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Awarded contract

Unlocking Data to Inform Secure Investment

The Department for Business, Energy and Industrial Strategy (BEIS)

F03: Contract award notice

Notice reference: 2021/S 000-032490

Published: 30 December 2021, 4:05pm

Section I: Contracting authority

I.1) Name and addresses

The Department for Business, Energy and Industrial Strategy (BEIS)

1 Victoria Street

London

SW1H 0ET

Contact

ISU Analysis Team

Email

ISUAnalysisTeam@beis.gov.uk

Telephone

+44 2072155000

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.gov.uk/beis

Buyer's address

www.gov.uk/beis

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Unlocking Data to Inform Secure Investment

Reference number

5325/09/2021

II.1.2) Main CPV code

- 48482000 - Business intelligence software package

II.1.3) Type of contract

Supplies

II.1.4) Short description

To enable the Investment Security Unit within the Department to fulfil its role, the Department requires:

- provision of access to online platforms containing detailed information about ongoing UK-inbound foreign investment, covering a range of different types of transactions and geographical regions;
- provision of the ability to conduct detailed due diligence on specific investments at pace; and
- provision of expert market analysis of certain sectors and/or technologies. These will likely be connected to one or more of the 17 sensitive areas of the UK's economy.

For further details please see the Invitation to Tender documentation.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £5,290,000

II.2) Description

II.2.1) Title

Worldwide Investments Screening Platform

Lot No

1

II.2.2) Additional CPV code(s)

- 48482000 - Business intelligence software package

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Services under this lot will be access to an online platform that provides very broad coverage of different types of foreign investments across all regions. It will also provide good depth of information on those investments. Please see the Invitation to Tender documentation for further details.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/63C54GY6PJ>

II.2) Description

II.2.1) Title

Corporate Data Screening Platform

Lot No

2

II.2.2) Additional CPV code(s)

- 48482000 - Business intelligence software package

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Services under this lot will be access to an online platform providing detailed information on private and public companies that are involved in a range of types of foreign investment. In terms of geographical coverage, it may specialise in tracking corporate activity in one country or more than one country, but its unique selling point will be the depth of information provided.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

See Invitation to Tender documentation for full details.

II.2) Description

II.2.1) Title

Bespoke Transaction Analysis

Lot No

3

II.2.2) Additional CPV code(s)

- 79310000 - Market research services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Provision of detailed due diligence at pace of private and public companies that are involved in a range of types of foreign investment, in order to support decision making by the ISU.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Trend Analysis

Lot No

4

II.2.2) Additional CPV code(s)

- 79310000 - Market research services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Provision of expert analysis of investment and sectoral trends that are relevant to UK national security. The Department may wish to share any reports and underlying data provided by this product with partners in other government departments.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-024689](#)

Section V. Award of contract

Lot No

1

Title

Worldwide Investments Screening Platform

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

Section V. Award of contract

Lot No

2

Title

Corporate Data Screening Platform

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 December 2021

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Business Funding Research Limited

45a Station Road

Bedford

MK44 3QL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07312969

Internet address

<https://www.beauhurst.com/>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £308,250

Total value of the contract/lot: £308,250

Section V. Award of contract

Lot No

2

Title

Corporate Data Screening Platform

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2021

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Exiger Limited

15 Westferry Circus

London

E14 4HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08613726

Internet address

<https://www.exiger.com/>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,790,000

Total value of the contract/lot: £2,790,000

Section V. Award of contract

Lot No

2

Title

Corporate Data Screening Platform

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 December 2021

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Sayari Labs, Inc

829 7th Street NW

Washington DC

DC20001INT

Country

United States

NUTS code

- US - United States

National registration number

0001744012

Internet address

<https://sayari.com/>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,041,750

Total value of the contract/lot: £1,041,750

Section V. Award of contract

Lot No

3

Title

Bespoke Transaction Analysis

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

20 December 2021

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

PricewaterhouseCoopers LLP

1 Embankment Place

London

WC2N 6RH

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC303525

Internet address

<https://www.pwc.co.uk/>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

Section V. Award of contract

Lot No

4

Title

Trend Analysis

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2021

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Exiger Limited

15 Westferry Circus

London

E14 4HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08613726

Internet address

<https://www.exiger.com/>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £650,000

Total value of the contract/lot: £650,000

Section VI. Complementary information

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=653298711>

GO Reference: GO-20211223-PRO-19436482

VI.4) Procedures for review

VI.4.1) Review body

The Department for Business, Energy and Industrial Strategy

1 Victoria Street

London

SW1H 0ET

Country

United Kingdom