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Contract

# **Infant Feeding and Associated Accessories**

NHS Supply Chain

F03: Contract award notice

Notice identifier: 2023/S 000-032621

Procurement identifier (OCID): ocds-h6vhtk-03c3c7

Published 3 November 2023, 2:23pm

# **Section I: Contracting authority**

# I.1) Name and addresses

NHS Supply Chain

Equinox House, City Link

Nottingham

NG2 4LA

#### Contact

Shane Murphy

#### **Email**

shane.murphy@supplychain.nhs.uk

### Country

**United Kingdom** 

### Region code

UK - United Kingdom

### Internet address(es)

Main address

www.supplychain.nhs.uk

# I.4) Type of the contracting authority

National or federal Agency/Office

### I.5) Main activity

Health

# **Section II: Object**

## II.1) Scope of the procurement

II.1.1) Title

Infant Feeding and Associated Accessories

#### II.1.2) Main CPV code

• 33750000 - Baby care products

### II.1.3) Type of contract

**Supplies** 

### II.1.4) Short description

The framework agreement will look to include the following range of products:

Infant Food and Formula - Infant formula ready to feed; infant formula powdered, Infant food for specialist medical purposes, infant meals, Sucrose solution, Sterilised water, Infant Feeding Equipment, Accessories and Post Pregnancy Products, Infant feeding bottles teats, cups, beakers and specialist feeders; breast pumps, collection sets and components; secure milk storage; accessories including infant soothers, sterilisers, bottle warmers, Nipple shields/Breast shields, Breast Shells, Nipple formers, Breast Pads, Thermo/Hydro Gel Pads, Nipple Cream, Infant feeding education and training resources

It is anticipated that initial expenditure will be in the region of £6,600,000 to £6,700,000 in the first year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. The estimated value over the total framework agreement term is £26,800,000.

#### II.1.6) Information about lots

This contract is divided into lots: Yes

### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £26,800,000

### II.2) Description

#### II.2.1) Title

Infant Food and Formula

Lot No

1

### II.2.2) Additional CPV code(s)

- 15880000 Special nutritional products
- 15884000 Baby food

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Infant Food and Formula - Infant formula ready to feed; infant formula powdered; Infant food for specialist medical purposes; infant meals; Sucrose solution; Sterilised water

### II.2.5) Award criteria

**Price** 

### II.2.11) Information about options

Options: Yes

Description of options

It is anticipated that the Framework Agreement will have an initial term of 24 months with an option to extend for a further two period of 12 months each.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

### II.2) Description

### II.2.1) Title

Infant Feeding Equipment, Accessories and Post Pregnancy Products

Lot No

2

### II.2.2) Additional CPV code(s)

- 33681000 Teats, nipple shields and similar articles for babies
- 33692210 Parenteral feeding solutions
- 33711770 Infant soother, pacifier and dummy

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

Baby bottles (disposable, reusable, with or without teats) tamper evident bottle caps, bottle sealing machines,, feeding cups, baby cups (single and double handled), beakers (single or dual handled), special needs feeder, weaning/training cup, teats (latex, latex-free, silicone and specialist variants), soothers/pacifiers (latex, latex-free, silicone and specialist variants), sterilisers (electric and microwave), steriliser bags, breast pumps (single and double, manual and electric variants), sterile milk collection systems, nipple shields and shells, breast/nipple creams, breast/nursing pads and shells, soothing pads, thermo/hydro gel pads, breast pump accessories and replacement parts.

#### II.2.5) Award criteria

Price

### II.2.11) Information about options

Options: Yes

Description of options

It is anticipated that the Framework Agreement will have an initial term of 24 months with an option to extend for a further two period of 12 months each.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## Section IV. Procedure

# **IV.1) Description**

# IV.1.1) Type of procedure

Open procedure

### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

# IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: 2023/S 000-011743

# Section V. Award of contract

### Lot No

1

### **Title**

Infant Food and Formula

A contract/lot is awarded: Yes

## V.2) Award of contract

# V.2.1) Date of conclusion of the contract

16 October 2023

### V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

### V.2.3) Name and address of the contractor

HiPP UK Ltd

**United Kingdom** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

### V.2.3) Name and address of the contractor

Inspiration Healthcare

United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
Kendal Nutricare Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
Laborie Medical Technologies Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				

Yes				
V.2.3) Name and address of the contractor				
Nutricia Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
No				
V.2.3) Name and address of the contractor				
BABEASE FOODS LIMITED				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
H.J. HEINZ FOODS UK LIMITED				
United Kingdom				

The contractor is an SME

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**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

# V.2.3) Name and address of the contractor

Nestle

**United Kingdom** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

# V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,800,000

# Section V. Award of contract

### Lot No

2

### **Title**

Infant Feeding Equipment, Accessories and Post Pregnancy Products

A contract/lot is awarded: Yes

## V.2) Award of contract

# V.2.1) Date of conclusion of the contract

16 October 2023

## V.2.2) Information about tenders

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

### V.2.3) Name and address of the contractor

Nestle

**United Kingdom** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

### V.2.3) Name and address of the contractor

Ardo medical Ltd

United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
Central Medical Supplies Limited				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
GBUK Enteral Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				

The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
MAM UK Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
Medela UK Ltd				
United Kingdom				
Country				
United Kingdom				
NUTS code				
UK - United Kingdom				
The contractor is an SME				
Yes				
V.2.3) Name and address of the contractor				
Medicare Colgate				
United Kingdom				

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Newell Brands
United Kingdom
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Sharon Services (UK) Ltd
United Kingdom
Country
United Kingdom
NUTS code
UK - United Kingdom

The contractor is an SME

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# V.2.3) Name and address of the contractor

Sinapi Biomedical

**United Kingdom** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

# V.2.3) Name and address of the contractor

Alcado Limited

**United Kingdom** 

Country

**United Kingdom** 

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

# V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,300,000

# **Section VI. Complementary information**

# VI.3) Additional information

Through continued market engagement, we recognise the need to review the Framework Agreement to reflect market changes to ensure that the NHS has access to the latest products and technologies.

We also recognised that there could be issues with supply over the term of the Framework Agreement.

We are, therefore, proposing that as part of the two 12 month extensions of the Framework Agreement for all Lots outlined within the ITT allows for reopening of Framework Agreement to allow any supplier (existing or new supplier) the opportunity to propose product innovations and development ideas that is made available on the market. This will be done through the range extension process only, this is to ensure that we can offer the latest products and associated technologies available to the NHS.

These specifications have been developed to support the inclusion of product and/or technology which was not available at the time of the original tender.

In relation to issues with supply (Supplier Resilience) of any of the product lines under any lot, we are also proposing the ability to reopen the Framework Agreement at any point during the term of the Framework Agreement.

In an event where we identify that an existing supplier is unable to supply a particular product line (in any of the lots) to the participating authorities at any point during the term of the Framework Agreement, that they were originally awarded, we will have the ability to reopen the Framework Agreement in order to appoint a new supplier onto the Framework Agreement to provide such a product line. If existing suppliers are able to provide that particular product line, we will also have the right to reopen the Framework Agreement.

As an awarded supplier, to one or more of these Lots, you will be consulted on any changes or additions proposed via innovation/development as well as any issues in regards to any Supplier Resilience. You will also be given the opportunity to also propose any product innovation or development and/or whether you have the availability to supply the products in an event that another existing supplier is unable to supply such a product line.

In both instances of reopening the Framework Agreement (Product Innovation/development and Supplier Resilience) we will ensure that we will notify the market in line with the relevant advertising requirements at the time and via our eProcurement Platform.

New suppliers and existing suppliers who propose or offer innovation/development or where there is a Supplier Resilience issue in any of the product lines within a Lot will have to meet specified requirements which include, and are not limited to, passing the product innovation MedTech Mandation route (if a product innovation/development proposal), adhering to the product specification and industry standards, ability to provide product support, and financial requirements before appointment to a Framework Agreement.

If the Supplier or new supplier is successful in meeting the requirements then that supplier will be awarded a contract under the Framework Agreement either under the new Lot 3 — for any product Innovation/development or under the Lot in which the Supplier Resilience has occurred and not any other Lot.

## VI.4) Procedures for review

VI.4.1) Review body

NHS Supply Chain

Equinox House, City Link

Nottingham

NG2 4LA

Email

shane.murphy@supplychain.nhs.uk

Country

**United Kingdom**