WD

Country

United Kingdom

NUTS code

- UKJ37 - North Hampshire

Companies House

3264034

The contractor is an SME

No

V.2.3) Name and address of the contractor

Proactive AV

Units 4-5 Greenewable Park, Station Lane

Offord Cluny

PE19 5ZA

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

Companies House

5145648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Roche Audio Visual Limited

Ainleys Industrial Estate

Elland

HX5 9JP

Country

United Kingdom

NUTS code

- UKE44 - Calderdale and Kirklees

Companies House

1120850

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Snelling Business Systems

Laundry Lane, Blofield Heath

Norwich

NR13 4SQ

Country

United Kingdom

NUTS code

- UKH15 - Norwich and East Norfolk

Companies House

5117092

The contractor is an SME

No

V.2.3) Name and address of the contractor

Strive AV Limited

Unit 4C Birches Industrial Estate

East Grinstead

RH19 1XZ

Country

United Kingdom

NUTS code

- UKJ28 - West Sussex (North East)

Companies House

4102256

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Technical Display Consortium Limited

Horizon House, Whiting Street

Sheffield

S8 9QR

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

4101722

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £364,375

Total value of the contract/lot: £364,375

Section V. Award of contract

Contract No

CS25933

Lot No

3

Title

Supply of Interactive Solutions - Direct Delivery

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2025

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from SMEs: 13

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

2CL Communications Ltd

Unit C Woodside Trade Centre, Parham Drive

Eastleigh

SO50 4NU

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

3793390

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

CM19 5QP

Country

United Kingdom

NUTS code

- UKH35 - West Essex

Companies House

2253061

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Avoira Limited

Pennine House, Salford Street

Bury

BL9 6YA

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

1763970

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

edding (UK) Ltd

edding House, Merlin Centre, Acrewood Way

St Albans

AL4 0JY

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

Companies House

1249697

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harp Visual Communications Ltd

C4 Segensworth Business Centre, Segensworth Road

Fareham

PO15 5RQ

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

3671929

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Hugh Symons Audio Visual Limited

17 Brunel Way, Segensworth East

Fareham

PO15 5TX

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

Companies House

8854951

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Involve Visual Collaboration Ltd

Martin Dawes House, Europa Boulevard

Warrington

WA5 7WH

Country

United Kingdom

NUTS code

- UKD61 - Warrington

Companies House

2383157

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kicktek Ltd

1 The Galloway Centre, Hambridge Lane

Newbury

RG14 5TL

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

Companies House

8351255

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pacific Computers Ltd

Mariana House, 300 Cedarwood

Chineham

RG24 8WD

Country

United Kingdom

NUTS code

- UKJ37 - North Hampshire

Companies House

3264034

The contractor is an SME

No

V.2.3) Name and address of the contractor

Proactive AV

Units 4-5 Greenewable Park, Station Lane

Offord Cluny

PE19 5ZA

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

Companies House

5145648

The contractor is an SME

Yes

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Companies House

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Yes

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Snelling Business Systems

Laundry Lane, Blofield Heath

Norwich

NR13 4SQ

Country

United Kingdom

NUTS code

- UKH15 - Norwich and East Norfolk

Companies House

5117092

The contractor is an SME

No

V.2.3) Name and address of the contractor

Strive AV Limited

Unit 4C Birches Industrial Estate

East Grinstead

RH19 1XZ

Country

United Kingdom

NUTS code

- UKJ28 - West Sussex (North East)

Companies House

4102256

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Technical Display Consortium Limited

Horizon House, Whiting Street

Sheffield

S8 9QR

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

4101722

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,093,125

Total value of the contract/lot: £1,093,125

Section V. Award of contract

Contract No

CS25933

Lot No

4

Title

Maintenance of Audio Visual Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2025

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received from SMEs: 11

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

2CL Communications Ltd

Unit C Woodside Trade Centre, Parham Drive

Eastleigh

SO50 4NU

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

3793390

The contractor is an SME

Yes

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1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

CM19 5QP

Country

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NUTS code

- UKH35 - West Essex

Companies House

2253061

The contractor is an SME

Yes

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Bury

BL9 6YA

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NUTS code

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Companies House

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The contractor is an SME

Yes

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NUTS code

- UKJ35 - South Hampshire

Companies House

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The contractor is an SME

Yes

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Fareham

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Companies House

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The contractor is an SME

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Companies House

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The contractor is an SME

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Country

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NUTS code

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Companies House

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The contractor is an SME

Yes

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Pacific Computers Ltd

Mariana House, 300 Cedarwood

Chineham

RG24 8WD

Country

United Kingdom

NUTS code

- UKJ37 - North Hampshire

Companies House

3264034

The contractor is an SME

No

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Proactive AV

Units 4-5 Greenewable Park, Station Lane

Offord Cluny

PE19 5ZA

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

Companies House

5145648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Snelling Business Systems

Laundry Lane, Blofield Heath

Norwich

NR13 4SQ

Country

United Kingdom

NUTS code

- UKH15 - Norwich and East Norfolk

Companies House

5117092

The contractor is an SME

No

V.2.3) Name and address of the contractor

Strive AV Limited

Unit 4C Birches Industrial Estate

East Grinstead

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Country

United Kingdom

NUTS code

- UKJ28 - West Sussex (North East)

Companies House

4102256

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Technical Display Consortium Limited

Horizon House, Whiting Street

Sheffield

S8 9QR

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

4101722

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £707,500

Total value of the contract/lot: £707,500

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Courts of England and Wales

11th Floor, Thomas More Building, Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom