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Contract

S1165 - Provision of Organisational Training & Development Services

Northern Ireland Electricity Networks Limited

F06: Contract award notice – utilities

Notice identifier: 2024/S 000-033503

Procurement identifier (OCID): ocds-h6vhtk-03f0b1

Published 17 October 2024, 10:28am

Section I: Contracting entity

I.1) Name and addresses

Northern Ireland Electricity Networks Limited

120 Malone Road

Belfast

BT9 5HT

Email

Clare.Grieve@nienetworks.co.uk

Country

United Kingdom

Region code

UKN - Northern Ireland

Internet address(es)

Main address

www.nienetworks.co.uk

I.6) Main activity

Electricity

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

S1165 - Provision of Organisational Training & Development Services

II.1.2) Main CPV code

- 80521000 - Training programme services

II.1.3) Type of contract

Services

II.1.4) Short description

NIE Networks wished to establish three frameworks of suitably qualified and experienced service providers who can provide training & development for the following areas:

Lot 1 - Provision of Organisational Development Training

Lot 2 - Provision of Executive Coaching.

Lot 3 - Delivery of Accredited Leadership Development Programme

The resulting frameworks are for both product delivery and service provision.

In order to meet all of the organisational and personal development needs, NIE Networks now wishes to appoint suitably qualified and experienced training organisations (under three separate Framework Agreements), to provide a breadth of training and development services by working closely with the Human Resources team.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,225,000

II.2) Description

II.2.1) Title

Lot 1 - Provision of Organisational Development Training

Lot No

1

II.2.2) Additional CPV code(s)

- 79632000 - Personnel-training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

NIE Networks intended to place a panel of up to seven organisations on framework agreements for this Lot 1.

It is envisaged to deliver programs to develop high potentials for future leadership roles, to equip Line and Middle Managers with management skills and best practice, develop performance management and coaching skills and also continue to develop the overall management toolkit.

The framework for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

II.2.11) Information about options

Options: Yes

Description of options

Optional extension period of up to 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 – Provision of Executive Coaching

Lot No

2

II.2.2) Additional CPV code(s)

- 79632000 - Personnel-training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

NIE Networks intended to place a panel of up to twenty-five service providers on framework agreements for this Lot 2.

Coaching aims to enhance the personal performance of individuals. It is specifically aimed

at drawing out individual strengths and addressing aspects of individual style or capability that hold back an individual from performing at their peak. NIE Networks has a strong ethos of individual coaching and mentoring. Coaching is offered as part of an employee's development with a focus on our talent pool, high potentials, managers and leaders

The framework for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

II.2.11) Information about options

Options: Yes

Description of options

Optional extension period of up to 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 – Delivery of Accredited Leadership Development Programme

Lot No

3

II.2.2) Additional CPV code(s)

- 79632000 - Personnel-training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80521000 - Training programme services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

NIE Networks intended to place a panel of up to three organisations on framework agreements for this Lot 3.

NIE Networks recognises the value of completing an accredited training programme as part of an individual's training and development to support the more practical elements of training. This would include for example courses accredited by Institute of Leadership Management, Chartered Managers Institute and others.

The frameworks for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

II.2.11) Information about options

Options: Yes

Description of options

Optional extension period of up to 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-024197](#)

Section V. Award of contract

Contract No

S1165 (2024)

Lot No

1

Title

Provision of Organisational Development Training

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 October 2024

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AKU Training Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Cosensa Learning & Development Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ernst & Young LLP

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harthill Consulting Ltd

Monmouth

Country

United Kingdom

NUTS code

- UKL - Wales

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

HPC Global Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Proclaim Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Think People Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,200,000

Section V. Award of contract

Contract No

S1165 (2024) Lot 2

Lot No

2

Title

Provision of Executive Coaching

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 October 2024

V.2.2) Information about tenders

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Clydesdale Consulting

Greenisland

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Coach & Develop Ltd

Bangor

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ernst & Young LLP

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harthill Partnerships Ltd

Monmouth

Country

United Kingdom

NUTS code

- UKL - Wales

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Hilary Anderson

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

HPC Global Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Laura Brown Executive Development

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Next Steps

Downpatrick

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Proclaim Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Spark Coaching

Coleraine

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £750,000

Section V. Award of contract

Contract No

S1165 (2024) - Lot 3

Lot No

3

Title

Delivery of Accredited Leadership Development Programme

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 October 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Think People Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Northern Ireland Electricity Networks Limited

120 Malone Road

Belfast

BT9 5HT

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

High Court in Northern Ireland

Royal Courts of justice, Chichester Street

Belfast

BT1 3JY

Country

United Kingdom