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Contract

## **Provision of Specialist Business Support to SME's**

Falkirk Council

F03: Contract award notice

Notice identifier: 2023/S 000-032897

Procurement identifier (OCID): ocds-h6vhtk-028d26

Published 7 November 2023, 10:38am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Falkirk Council

The Foundry, 4 Central Park Avenue, Central Boulevard

Larbert

FK5 4RU

#### **Email**

[cpu@falkirk.gov.uk](mailto:cpu@falkirk.gov.uk)

#### **Telephone**

+44 1324506566

#### **Country**

United Kingdom

#### **NUTS code**

UKM76 - Falkirk

**Internet address(es)**

Main address

<http://www.falkirk.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00184](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00184)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Specialist Business Support to SME's

Reference number

DEV/064/21

#### **II.1.2) Main CPV code**

- 73220000 - Development consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Business Gateway provides information, training and advice to start up and existing businesses.

Falkirk Council has been successful in securing additional monies from the European Regional Development Fund (ERDF) Business Competitiveness Programme to provide a wider, more comprehensive package of business growth, resilience and survivability support across the area.

The purpose of this tender is to seek proposals from potential suppliers of specialist support in a particular area of expertise required.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £246,000

### **II.2) Description**

#### **II.2.1) Title**

## Lot 1 –Marketing

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79413000 - Marketing management consultancy services
- 79341100 - Advertising consultancy services
- 79415200 - Design consultancy services
- 79340000 - Advertising and marketing services
- 79342000 - Marketing services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

#### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Information Technology

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72130000 - Computer-site planning consultancy services
- 72220000 - Systems and technical consultancy services
- 72221000 - Business analysis consultancy services
- 72227000 - Software integration consultancy services
- 72228000 - Hardware integration consultancy services
- 72246000 - Systems consultancy services
- 72266000 - Software consultancy services
- 72110000 - Hardware selection consultancy services
- 72600000 - Computer support and consultancy services
- 73000000 - Research and development services and related consultancy services

- 73210000 - Research consultancy services
- 72150000 - Computer audit consultancy and hardware consultancy services
- 72222100 - Information systems or technology strategic review services
- 72223000 - Information technology requirements review services
- 72200000 - Software programming and consultancy services
- 79411000 - General management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Finance

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 79412000 - Financial management consultancy services
- 79221000 - Tax consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist

support that can assist potential growth companies in particular areas of expertise required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

## **II.2) Description**

### **II.2.1) Title**

Lot 4 - Procurement

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79418000 - Procurement consultancy services



- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 79419000 - Evaluation consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 79414000 - Human resources management consultancy services
- 71621000 - Technical analysis or consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

## **II.2) Description**

### **II.2.1) Title**

Lot 5 - Leadership and Organisational Development

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 73220000 - Development consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 79414000 - Human resources management consultancy services
- 79416200 - Public relations consultancy services
- 73000000 - Research and development services and related consultancy services
- 98200000 - Equal opportunities consultancy services
- 79900000 - Miscellaneous business and business-related services

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79996000 - Business organisation services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European

## Development Fund (ERDF) Business Competitiveness Programme

### **II.2) Description**

#### **II.2.1) Title**

Lot 6 - Digital Media Solutions

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 72130000 - Computer-site planning consultancy services
- 72600000 - Computer support and consultancy services
- 72266000 - Software consultancy services
- 79415200 - Design consultancy services
- 73220000 - Development consultancy services
- 72220000 - Systems and technical consultancy services
- 72221000 - Business analysis consultancy services
- 72200000 - Software programming and consultancy services
- 79416200 - Public relations consultancy services
- 79341100 - Advertising consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 79413000 - Marketing management consultancy services
- 72212500 - Communication and multimedia software development services
- 72212520 - Multimedia software development services

#### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

#### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

#### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

## **II.2) Description**

### **II.2.1) Title**

## Lot 7 - Environmental

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 71317210 - Health and safety consultancy services
- 79416200 - Public relations consultancy services
- 79417000 - Safety consultancy services
- 90713000 - Environmental issues consultancy services
- 98200000 - Equal opportunities consultancy services
- 71313000 - Environmental engineering consultancy services
- 71314300 - Energy-efficiency consultancy services
- 72221000 - Business analysis consultancy services
- 79411000 - General management consultancy services
- 71800000 - Consulting services for water-supply and waste consultancy
- 90710000 - Environmental management

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operation

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

#### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

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### **II.2) Description**

#### **II.2.1) Title**

Lot 9 – Innovation

Lot No

9

#### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 73000000 - Research and development services and related consultancy services
- 73200000 - Research and development consultancy services

- 73210000 - Research consultancy services
- 73220000 - Development consultancy services
- 79411100 - Business development consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operations

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.



The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme.

## **II.2) Description**

### **II.2.1) Title**

Lot 8 - Internationalisation

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 73220000 - Development consultancy services
- 79411100 - Business development consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Falkirk Council's area of Operation

### **II.2.4) Description of the procurement**

The purpose of this procurement is to seek proposals from potential suppliers of specialist support that can assist potential growth companies in particular areas of expertise required

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

European Development Fund (ERDF) Business Competitiveness Programme

#### **II.2.14) Additional information**

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18-month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-001488](#)

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## **Section V. Award of contract**

**Lot No**

2

## **Title**

Lot 2 - Information Technology

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

STEP

John Player Building , Stirling Enterprise Park

Stirling

FK7 7RP

Telephone

+44 1786468350

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Expertise Infotech Services Ltd (EITS)

House 16 Cairngorm Crescent

Aberdeen

AB12 5BL

Telephone

+44 1224679530

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £20,000

Total value of the contract/lot: £18,400

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 –Marketing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

GAP Communications

55 Loudoun Road

Newmilns

KA16 9HJ

Telephone

+44 7733394641

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

UXL Ltd

20 Maybole Drive, Cairnhill

Airdrie

ML6 9XJ

Telephone

+44 1698747461

Fax

+44 1698747462

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £69,000

Total value of the contract/lot: £63,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 - Finance

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

STEP

John Player Building, Stirling

Stirling

FK7 7RP

Telephone

+44 1786468350

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Fife Business Services Ltd

BIK Myregormie Place, Mitchelston Ind Estate

Kirkcaldy

KY1 3NA

Telephone

+44 8458620846

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes



**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £16,000

Total value of the contract/lot: £14,490

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4 - Procurement

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bluestack Loudon Services Limited

1 Powburn Crescent

Glasgow

G71 7SS

Telephone

+44 7946631551

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Intend Business Development Ltd

Office 16, Stirling Business Centre, 3 Whitehouse Road

Stirling

FK7 7SP

Telephone

+44 7808294981

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £24,000

Total value of the contract/lot: £22,050

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5 - Leadership and Organisational Development

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

STEP

John Player Building, Stirling

Stirling

FK7 7RP

Telephone

+44 1786468350

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

UXL Ltd

20 Maybole Drive, Cairnhill

Airdire

ML6 9XJ

Telephone

+44 1698747461

Fax

+44 1698747462

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £59,000

Total value of the contract/lot: £53,584

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

Lot 6 - Digital Media Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

STEP

John Player Building, Stirling

Stirling

FK7 7RP

Telephone

+44 1786468350

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Solutions on Demand Ltd

11 Standalane

Stewarton

KA3 5BG

Telephone

+44 1560428031

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £19,000

Total value of the contract/lot: £17,250



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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

Lot 7 - Environmental

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Zoe Stirton

45 Nungate Gardens

Haddington

EH41 4EE

Telephone

+44 7906016155

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Johnson Allan Consulting Limited

Perth and Edinburgh

Perth and Edinburgh

EH

Telephone

+44 7919002256

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £20,000

Total value of the contract/lot: £18,400

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## **Section V. Award of contract**

### **Lot No**

8

### **Title**

Lot 8 - Internationalisation

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

MJM Associates (Scotland) Ltd.

10 Campbell Street

Dollar

FK14 7EX

Telephone

+44 7532206239

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Intend Business Development Ltd

Office 16, Stirling Business Centre, 3 Whitehouse Road

Stirling

FK7 7SP

Telephone

+44 7808294981

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £22,700

Total value of the contract/lot: £20,700

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## **Section V. Award of contract**

### **Lot No**

9

### **Title**

Lot 9 – Innovation

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

UXL Ltd

20 Maybole Drive, Cairnhill

Airdrie

ML6 9XJ

Telephone

+44 1698747461

Fax

+44 1698747462

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Secure Business Advisors

58 Melville Gardens

Glasgow

G64 3DD

Telephone

+44 7967132017

Country

United Kingdom

NUTS code

- UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £19,800

Total value of the contract/lot: £18,924

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Falkirk Council is seeking responses to this ITT for the provision of Specialist Business Support to SME's for the Falkirk Council area.

It is the intention of the Council that any Framework Agreement resulting from this ITT will commence in July 2021 for a period of 18 months. At the Council's sole option, any Contract may be extended for up to a further 18 month period.

The activities delivered through this framework will be funded by the European Development Fund (ERDF) Business Competitiveness Programme. With an anticipated value of 135,000 GBP for the initial 18 month period of the framework

Tenderers may bid for one, several or all Lots

(SC Ref:749571)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Falkirk Sheriff Court and Justice of the Peace Court

Sheriff Court House Main Street, Camelon

Falkirk

FK1 4AR

Country

United Kingdom