

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/032430-2022>

Contract

## **\*\*Contract Award Notice\*\* Tender for the provisioning of a Business Innovation Centre Operator**

Southend-on-sea Borough Council

F03: Contract award notice

Notice identifier: 2022/S 000-032430

Procurement identifier (OCID): ocids-h6vhtk-02e19a

Published 15 November 2022, 4:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Southend-on-sea Borough Council

Civic Centre

SOUTHEND-ON-SEA

SS26ER

#### **Contact**

Procurement Advisors

#### **Email**

[procurementadvisors@southend.gov.uk](mailto:procurementadvisors@southend.gov.uk)

#### **Telephone**

+44 1702215000

#### **Country**

United Kingdom

**Region code**

UKH31 - Southend-on-Sea

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.southend.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

**\*\*Contract Award Notice\*\*** Tender for the provisioning of a Business Innovation Centre Operator

Reference number

DN568951

#### **II.1.2) Main CPV code**

- 75000000 - Administration, defence and social security services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

**\*\*Contract Award Notice\*\***

Southend-on-Sea Borough Council (the Council) invites suitably qualified and experienced

organisations to tender for the opportunity to become the Operator of The Launchpad, which

will be located at Southend Airport Business Park. The Council's ambition for the Launchpad

is that it becomes, a flagship centre for business innovation, entrepreneurship, networking and business growth. The Operator through its day to day running of the Launchpad will be

responsible for managing and growing the operational, economic and reputational success

of the centre.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £0.1 / Highest offer: £1,292,000 taken into consideration

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 38000000 - Laboratory, optical and precision equipments (excl. glasses)
- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products
- 55000000 - Hotel, restaurant and retail trade services
- 73000000 - Research and development services and related consultancy services
- 75000000 - Administration, defence and social security services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 80000000 - Education and training services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

### **II.2.4) Description of the procurement**

**\*\*Contract Award Notice\*\***

Southend-on-Sea Borough Council (the Council) invites suitably qualified and experienced organisations to tender for the opportunity to become the Operator of The Launchpad, which will be located at Southend Airport Business Park. The Council's ambition for the Launchpad is that it becomes, a flagship centre for business innovation, entrepreneurship, networking and business growth. The Operator through its day to day running of the Launchpad will be responsible for managing and growing the operational, economic and reputational success of the centre.

The Operator must aspire to equip and enable Launchpad Customers to grow in terms of their size, their reputation and their economic standing. The Operator must support the

Launchpad Customers to become permanent, productive and prosperous members of the Airport Business Park community and the wider business community as a whole.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical Questionnaire / Weighting: 60%

Cost criterion - Name: Commercial Questionnaire / Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

As confirmed in the Tender Documents

### **II.2.14) Additional information**

**\*\*Contract Award Notice\*\***

In accordance with Regulation 6, of The Public Contracts Regulations 2015, the £1,292,000 referenced above relates to the combined total budget of revenue and capital allocated to the project by the Council. The budgeted allocation of revenue and capital is clearly confirmed in the Tender Documents.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-023079](#)

---

## **Section V. Award of contract**

### **Contract No**

DN568951

### **Title**

Tender for the provisioning of a Business Innovation Centre Operator

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 November 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Oxford Innovation Ltd

Oxford Centre for Innovation, New Road

Oxford

OX1 1BY

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Companies House

02177191

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,292,000

Total value of the contract/lot: £1,292,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

**\*\*Contract Award Notice\*\***

In accordance with Regulation 6, The Public Contracts Regulations 2015, the £1,292,000 referenced above relates to the combined total budget of revenue and capital allocated for the contract by the Council. The budgeted allocation of revenue and capital is clearly confirmed in the Tender Documents.

The specifics of the winning tenderer's commercial response to the Council have been withheld at the request of the winning tenderer. This request was made on the basis that disclosure of the details of their commercial response would damage the commercial interests of the winning tenderer.

The details of the commercial response submitted by the winning tenderer have therefore been withheld in accordance with Regulation 50 (6) (b) and (c).

In regard to the combined total budget allocated for the contract, all commercial responses received by the Council in regard to this procurement were within the stated budget (£1,292,000).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

London

Country

United Kingdom