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Planning

## **Business Gateway Argyll and Bute - One to Many and One to One Specialist Support Framework Agreement – 2023 – 2026-7**

Argyll and Bute Council

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-032731

Procurement identifier (OCID): ocds-h6vhtk-03865a

Published 18 November 2022, 10:23am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Argyll and Bute Council

Kilmory

Lochgilphead

PA31 8RT

#### **Contact**

Christine Todd

#### **Email**

[christine.todd@argyll-bute.gov.uk](mailto:christine.todd@argyll-bute.gov.uk)

#### **Telephone**

+44 1546604239

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.argyll-bute.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00063](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00063)

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.publiccontractsscotland.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Business Gateway Argyll and Bute - One to Many and One to One Specialist Support Framework Agreement – 2023 – 2026-7

#### **II.1.2) Main CPV code**

- 80500000 - Training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Council is looking to identify parties interested in delivering specialist support, both one to one and one to many, across a variety of subjects and in a variety of ways.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.2) Description**

#### **II.2.1) Title**

Marketing

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 79342000 - Marketing services
- 79413000 - Marketing management consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79340000 - Advertising and marketing services

- 79400000 - Business and management consultancy and related services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79996000 - Business organisation services
- 80510000 - Specialist training services
- 80522000 - Training seminars
- 80532000 - Management training services
- 80000000 - Education and training services
- 80500000 - Training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

Marketing

Mainly one-hour surgeries and some in depth one to one sessions. Limited number of online coaching sessions. Possible physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

PR

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79416000 - Public relations services

- 79416100 - Public relations management services
- 79416200 - Public relations consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

PR

Mainly one-hour surgeries and some in depth one to one sessions. Limited number of online coaching sessions. Possible physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

Digital (including DigitalBoost)

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 72222300 - Information technology services
- 72223000 - Information technology requirements review services
- 79900000 - Miscellaneous business and business-related services
- 79996000 - Business organisation services
- 80510000 - Specialist training services
- 80522000 - Training seminars
- 80532000 - Management training services
- 92312212 - Services related to the preparation of training manuals

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

Digital (including DigitalBoost)

Mainly one-hour surgeries and some in depth one to one sessions. Limited number of online coaching sessions. Possible physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

Finance and Funding

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 80522000 - Training seminars
- 80532000 - Management training services
- 79400000 - Business and management consultancy and related services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79996000 - Business organisation services
- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

#### **II.2.4) Description of the procurement**

Finance and Funding

Mainly one-hour surgeries and some in depth one to one sessions. Limited number of online coaching sessions. Possible physical workshops by exception.

### **II.2) Description**

#### **II.2.1) Title**

Business Strategy - Growth & Resilience

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79996000 - Business organisation services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

#### **II.2.4) Description of the procurement**

Business Strategy - Growth & Resilience

Mainly in depth one to one sessions. Limited number of online coaching sessions.  
Possible physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

HR

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 79414000 - Human resources management consultancy services
- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

HR

Mainly one-hour surgeries and some in depth one to one sessions. Possible online coaching sessions and physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

Internationalisation

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79990000 - Miscellaneous business-related services
- 79996000 - Business organisation services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

Internationalisation

Mainly one-hour surgeries and some in depth one to one sessions. Limited number of online coaching sessions. Possible physical workshops by exception.

## **II.2) Description**

### **II.2.1) Title**

Intensive Growth Programme

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79990000 - Miscellaneous business-related services
- 79996000 - Business organisation services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

Intensive Growth Programme

c12 week programme offering a combination of online one to one coaching sessions, expert help and group sessions for a cohort of c12 SMEs per year.

## **II.2) Description**

### **II.2.1) Title**

Networking Sessions

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 79900000 - Miscellaneous business and business-related services
- 79990000 - Miscellaneous business-related services
- 79996000 - Business organisation services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Argyll and Bute

### **II.2.4) Description of the procurement**

Networking Sessions

Online facilitated sessions, possible occasional physical sessions. This will require co-ordination of the other suppliers on the framework where subject experts are required at a

networking event.

### **II.3) Estimated date of publication of contract notice**

23 January 2023

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=713754](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=713754).

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