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Contract

## **S1165 - Provision of Organisational Training & Development Services**

Northern Ireland Electricity Networks Limited

F06: Contract award notice – utilities

Notice identifier: 2024/S 000-033503

Procurement identifier (OCID): ocids-h6vhtk-03f0b1

Published 17 October 2024, 10:28am

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Northern Ireland Electricity Networks Limited

120 Malone Road

Belfast

BT9 5HT

#### **Email**

[Clare.Grieve@nienetworks.co.uk](mailto:Clare.Grieve@nienetworks.co.uk)

#### **Country**

United Kingdom

#### **Region code**

UKN - Northern Ireland

#### **Internet address(es)**

Main address

[www.nienetworks.co.uk](http://www.nienetworks.co.uk)

## **I.6) Main activity**

Electricity

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

S1165 - Provision of Organisational Training & Development Services

#### **II.1.2) Main CPV code**

- 80521000 - Training programme services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NIE Networks wished to establish three frameworks of suitably qualified and experienced service providers who can provide training & development for the following areas:

Lot 1 - Provision of Organisational Development Training

Lot 2 - Provision of Executive Coaching.

Lot 3 - Delivery of Accredited Leadership Development Programme

The resulting frameworks are for both product delivery and service provision.

In order to meet all of the organisational and personal development needs, NIE Networks now wishes to appoint suitably qualified and experienced training organisations (under three separate Framework Agreements), to provide a breadth of training and development services by working closely with the Human Resources team.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,225,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Provision of Organisational Development Training

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79632000 - Personnel-training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

NIE Networks intended to place a panel of up to seven organisations on framework agreements for this Lot 1.

It is envisaged to deliver programs to develop high potentials for future leadership roles, to equip Line and Middle Managers with management skills and best practice, develop performance management and coaching skills and also continue to develop the overall management toolkit.

The framework for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

### **II.2.11) Information about options**

Options: Yes

Description of options

Optional extension period of up to 2 years.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 – Provision of Executive Coaching

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79632000 - Personnel-training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

NIE Networks intended to place a panel of up to twenty-five service providers on framework agreements for this Lot 2.

Coaching aims to enhance the personal performance of individuals. It is specifically aimed

at drawing out individual strengths and addressing aspects of individual style or capability that hold back an individual from performing at their peak. NIE Networks has a strong ethos of individual coaching and mentoring. Coaching is offered as part of an employee's development with a focus on our talent pool, high potentials, managers and leaders

The framework for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

### **II.2.11) Information about options**

Options: Yes

Description of options

Optional extension period of up to 2 years.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 – Delivery of Accredited Leadership Development Programme

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79632000 - Personnel-training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80521000 - Training programme services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

#### **II.2.4) Description of the procurement**

NIE Networks intended to place a panel of up to three organisations on framework agreements for this Lot 3.

NIE Networks recognises the value of completing an accredited training programme as part of an individual's training and development to support the more practical elements of training. This would include for example courses accredited by Institute of Leadership Management, Chartered Managers Institute and others.

The frameworks for this lot will be awarded for a period of 3 years, with the option to extend (entirely at the discretion of NIE Networks) for up to a further 2 year period.

#### **II.2.11) Information about options**

Options: Yes

Description of options

Optional extension period of up to 2 years.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-024197](#)

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## **Section V. Award of contract**

### **Contract No**

S1165 (2024)

### **Lot No**

1

### **Title**

Provision of Organisational Development Training

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 October 2024

**V.2.2) Information about tenders**

Number of tenders received: 7

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

AKU Training Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Cosensa Learning & Development Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ernst & Young LLP



Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harthill Consulting Ltd

Monmouth

Country

United Kingdom

NUTS code

- UKL - Wales

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

HPC Global Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Proclaim Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Think People Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,200,000

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## **Section V. Award of contract**

### **Contract No**

S1165 (2024) Lot 2

### **Lot No**

2

### **Title**

Provision of Executive Coaching

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 October 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Clydesdale Consulting

Greenisland

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Coach & Develop Ltd

Bangor

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ernst & Young LLP

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harthill Partnerships Ltd

Monmouth

Country

United Kingdom

NUTS code

- UKL - Wales

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Hilary Anderson

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

HPC Global Limited

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Laura Brown Executive Development

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Next Steps

Downpatrick

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Proclaim Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Spark Coaching

Coleraine

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £750,000

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## **Section V. Award of contract**

### **Contract No**

S1165 (2024) - Lot 3

### **Lot No**

3

### **Title**

Delivery of Accredited Leadership Development Programme

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

1 October 2024

### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Think People Consulting Ltd

Belfast

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £250,000



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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Northern Ireland Electricity Networks Limited

120 Malone Road

Belfast

BT9 5HT

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

High Court in Northern Ireland

Royal Courts of justice, Chichester Street

Belfast

BT1 3JY

Country

United Kingdom