This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/032555-2022">https://www.find-tender.service.gov.uk/Notice/032555-2022</a>

Tender

# Alumni & Fundraising CRM Systems and Associated Services (APUC)

**APUC LIMITED** 

F02: Contract notice

Notice identifier: 2022/S 000-032555

Procurement identifier (OCID): ocds-h6vhtk-03850a

Published 16 November 2022, 4:37pm

# **Section I: Contracting authority**

## I.1) Name and addresses

**APUC LIMITED** 

Unit 27, Stirling Business Centre, Wellgreen

**STIRLING** 

FK82DZ

#### Contact

Michael David McLaughlin

#### **Email**

mmclaughlin@apuc-scot.ac.uk

#### **Telephone**

+44 1314428930

#### Country

**United Kingdom** 

#### Region code

UKM77 - Perth & Kinross and Stirling

#### **Companies House**

SC314764

## Internet address(es)

Main address

http://apuc-scot.ac.uk/

## I.2) Information about joint procurement

The contract is awarded by a central purchasing body

## I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.publictendersscotland.publiccontractsscotland.gov.uk

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.publictendersscotland.publiccontractsscotland.gov.uk

# I.4) Type of the contracting authority

Body governed by public law

# I.5) Main activity

Education

# **Section II: Object**

# II.1) Scope of the procurement

#### II.1.1) Title

Alumni & Fundraising CRM Systems and Associated Services (APUC)

Reference number

Reference number: ITS1054AP

#### II.1.2) Main CPV code

• 72000000 - IT services: consulting, software development, Internet and support

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

APUC is seeking to appoint Contractors to a Framework Agreement provide Alumni & Fundraising CRM Systems and Associated Services (APUC).

#### II.1.5) Estimated total value

Value excluding VAT: £20,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

# II.2) Description

#### II.2.2) Additional CPV code(s)

- 48000000 Software package and information systems
- 72261000 Software support services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

Main site or place of performance

**United Kingdom** 

#### II.2.4) Description of the procurement

APUC is seeking to appoint contractors to a Framework Agreement to provide Alumni and Fundraising CRM Systems on behalf of the UK Universities and colleges.

Potential Services include but are not limited to: system implementation; migration support; support and maintenance; hosting and renewal of contracts.

Configuration and development if required by Institutions.

This framework agreement is available to participation from Full and Associate Members and future members within the UK higher

education regional purchasing consortia as follows:

Advanced Procurement for Universities and Colleges (APUC Ltd) and associated members.

http://apuc-scot.ac.uk/#!/members

Southern Universities Purchasing Consortium (SUPC);

https://www.supc.ac.uk/about-us/our-members/ourmembers

London Universities Purchasing Consortium(LUPC);

https://www.lupc.ac.uk/memberlist

North Eastern Universities Purchasing Consortium (NEUPC);

https://www.neupc.ac.uk/our-members

North Western Universities Purchasing Consortium (NWUPC);

https://www.nwupc.ac.uk/ourmembers

Higher Education Purchasing Consortium Wales (HEPCW) <a href="https://www.hepcw.ac.uk/members/">https://www.hepcw.ac.uk/members/</a>

#### II.2.5) Award criteria

Quality criterion - Name: Functionality and Service Delivery / Weighting: 70

Price - Weighting: 30

#### II.2.6) Estimated value

Value excluding VAT: £20,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

The Authority reserves the right to extend the Framework Agreement for a further two periods of 12 months, subject to satisfactory performance and continued Institutions requirements

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public

Contracts (Scotland) Regulations 2015.

# Section III. Legal, economic, financial and technical information

## III.1) Conditions for participation

#### III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

#### III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

## III.2) Conditions related to the contract

#### III.2.2) Contract performance conditions

#### SUBMISSION OF MANAGEMENT INFORMATION

Prior to the commencement of the Framework Agreement, the Contractor will provide the Authority with contact details of the

Management Information contact who will be provided with a template spreadsheet/reporting schedule along with a username and password for the management information website <a href="http://www.ucsp.ac.uk/">http://www.ucsp.ac.uk/</a>

The Contractors must provide the information on a quarterly basis, within 10 working days following the start of each quarter by logging into the website and uploading the template document. If there has been no spend for the quarter then this will still require you to log in and record a nil spend return.

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#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 6

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

## IV.2.2) Time limit for receipt of tenders or requests to participate

Date

19 December 2022

Local time

5:00pm

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

**English** 

#### IV.2.7) Conditions for opening of tenders

Date

19 December 2022

Local time

5:30pm

# **Section VI. Complementary information**

### VI.1) Information about recurrence

This is a recurrent procurement: No

## VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Tenderers will be required to submit

a Form of tender, FOI disclaimer, APUC Supply Chain Code of Conduct including completion of Section 1 of the Sustain Supply Chain Evaluation Tool, and GDPR Assurance Assessment which will be available within the ITT.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 22800. For more information see:

https://www.publictendersscotland.publiccontractsscotland.gov.uk/

The Authority is using the Scottish Government Cyber Resilience Framework: self-assessment tool as part of this procurement exercise.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 22800. For more information see:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

This is a specialist multi-supplier framework for which sub-contracting options are limited.

Community benefits are included in this requirement. For more information see: <a href="https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/">https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/</a>

A summary of the expected community benefits has been provided as follows:

Provision of training opportunities to staff and students,

apprenticeships and potential investment in Institution local communities.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 22800. For more information see:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343

Community benefits are included in this requirement. For more information see: <a href="https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/">https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/</a>

A summary of the expected community benefits has been provided as follows:

Community benefits are included in this requirement. For more information see:

https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/

A summary of the expected community benefits has been provided as follows:

The Contractor will work with the Authority to consider what community benefits can be delivered through this Framework Agreement.

This will include, whenever feasible, ensuing that any Institution undertaking a call off can capture community benefits.

# VI.4) Procedures for review

#### VI.4.1) Review body

**Sheriff Court House** 

Viewfield Place

Stirling

FK8 1NH

Country

**United Kingdom** 

#### Internet address

 $\underline{https://www.scotcourts.gov.uk/the-courts/court-locations/stirling-sheriff-court-and-justice-of-the-peace-court}$