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#### Contract

# Sight and Sound Print Fulfilment

British Film Institute

F03: Contract award notice

Notice identifier: 2022/S 000-032910

Procurement identifier (OCID): ocds-h6vhtk-030870

Published 21 November 2022, 10:13am

## **Section I: Contracting authority**

## I.1) Name and addresses

British Film Institute

21 Stephen Street

London

W1T 1LN

#### Contact

Henry Vivian-Neal

#### **Email**

henry.vivian-neal@bfi.org.uk

#### Country

**United Kingdom** 

#### **NUTS** code

**UK - United Kingdom** 

Internet address(es)

Main address

www.bfi.org.uk

Buyer's address

https://in-tendhost.co.uk/bfi/aspx/Home

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Recreation, culture and religion

# **Section II: Object**

## II.1) Scope of the procurement

II.1.1) Title

Sight and Sound Print Fulfilment

Reference number

2021/273

#### II.1.2) Main CPV code

• 79800000 - Printing and related services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Sight and Sound was first published in 1932 and to this day maintains an international reputation as the leading magazine for those with a serious appreciation of film and the

moving image. The magazine has recently been redesigned in collaboration with Pentagram, the world's most renowned independent design agency, combining the classic elements of our aesthetic and content with a contemporary look and feel. This redesign has helped us solidify and grow our subscriber base, which continues to be the core of our readership, and stabilise us on the newsstand, which is still in recovery following lockdown. Sight and Sound stands for quality, insight and independent critical thought, and this new incarnation of the magazine brings all of this to life in a more accessible and enticing way. Our current print run is circa 20,000 copies, we publish 10 issues per annum (subject to review), our pagination is 116pp and we use three paper stocks across the issue: Clandon silk for covers and UPM

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000

## II.2) Description

#### II.2.2) Additional CPV code(s)

- 79800000 Printing and related services
- 79810000 Printing services
- 79824000 Printing and distribution services
- 79820000 Services related to printing

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Sight and Sound was first published in 1932 and to this day maintains an international reputation as the leading magazine for those with a serious appreciation of film and the moving image. The magazine has recently been redesigned in collaboration with Pentagram, the world's most renowned independent design agency, combining the classic elements of our aesthetic and content with a contemporary look and feel. This redesign has helped us solidify and grow our subscriber base, which continues to be the core of our readership, and stabilise us on the newsstand, which is still in recovery

following lockdown. Sight and Sound stands for quality, insight and independent critical thought, and this new incarnation of the magazine brings all of this to life in a more accessible and enticing way. Our current print run is circa 20,000 copies, we publish 10 issues per annum (subject to review), our pagination is 116pp and we use three paper stocks across the issue; Clandon silk for covers and UPM Star silk / Holmen TRND inside.BFI seeks tenders from printers that can deliver the print and fulfilment aspects of this contract.

#### II.2.5) Award criteria

Price

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

2022/273

## Section IV. Procedure

## **IV.1) Description**

#### IV.1.1) Type of procedure

Open procedure

## IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

#### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: 2022/S 000-000472

## Section V. Award of contract

#### **Contract No**

2022-273

#### **Title**

Sight & Sound Print Fulfilment

A contract/lot is awarded: Yes

## V.2) Award of contract

### V.2.1) Date of conclusion of the contract

21 November 2022

#### V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor

Walstead Roche Ltd

18 Westside Centre, London Road, Stanway, Colchester, CO3 8PH

Colchester

CO<sub>3</sub> 8PH

Country

## **United Kingdom**

**NUTS** code

• UK - United Kingdom

National registration number

00720976

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £200,000

Total value of the contract/lot: £200,000

# **Section VI. Complementary information**

## VI.4) Procedures for review

VI.4.1) Review body

BFI

London

21 Stephen Street

Country

**United Kingdom** 

Internet address

www.bfi.org.uk