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Contract

Infant Feeding and Associated Accessories

NHS Supply Chain

F03: Contract award notice

Notice identifier: 2023/S 000-032621

Procurement identifier (OCID): ocds-h6vhtk-03c3c7

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Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain

Equinox House, City Link

Nottingham

NG2 4LA

Contact

Shane Murphy

Email

shane.murphy@supplychain.nhs.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.supplychain.nhs.uk

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Infant Feeding and Associated Accessories

II.1.2) Main CPV code

- 33750000 - Baby care products

II.1.3) Type of contract

Supplies

II.1.4) Short description

The framework agreement will look to include the following range of products:

Infant Food and Formula - Infant formula ready to feed; infant formula powdered, Infant food for specialist medical purposes, infant meals, Sucrose solution, Sterilised water, Infant Feeding Equipment, Accessories and Post Pregnancy Products, Infant feeding bottles teats,

cups, beakers and specialist feeders; breast pumps, collection sets and components; secure milk storage; accessories including infant soothers, sterilisers, bottle warmers, Nipple shields/Breast shields, Breast Shells, Nipple formers, Breast Pads, Thermo/Hydro Gel Pads, Nipple Cream, Infant feeding education and training resources

It is anticipated that initial expenditure will be in the region of £6,600,000 to £6,700,000 in the first year of this framework agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the framework agreement. The estimated value over the total framework agreement term is £26,800,000.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £26,800,000

II.2) Description

II.2.1) Title

Infant Food and Formula

Lot No

1

II.2.2) Additional CPV code(s)

- 15880000 - Special nutritional products
- 15884000 - Baby food

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Infant Food and Formula - Infant formula ready to feed; infant formula powdered; Infant food

for specialist medical purposes; infant meals; Sucrose solution ;Sterilised water

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

It is anticipated that the Framework Agreement will have an initial term of 24 months with an option to extend for a further two period of 12 months each.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Infant Feeding Equipment, Accessories and Post Pregnancy Products

Lot No

2

II.2.2) Additional CPV code(s)

- 33681000 - Teats, nipple shields and similar articles for babies
- 33692210 - Parenteral feeding solutions
- 33711770 - Infant soother, pacifier and dummy

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Baby bottles (disposable, reusable, with or without teats) tamper evident bottle caps, bottle sealing machines,, feeding cups, baby cups (single and double handled), beakers (single or dual handled),special needs feeder, weaning/training cup, teats (latex, latex-free, silicone and specialist variants), soothers/pacifiers (latex, latex-free, silicone and specialist variants), sterilisers (electric and microwave), steriliser bags, breast pumps (single and double, manual and electric variants), sterile milk collection systems, nipple shields and shells, breast/nipple creams, breast/nursing pads and shells, soothing pads, thermo/hydro gel pads, breast pump accessories and replacement parts.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

It is anticipated that the Framework Agreement will have an initial term of 24 months with an option to extend for a further two period of 12 months each.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-011743](#)

Section V. Award of contract

Lot No

1

Title

Infant Food and Formula

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 October 2023

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

HiPP UK Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Inspiration Healthcare

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kendal Nutricare Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Laborie Medical Technologies Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nutricia Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

BABEASE FOODS LIMITED

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

H.J. HEINZ FOODS UK LIMITED

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Nestle

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,800,000

Section V. Award of contract

Lot No

2

Title

Infant Feeding Equipment, Accessories and Post Pregnancy Products

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 October 2023

V.2.2) Information about tenders

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Nestle

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ardo medical Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Central Medical Supplies Limited

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

GBUK Enteral Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MAM UK Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medela UK Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medicare Colgate

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Newell Brands

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Sharon Services (UK) Ltd

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Sinapi Biomedical

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Alcado Limited

United Kingdom

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,300,000

Section VI. Complementary information

VI.3) Additional information

Through continued market engagement, we recognise the need to review the Framework Agreement to reflect market changes to ensure that the NHS has access to the latest products and technologies .

We also recognised that there could be issues with supply over the term of the Framework Agreement.

We are, therefore, proposing that as part of the two 12 month extensions of the Framework Agreement for all Lots outlined within the ITT allows for reopening of Framework Agreement to allow any supplier (existing or new supplier) the opportunity to propose product innovations and development ideas that is made available on the market. This will be done through the range extension process only, this is to ensure that we can offer the latest products and associated technologies available to the NHS.

These specifications have been developed to support the inclusion of product and/or technology which was not available at the time of the original tender.

In relation to issues with supply (Supplier Resilience) of any of the product lines under any lot, we are also proposing the ability to reopen the Framework Agreement at any point during the term of the Framework Agreement.

In an event where we identify that an existing supplier is unable to supply a particular product line (in any of the lots) to the participating authorities at any point during the term of the Framework Agreement, that they were originally awarded, we will have the ability to reopen the Framework Agreement in order to appoint a new supplier onto the Framework Agreement to provide such a product line. If existing suppliers are able to provide that particular product line, we will also have the right to reopen the Framework Agreement.

As an awarded supplier, to one or more of these Lots, you will be consulted on any changes or additions proposed via innovation/development as well as any issues in regards to any

Supplier Resilience. You will also be given the opportunity to also propose any product innovation or development and/or whether you have the availability to supply the products in an event that another existing supplier is unable to supply such a product line.

In both instances of reopening the Framework Agreement (Product Innovation/development and Supplier Resilience) we will ensure that we will notify the market in line with the relevant advertising requirements at the time and via our eProcurement Platform.

New suppliers and existing suppliers who propose or offer innovation/development or where there is a Supplier Resilience issue in any of the product lines within a Lot will have to meet specified requirements which include, and are not limited to, passing the product innovation MedTech Mandation route (if a product innovation/development proposal), adhering to the product specification and industry standards, ability to provide product support, and financial requirements before appointment to a Framework Agreement.

If the Supplier or new supplier is successful in meeting the requirements then that supplier will be awarded a contract under the Framework Agreement either under the new Lot 3 – for any product Innovation/development or under the Lot in which the Supplier Resilience has occurred and not any other Lot.

VI.4) Procedures for review

VI.4.1) Review body

NHS Supply Chain

Equinox House, City Link

Nottingham

NG2 4LA

Email

shane.murphy@supplychain.nhs.uk

Country

United Kingdom