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Award

## **VEAT - Additional Services and Support for Grosvenor Systems Propman Property Management System**

Crown Estate Scotland

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-032991

Procurement identifier (OCID): ocds-h6vhtk-03870a

Published 21 November 2022, 4:15pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Crown Estate Scotland

Quartermile Two, 2nd Floor, 2 Lister Square

Edinburgh

EH3 9GL

#### **Contact**

Maurice McTeague

#### **Email**

[maurice.mcteague@crownestatescotland.com](mailto:maurice.mcteague@crownestatescotland.com)

#### **Telephone**

+44 1314607657

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://crownestatescotland.com/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA29444](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA29444)

**I.4) Type of the contracting authority**

Other type

Public Corporation

**I.5) Main activity**

Other activity

Property

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

VEAT - Additional Services and Support for Grosvenor Systems Propman Property Management System

Reference number

CES-VEAT-2022-1121

#### **II.1.2) Main CPV code**

- 72261000 - Software support services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is a voluntary ex ante transparency (VEAT) notice. Crown Estate Scotland has awarded a contract extension to Grosvenor Systems to supply software support to their existing Propman Property Management System.

This is to ensure continuous operation of the existing property management system during an open tender process for a long term contract for a property management system and allow sufficient time to a possible system migration of a business critical system with integrations to other systems. It is also allowing for contingency plans should a resulting system migration fail at a defined stage gate.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £180,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72261000 - Software support services
- 72260000 - Software-related services
- 72263000 - Software implementation services
- 72267000 - Software maintenance and repair services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

### **II.2.4) Description of the procurement**

Crown Estate Scotland operates an outsourced business model for a significant part of its property management functions across its rural, coastal, urban/built development, minerals and mines royal and some of its marine, energy and infrastructure activities. Currently we have a series of contracts in place with firms of Managing Agents (MA's) with specialist property management skills, capacity and experience. These were awarded to start in April 2021 as part of a separate procurement exercise and included new and additional firms. Previous Managing Agents maintained Property Management data on our behalf on PMS systems including Grosvenor Systems Propman. Crown Estate Scotland has brought control and responsibility for property management systems and our property data assets in-house and been developing its understanding of the system and requirements

This is a voluntary ex ante transparency (VEAT) notice. Crown Estate Scotland has awarded a contract to Grosvenor Systems to supply software support to their existing Propman Property Management System which had been used by a current property management agent on our behalf and has been transferred to Crown Estate Scotland and brought in-house.

This is to ensure continuous operation of the property management system during a full transparent open procurement of a long-term contract. This is a business-critical system available only from the stated supplier. Grosvenor Systems own the IPR and licensing rights in the software. The required licenses and support to operate the system can only be provided by Grosvenor Systems for technical reasons. During the term of the contract Crown Estate Scotland will investigate alternative systems to support the Property Management requirements.

Following the changes in Managing Agents Crown Estate Scotland has completed a 12-month process to understand the requirements in the long term of our property management system and building tender documents for a long-term contract for this system. As part of this process, we have determined that we need an additional 12

months to complete a possible migration to limit business impact. We have also created two stage gates into the long-term contract which if failed may result in a requirement to retender. Should a stage gate result in a retender we will need to keep the current system beyond November 2024 for up to a further 2 years.

Crown Estate Scotland are thus proposing to extend the contract till November 2024 with the option to extend for two 12-month periods to November 2026.

As a result of the renewals an additional 180,000 GBP is being added to the contract value taking it to 603,276 GBP to allow for options for up to three 12 months extensions

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract will be awarded/extended for an additional 12 months to November 2024.

An option to extend for up to 2 further 12-month periods to November 2026 is also added as a contingency should a contract be awarded to another party who then fail one of the two defined stage gates within the contract leading to a retender in 2024.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Grosvenor Systems owns the IPR and licensing rights in the software. The required licenses and support to run the software package can only be provided by Grosvenor Systems for technical reasons. Crown Estate Scotland will during the term of the current contract undertake an open procedure tender for a long-term system to support the Property Management requirements.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

### **Contract No**

CES-VEAT-2022-1121

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

21 November 2022

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Grosvenor Systems

Unit A, 7 Leathermarket Streey

London

SE1 3FB

Email

[matthew.smith@grosvenorsystems.com](mailto:matthew.smith@grosvenorsystems.com)

Telephone

+44 2073788358

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £180,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=714191](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=714191).

(SC Ref:714191)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/edinburgh-sheriff-court-and-justice-of-the-peace-court>