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Contract

Sight and Sound Print Fulfilment

British Film Institute

F03: Contract award notice

Notice identifier: 2022/S 000-032910

Procurement identifier (OCID): ocds-h6vhtk-030870

Published 21 November 2022, 10:13am

Section I: Contracting authority

I.1) Name and addresses

British Film Institute

21 Stephen Street

London

W1T 1LN

Contact

Henry Vivian-Neal

Email

henry.vivian-neal@bfi.org.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.bfi.org.uk

Buyer's address

<https://in-tendhost.co.uk/bfi/asp/Home>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Recreation, culture and religion

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Sight and Sound Print Fulfilment

Reference number

2021/273

II.1.2) Main CPV code

- 79800000 - Printing and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Sight and Sound was first published in 1932 and to this day maintains an international reputation as the leading magazine for those with a serious appreciation of film and the moving image. The magazine has recently been redesigned in collaboration with Pentagram, the world's most renowned independent design agency, combining the classic elements of our aesthetic and content with a contemporary look and feel. This redesign has helped us solidify and grow our subscriber base, which continues to be the core of our readership, and stabilise us on the newsstand, which is still in recovery following lockdown. Sight and Sound stands for quality, insight and independent critical thought, and this new incarnation of the magazine brings all of this to life in a more accessible and enticing way. Our current print run is circa 20,000 copies, we publish 10 issues per annum (subject to review), our pagination is 116pp and we use three paper stocks across the issue; Clandon silk for covers and UPM

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79800000 - Printing and related services
- 79810000 - Printing services
- 79824000 - Printing and distribution services
- 79820000 - Services related to printing

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Sight and Sound was first published in 1932 and to this day maintains an international

reputation as the leading magazine for those with a serious appreciation of film and the moving image. The magazine has recently been redesigned in collaboration with Pentagram, the world's most renowned independent design agency, combining the classic elements of our aesthetic and content with a contemporary look and feel. This redesign has helped us solidify and grow our subscriber base, which continues to be the core of our readership, and stabilise us on the newsstand, which is still in recovery following lockdown. Sight and Sound stands for quality, insight and independent critical thought, and this new incarnation of the magazine brings all of this to life in a more accessible and enticing way. Our current print run is circa 20,000 copies, we publish 10 issues per annum (subject to review), our pagination is 116pp and we use three paper stocks across the issue; Clandon silk for covers and UPM Star silk / Holmen TRND inside. BFI seeks tenders from printers that can deliver the print and fulfilment aspects of this contract.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

2022/273

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-000472](#)

Section V. Award of contract

Contract No

2022-273

Title

Sight & Sound Print Fulfilment

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 November 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Walstead Roche Ltd

18 Westside Centre, London Road, Stanway, Colchester, CO3 8PH

Colchester

CO3 8PH

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00720976

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £200,000

Total value of the contract/lot: £200,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

BFI

London

21 Stephen Street

Country

United Kingdom

Internet address

www.bfi.org.uk