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Award

Upgrade to the rail industry's central computerised ticket revenue, allocation and apportionment system (LENNON and ORCATS)

RSP

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-032650

Procurement identifier (OCID): ocids-h6vhtk-054968 ([view related notices](#))

Published 16 June 2025, 3:02pm

Scope

Description

The implementation of a new and improved Lennon system, which is provided by Worldline.

The Future Lennon Programme seeks to deliver an enhanced system, including replacing the ORCATS allocation factor calculator, with one that enables a more realistic approach to revenue allocation using increased volumes of data based on near real-life journeys taken by passengers.

The replacement programme compromises:

- (i) Implementation of new allocation factor calculator hosted in the Cloud
- (ii) Upgrade of Lennon to refactor software for greater sustainability and supportability and to accommodate output from new allocation factor calculator
- (iii) Transferring Lennon to a Cloud hosted environment

(iv) Implementation of improved data warehouse and analytics capability

Contract 1. Lennon Modernisation

Supplier

- [WorldLine](#)

Contract value

- £100,000,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

30 June 2025

Contract dates (estimated)

- 1 July 2025 to 30 June 2032
- Possible extension to 30 June 2034
- 9 years

Description of possible extension:

2 years at buyers discretion

Main procurement category

Services

CPV classifications

- 60200000 - Railway transport services

Contract locations

- UK - United Kingdom

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Special regime

Utilities

Direct award justification

- Single supplier - intellectual property or exclusive rights
- Single supplier - technical reasons

This is a transparency notice to inform the market that RSP Limited is entering into a direct award with the incumbent supplier, Worldline Limited, to enhance and upgrade the existing ORCATS and LENNON systems, which analyse the demand for tickets and allocate ticket revenue across all UK mainline rail tickets.

RSP seeks to rely on Section 41 (Direct Award in Special Cases) and Schedule 5, paragraph 6 (Absence of competition for technical reasons) Procurement Act 2023, for the purposes of this Direct Award.

The direct award will not only cover the obligations pertaining to the development work, but also provide service continuity during that development work.

The software underpinning the LENNON and ORCATS system is bespoke and specialist to the industry and requires extensive railway knowledge to build and manage. The absence of this crucial knowledge proved to be instrumental in the failure of a previous attempt to procure an alternative provider in an already limited market. Successful delivery of the upgrade to this system is vital to the Government's vision for railway reform.

Supplier

WorldLine

- Public Procurement Organisation Number: PZDC-4647-GCGJ

Summit House, 12 Red Lion Square, Holborn

London

WC1R 4QH

United Kingdom

Email: Nicolas.tasker@worldline.com

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. Lennon Modernisation

Contracting authority

RSP

- Companies House: 08176197

1 PuddleDock

London

EC4V 3DS

United Kingdom

Email: procurement@raildeliverygroup.co.uk

Region: UKI31 - Camden and City of London

Organisation type: Public authority - sub-central government