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Contract

## **Unlocking Data to Inform Secure Investment**

The Department for Business, Energy and Industrial Strategy (BEIS)

F03: Contract award notice

Notice identifier: 2021/S 000-032490

Procurement identifier (OCID): ocds-h6vhtk-02e7de

Published 30 December 2021, 4:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Department for Business, Energy and Industrial Strategy (BEIS)

1 Victoria Street

London

SW1H 0ET

#### **Contact**

ISU Analysis Team

#### **Email**

[ISUAnalysisTeam@beis.gov.uk](mailto:ISUAnalysisTeam@beis.gov.uk)

#### **Telephone**

+44 2072155000

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.gov.uk/beis](http://www.gov.uk/beis)

Buyer's address

[www.gov.uk/beis](http://www.gov.uk/beis)

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Unlocking Data to Inform Secure Investment

Reference number

5325/09/2021

**II.1.2) Main CPV code**

- 48482000 - Business intelligence software package

**II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

To enable the Investment Security Unit within the Department to fulfil its role, the Department requires:

- provision of access to online platforms containing detailed information about ongoing UK-inbound foreign investment, covering a range of different types of transactions and geographical regions;
- provision of the ability to conduct detailed due diligence on specific investments at pace; and
- provision of expert market analysis of certain sectors and/or technologies. These will likely be connected to one or more of the 17 sensitive areas of the UK's economy.

For further details please see the Invitation to Tender documentation.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,290,000

### **II.2) Description**

#### **II.2.1) Title**

Worldwide Investments Screening Platform

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 48482000 - Business intelligence software package

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Services under this lot will be access to an online platform that provides very broad coverage of different types of foreign investments across all regions. It will also provide good depth of information on those investments. Please see the Invitation to Tender documentation for further details.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/63C54GY6PJ>

### **II.2) Description**

#### **II.2.1) Title**

Corporate Data Screening Platform

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 48482000 - Business intelligence software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Services under this lot will be access to an online platform providing detailed information on private and public companies that are involved in a range of types of foreign investment. In terms of geographical coverage, it may specialise in tracking corporate activity in one country or more than one country, but its unique selling point will be the depth of information provided.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

See Invitation to Tender documentation for full details.

## **II.2) Description**

### **II.2.1) Title**

Bespoke Transaction Analysis

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79310000 - Market research services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Provision of detailed due diligence at pace of private and public companies that are involved in a range of types of foreign investment, in order to support decision making by the ISU.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Trend Analysis

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79310000 - Market research services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Provision of expert analysis of investment and sectoral trends that are relevant to UK national security. The Department may wish to share any reports and underlying data provided by this product with partners in other government departments.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-024689](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Worldwide Investments Screening Platform

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Corporate Data Screening Platform

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

13 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Business Funding Research Limited

45a Station Road

Bedford

MK44 3QL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07312969

Internet address

<https://www.beauhurst.com/>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £308,250

Total value of the contract/lot: £308,250

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Corporate Data Screening Platform

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

15 December 2021

##### **V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

##### **V.2.3) Name and address of the contractor**

Exiger Limited

15 Westferry Circus

London

E14 4HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08613726

Internet address

<https://www.exiger.com/>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,790,000

Total value of the contract/lot: £2,790,000

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Corporate Data Screening Platform

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

13 December 2021

**V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Sayari Labs, Inc

829 7th Street NW

Washington DC

DC20001INT

Country

United States

NUTS code

- US - United States

National registration number

0001744012

Internet address

<https://sayari.com/>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,041,750

Total value of the contract/lot: £1,041,750

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Bespoke Transaction Analysis

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

PricewaterhouseCoopers LLP

1 Embankment Place

London

WC2N 6RH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

OC303525

Internet address

<https://www.pwc.co.uk/>

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Trend Analysis

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Exiger Limited

15 Westferry Circus

London

E14 4HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08613726

Internet address

<https://www.exiger.com/>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £650,000

Total value of the contract/lot: £650,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=653298711>

GO Reference: GO-20211223-PRO-19436482

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Department for Business, Energy and Industrial Strategy

1 Victoria Street

London

SW1H 0ET

Country

United Kingdom