

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/032703-2024>

Tender

Acute Visiting Services for NHS Staffordshire and Stoke-on-Trent Integrated Care Board (ICB)

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

F02: Contract notice

Notice identifier: 2024/S 000-032703

Procurement identifier (OCID): ocds-h6vhtk-04a7d2

Published 10 October 2024, 6:34pm

The closing date and time has been changed to:

6 November 2024, 12:00pm

See the [change notice](#).

Section I: Contracting authority

I.1) Name and addresses

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

Stafford Education & Enterprise Park, Weston Road,

Stafford

ST18 0BF

Contact

Emma Hardman

Email

emma.hardman1@nhs.net

Telephone

+44 1772214283

Country

United Kingdom

Region code

UKG24 - Staffordshire CC

NHS Organisation Data Service

QNC

Internet address(es)

Main address

<https://staffsstoke.icb.nhs.uk>

Buyer's address

<https://health-family.force.com/s/Welcome>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Acute Visiting Services for NHS Staffordshire and Stoke-on-Trent Integrated Care Board (ICB)

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

This Invitation to Tender provides information about the procurement of Acute Visiting Services. The purpose of this procurement is to secure a Service Provider to work in partnership with system partners to support an integrated urgent care pathway for patients who require a same day primary care home visit across the South Staffordshire locality.

II.1.5) Estimated total value

Value excluding VAT: £3,940,660

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKG24 - Staffordshire CC

II.2.4) Description of the procurement

This is a notice for Competitive Process for the provision of Acute Visiting Services for

NHS Staffordshire and Stoke-on-Trent Integrated Care Board (ICB)

NHS Midlands and Lancashire are issuing this on behalf of NHS Staffordshire and Stoke-On-Trent ICB.

NHS Staffordshire and Stoke-On-Trent Integrated Care Board (ICB) is seeking to award one contract and commission a Lead Provider or Consortium to deliver Acute Visiting Services in South Staffordshire for a period of 3-years with an optional up to 1-year extension available. The Contract will commence on the 1st April 2025.

The service is being commissioned via a Competitive Process conducted in line with the Healthcare Services (Provider Selection Regime) Regulations 2023 which is proportionate to the value and complexity of the service and contract.

The ICB wishes to receive responses to the Invitation to Tenders (ITTs) from suitably qualified and experienced Providers with the necessary skill and experience (or a demonstrable ability to provide the skill and experience) to provide the range of services required.

The service will be delivered through a multi-disciplinary clinical model which has robust arrangements for clinical governance and is GP led. The provider is required to have CQC registration.

The aim of the service is to:

- Ensure that unnecessary A&E attendances and subsequent Admissions are avoided by delivering prompt care within the patient's home for a specific cohort, that are able to receive care within their own home safely.
- Work in collaboration with system partners, particularly the urgent care pathway providers, including Acute Care at Home, 111, WMAS.
- To support GP practice resilience in times of capacity surge, where an urgent visit is requested / required.
- Ensure there is equity of access for patients across all GP practices at the same time as ensuring capacity is utilised at all times. The Provider shall share usage reports quarterly with the commissioner and practices.
- Ensure the needs of the patients are met in the most clinically appropriate way through fast and effective triage.
- Improve patient experience and outcomes by not exposing individuals to long waits in a hospital setting and reducing the risk of hospital acquired infections.

- The overarching aim is to deliver a streamlined service so that patients are seen by the right professional, at the right time, in the right place.

The Provider is expected to deliver a minimum of 148 visits per week against the contract value. Reconciliation of activity , KPI performance and Quality reporting will be completed on a monthly basis. The provider will also work with the commissioner to undertake an annual review to ensure seasonal fluctuations in activity are considered.

The ICB has set an affordability threshold for the Procurement and will not to consider Bids that are unaffordable and above the affordability envelope of the project. The ICB may seek clarification on bids that are unusually low. Following clarification, it will reserve the right to not consider Bids that are unusually low. The affordability threshold per annum is £985,165 and for the 4 years of the contract (including 1 year optional extension) the affordability threshold is £3,940,660. Compliance with the affordability threshold will be assessed at Selection Questionnaire Stage.

The invitation to tender (ITT) will be available on the ML CSU Atamis portal (see below) and it will have a deadline for submissions of 12:00 noon on 1st November 2024.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £3,940,660

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The possibility to extend for 1 year at the ICB's discretion.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.14) Additional information

To register on Atamis

If you have not accessed with the portal before you will need to click Register from the landing page and complete the required form.

1) Register on the portal webpage <https://health-family.force.com/s/Welcome> (registration and use of the website is free of charge).

2) Once registered, to search for tendering opportunities that have been published by the buying organisation, click Find Opportunities.

3) From the Find Opportunities page, click on the title of an opportunity. If the tendering project is at the stage where it is open for suppliers to express interest, you will be able to click Register Interest. For this project the contract reference on Atamis is C294633.

For technical support in submitting your Expression of Interest or registering on the 'Atamis Electronic Sourcing system please contact the Atamis helpdesk via email: support@atamis.co.uk.

All communications from providers should come through the Atamis portal. Strictly no other forms of communication to MLCSU or the Commissioner will be accepted (including telephone calls, postal queries/submissions, faxes or email communications) during this period.

This is a Provider Selection Regime (PSR) notice for Competitive Process Opportunity. Regulation 11 of the Health Care Services (Provider Selection Regime) Regulations 2023 applies. As such, the competitive tendering of these Services is being run as a bespoke, single-stage tender process as described in the documentation available via <https://atamis-1928.my.site.com/s/Welcome>, and in this Find a Tender contract notice advertisement.

The Contracting Authority wishes to clarify that this is a competitive procedure under the Health Care Services (Provider Selection Regime) Regulations 2023. The procedure which the Contracting Authority is following is set out in the procurement documents. For the avoidance of doubt, the provisions of the Public Contract Regulations 2015 do not apply to this Award.

Right to Cancel: The Contracting Authority reserves the right to discontinue the

procurement process at any time, which shall include the right not to award a contract or contracts and does not bind itself to accept the lowest tender, or any tender received, and reserves the right to award a contract in part, or to call for new tenders should it consider this necessary.

The Contracting Authority shall not be liable for any costs or expenses incurred by any candidate or tenderer in connection with the completion and return of the information requested in this Contract Notice, or in the completion or submission of any tender, irrespective of the outcome of the competition or if the competition is cancelled or postponed.

All dates, time periods and values specified in this notice are provisional and the Contracting Authority reserves the right to change these.

Transparency: The Contracting Authority is subject to the Freedom of Information Act 2000 (FOIA) and the Environmental Information Regulations 2004 (EIR) and may be required to disclose information received in the course of this procurement under FOIA or the EIR.

In addition, and in accordance with the UK Government's policies on transparency, the contracting authority intends to publish procurement documentation and the text of any resulting contractual arrangements, subject to possible redactions at the discretion of the Contracting Authority.

Any redactions, whether in relation to information requests under FOIA, the EIR or policies on transparency will be in accordance with those grounds prescribed under the Freedom of Information Act.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

1 November 2024

Local time

12:00pm

Changed to:

Date

6 November 2024

Local time

12:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

1 November 2024

Local time

12:01pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic payment will be used

VI.4) Procedures for review

VI.4.1) Review body

NHS STAFFORDSHIRE AND STOKE-ON-TRENT INTEGRATED CARE BOARD (ICB)

Stafford Education & Enterprise Park, Weston Road,

Stafford

ST18 0BF

Country

United Kingdom