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Tender

## **Total Workforce Solutions III: Temporary Staffing Solutions**

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust (MSE)

F02: Contract notice

Notice identifier: 2023/S 000-032586

Procurement identifier (OCID): ocds-h6vhtk-041598

Published 3 November 2023, 12:35pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust (MSE)

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Contact**

Richard Legate

#### **Email**

[thrs@htepg.com](mailto:thrs@htepg.com)

#### **Telephone**

+44 08458875000

## **Country**

United Kingdom

## **Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://healthtrusteurope.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://healthtrusteurope.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Total Workforce Solutions III: Temporary Staffing Solutions

#### **II.1.2) Main CPV code**

- 79600000 - Recruitment services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Framework Agreement for the Supply of Recruitment Services

The Tender is to establish a portfolio of Framework Agreements for the provision of workforce solutions in the healthcare sector for the NHS, wider public sector and all other bodies as detailed within the Contract Notice, including temporary supply of Medical Locums & General Practitioners, Nursing & Care Service Workers, Allied Health Professionals & Health Science Service Workers, Non-Medical & Non-Clinical Workers (including Executive Recruitment), Social Care & Social Worker Staffing and Master Vendor Solutions.

The duration of the Agreement will be 4 years maximum; 2 years initial period with the option of extending for up to 24 months.

#### **II.1.5) Estimated total value**

Value excluding VAT: £7,500,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Lot 3a: Medical Locums & General Practitioners

Lot No

3a

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services
- 79610000 - Placement services of personnel
- 79611000 - Job search services
- 79625000 - Supply services of medical personnel

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 3a of the Total Workforce Solutions III portfolio of Framework Agreements enables Participating Authorities to access Temporary Workers through Suppliers who are operating in alignment with the NHS England Agency Rules and other Good Industry Practice as required and appropriate. Offering a comprehensive Temporary Worker recruitment solution for healthcare providers, awarded Suppliers are able to provide all grades, job families and specialisms of Medical Locums, including General Practitioners.

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI) The terms and

conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement

to submit regular management information to HTE. SUBMISSION OF EXPRESSIONS OF INTEREST AND PROCUREMENT INFORMATION This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>. Login to the portal with username/password. Click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier. Click on the relevant SQ/ITT to access the content. Click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You can access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e- Tendering Help Desk at [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk).

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Please note that, at present, sid4gov does not prepopulate any fields of the SQ on the Portal, and therefore Potential Providers must complete the Qualification and Selection Envelopes of the SQ in Bravo in full.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,750,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

## Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

## Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3b: Nursing & Care Service Workers

Lot No

3b

### **II.2.2) Additional CPV code(s)**

- 79610000 - Placement services of personnel
- 79611000 - Job search services
- 79620000 - Supply services of personnel including temporary staff
- 79624000 - Supply services of nursing personnel

### II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

### II.2.4) Description of the procurement

Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 3b of the Total Workforce Solutions III portfolio of Framework Agreements enables Participating Authorities to access Temporary Workers through Suppliers who are operating in alignment with the NHS England Agency Rules and other Good Industry Practice as required and appropriate. Offering a comprehensive Temporary Worker recruitment solution for healthcare providers, awarded Suppliers are able to provide all bands, job families and specialisms of Nursing & Care Service Workers.

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and therefore Potential Providers must complete the Qualification and Selection Envelopes of the SQ in Bravo in full.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,750,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.13) Information about European Union Funds**



The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3c: Allied Health Professionals & Health Science Service Workers

Lot No

3c

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services
- 79610000 - Placement services of personnel
- 79611000 - Job search services
- 79620000 - Supply services of personnel including temporary staff
- 79624000 - Supply services of nursing personnel
- 79625000 - Supply services of medical personnel

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 3c of the Total Workforce Solutions III portfolio of Framework Agreements enables Participating Authorities to access Temporary Workers through Suppliers who are operating in alignment with the NHS England Agency Rules and other Good Industry Practice as required and appropriate. Offering a comprehensive Temporary Worker recruitment solution for healthcare providers, awarded Suppliers are able to provide all bands, job families and specialisms of Allied Health Professionals & Health Science Service Workers.

## TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI) The terms and

conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE. SUBMISSION OF EXPRESSIONS OF INTEREST AND PROCUREMENT INFORMATION This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>. Login to the portal with username/password. Click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier. Click on the relevant SQ/ ITT to access the content. Click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You can access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e- Tendering Help Desk at [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk).

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### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,000,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 – Non-Medical & Non-Clinical Workers (including Executive Recruitment)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79610000 - Placement services of personnel

- 79611000 - Job search services
- 79612000 - Placement services of office-support personnel
- 79620000 - Supply services of personnel including temporary staff
- 79621000 - Supply services of office personnel
- 79622000 - Supply services of domestic help personnel
- 79623000 - Supply services of commercial or industrial workers

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 4 of the Total Workforce Solutions III portfolio of Framework Agreements enables Participating Authorities access to all bands, job families and specialisms of non-medical non-clinical Temporary Workers across the following broad job categories, in alignment with the NHS Employers National Job Profiles or other such non-clinical job profile requirements confirmed during Call-Off Contract creation:

- Administration & Corporate Service Workers;
- Non-Corporate Support Service Workers;
- Information Technology Workers; and
- Very Senior Management & Executive Recruitment.

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### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,000,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5 – Social Care & Social Workers

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services
- 79610000 - Placement services of personnel
- 79611000 - Job search services
- 79620000 - Supply services of personnel including temporary staff
- 79622000 - Supply services of domestic help personnel

- 79624000 - Supply services of nursing personnel

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 5 of the Total Workforce Solutions III portfolio of Framework Agreements enables healthcare providers to access Temporary Workers. Offering a comprehensive Temporary Worker recruitment solution for Participating Authorities, awarded Suppliers are able to provide all bands/grades, job families and specialisms of all Social Care and Social Worker roles.

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### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,500,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.13) Information about European Union Funds**



The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 6 - Master Vendor Solutions

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services
- 79610000 - Placement services of personnel
- 79611000 - Job search services
- 79612000 - Placement services of office-support personnel
- 79620000 - Supply services of personnel including temporary staff
- 79621000 - Supply services of office personnel
- 79622000 - Supply services of domestic help personnel
- 79623000 - Supply services of commercial or industrial workers
- 79624000 - Supply services of nursing personnel
- 79625000 - Supply services of medical personnel

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

## Framework Agreement with access pricing via Direct Award for the Supply of Services

Lot 6 of the Total Workforce Solutions III portfolio of Framework Agreements enables Participating Authorities to access Suppliers capable of providing a Master Vendor staffing solution in alignment with the NHS England Agency Rules and other Good Industry Practice as required and appropriate. Facilitating compliant Temporary Worker supply, awarded Suppliers are able to provide a Master Vendor staffing solution for all Bands, Grades, Job Families and Specialisms of the following categories:

- Lot 3a: Medical Locums & General Practitioners
- Lot 3b: Nursing & Care Service Workers
- Lot 3c: Allied Health Professionals & Health Science Service Workers
- Lot 4: Non-Medical & Non-Clinical Workers (including Executive Recruitment)
- Lot 5: Social Care & Social Worker Staffing

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### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £500,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run for a minimum of 24 months (2 years) with the option for HealthTrust Europe at their discretion to extend the framework to run for a further 24 months (2 years)

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the Selection Questionnaire/Pre-Qualification Questionnaire.

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the Selection Questionnaire/Pre-Qualification Questionnaire.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction

The Participating Authority may want to use electronic auction in accordance with Reg 35. Further details to be in the ITT.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

15 December 2023

Local time

1:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

8 March 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

HTE is undertaking central purchasing body activities in carrying out this tender exercise by virtue of its partnership with MSE. Notwithstanding HTE's relationship with MSE, it is HTE conducting this tender exercise and all enquiries should be directed to HTE as confirmed in Section 1 above.

MSE and not HTE will execute the resultant framework agreement with successful bidders.

The bodies to whom the use of this Agreement will be open include all contracting authorities in the UK as defined in Regulation 2 of the Public Contracts Regulations 2015 as may be updated from time to time. In particular, the following entities in the UK (particularly those of a health and/or social care nature) are envisaged as Agreement users: Public sector classification guide and forward work plan - Office for National Statistics ([ons.gov.uk](https://ons.gov.uk))

To view the list use the downloadable spreadsheet. This list includes each organisation's successors and assigns, any equivalent organisations and associated organisation created due to any organisational changes.

This Agreement will be open to any bodies or organisations operating in the UK of a health, and/or social care nature or which have a similar procurement need, and/or any UK based central government authority listed at Annex I of Directive 2014/24/EU, in respect of any goods or services to any of the above listed organization.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Legal Department, HealthTrust Europe

19 George Road

Edgbaston, Birmingham

B15 1NU

Telephone

+44 8458875000

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

HTE will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract may be entered into.