

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/032734-2024>

Award

## **Unit4 Cloud Migration to ERP System**

Public Sector Partnership Services Ltd

F15: Voluntary ex ante transparency notice

Notice identifier: 2024/S 000-032734

Procurement identifier (OCID): ocds-h6vhtk-04a7e7

Published 11 October 2024, 10:24am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Public Sector Partnership Services Ltd

2 New Bailey, 6 Stanley Street

Salford

M3 5GS

#### **Contact**

Martin Gibbs

#### **Email**

[martin.gibbs@pspsl.co.uk](mailto:martin.gibbs@pspsl.co.uk)

#### **Country**

United Kingdom

**Region code**

UKF30 - Lincolnshire

**Companies House**

07289357

**Internet address(es)**

Main address

<https://www.pspsl.co.uk/>

Buyer's address

<https://www.pspsl.co.uk/>

**I.4) Type of the contracting authority**

Other type

Local Authority Trading Company

**I.5) Main activity**

General public services

---

**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Unit4 Cloud Migration to ERP System

**II.1.2) Main CPV code**

- 72267000 - Software maintenance and repair services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

To undertake Cloud Migration from current on-premise solution to Unit4 Cloud and then subsequently enter into a 7-year contract, utilising their ERP system.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,056,927.50

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48451000 - Enterprise resource planning software package

#### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

#### **II.2.4) Description of the procurement**

To undertake Cloud Migration from current on-premise solution to Unit4 Cloud and then subsequently enter into a 7-year contract, utilising their ERP system.

#### **II.2.11) Information about options**

Options: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

We are undertaking a direct award via Embridge, as they are our current system provider. Unit4 have mandated that clients move from hosted solutions to their cloud-based solution. With this in mind, we have negotiated a 7-year contract for Unit4 ERP. This includes the facility for a HR & Payroll provision. With the timings provided to us by Unit 4, we have not had sufficient time to procure this via a tender process and there would be a substantial cost increase entering into this agreement via the G Cloud.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

---

## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

11 October 2024

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Embridge Consulting (UK) Ltd

Kent Space Ebbsfleet Springhead Enterprise Park, Springhead Road

Northfleet

DA11 8HJ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

Companies House

09600193

The contractor/concessionaire is an SME

Yes

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £2,056,927.50

Total value of the contract/lot/concession: £2,056,927.50

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

We are undertaking a direct award via Embridge Consulting (UK) Ltd, as they are our current system provider. Unit4 have mandated that clients move from hosted solutions to their cloud-based solution. With this in mind, we have negotiated a 7-year contract for Unit4 ERP. This includes the facility for a HR & Payroll provision. With the timings provided to us by Unit 4, we have not had sufficient time to procure this via a tender process and there would be a substantial cost increase entering into this agreement via the G Cloud.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Sector Partnership Services Limited

Salford

Country

United Kingdom